



LEARN

FISCAL YEAR 2021-2022 PROPOSED BUDGET

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LEARN Magnet Schools: \$16,909,509

Programs & Services: \$31,096,023

Covid-19 Relief Funds: \$2,875,750

Net Organizational Support: \$786,320

**TOTAL OPERATING BUDGET: \$51,667,602\***

\*Expenditures funded through Admin Fees: \$4,023,716

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NON-OPERATING ITEMS: \$18,318,263

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**AGENCYWIDE BUDGET: \$69,985,865**





## MISSION

LEARN is a regional educational service center working with and for its member districts to improve the quality of public education for all learners:

- We provide leadership for teaching and learning;*
- We provide high quality, innovative schools and programs;*
- We identify and deliver customized and cost effective programs and services; and,*
- We promote collaborative partnerships and regional cooperation.*

## AGENCY GOALS

### GOAL ONE:

To provide exemplary, innovative, and equitable school-based programs that advance achievement for all students and nurture the cognitive, physical, and emotional well-being of students in safe, respectful, rigorous, and diverse learning communities.

### GOAL TWO:

To provide expertise, leadership, and innovative programs and services that build regional capacities and supports, to create equity in education, and positive outcomes for all students.

### GOAL THREE:

To provide cost effective, customized organizational and operational services for our members.

## VISION

To ensure that every child has access to high quality public education through systems of education, support and service.

## CORE VALUES

STUDENT SUCCESS

RELATIONSHIPS

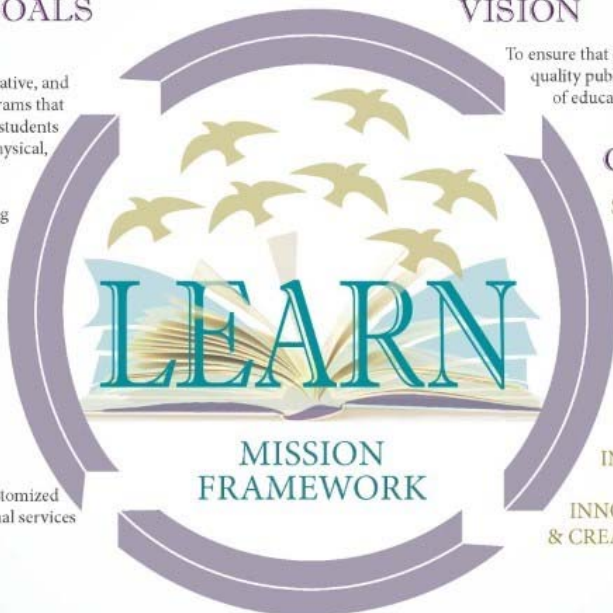
SERVICE

DIVERSITY

COMMUNICATION

INTEGRITY

INNOVATION  
& CREATIVITY



MISSION  
FRAMEWORK

### INNOVATE

#### *Optimize Potential*

Identify, develop, and deliver innovative and customized services, programs and tools that meet our members' needs.

## THEORY OF ACTION

### COLLABORATE

#### *Enhance the Quality of Learning*

Cultivate collaborative partnerships and strategic alliances and relationships, and promote regional efficiencies.

### SERVE

#### *Meet Member Needs*

Listen and respond to our stakeholders with respect and responsibility, and provide high quality services.

**COVID-19 IMPACT:**

For 2021-2022, we assume there will be no impact to magnet school budgets due to additional federal funds we received to cover educational learning opportunities. The federal grants Coronavirus Relief Funds (CRF), ESSER I, ESSER II are further explained later in this budget. We expect all programs and services to resume at pre-Covid levels in the upcoming fiscal year.

For 2019-2020, we have attempted to capture the expected business impact of the Covid-19 pandemic separately in our narrative. Because this is a shifting landscape, we acknowledge that our estimates are imprecise. To better preserve comparability for 2020-2021 budgetary needs, the 2019-2020 financial information which we show in the tables reflects “normal” pre-Covid estimates.

Generally speaking, for 2019-2020, we expect little impact to revenues due to Covid-19 closures, as most tuitions, state funds and grants, and fee-for-service contracts continue to be paid. Since LEARN is committed to providing ongoing educational options and services to constituents, all staff also continue to be paid. With these two main points – revenues and employee costs, including related taxes and benefits – largely unchanged, the financial impact from Covid-19 is minimized.

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## **LEARN – 2021-2022 BUDGET PROPOSAL**

### **Narrative Summary of Operating Divisions**

The 2021-2022 Budget Proposal is structured to present our planned revenues and expenditures in the context of LEARN’s Mission and Vision (included in this package). The three operating divisions (LEARN Magnet Schools, Programs & Services, and Organizational Support) align with each of our stated Agency Goals. A brief summary of each division, school and department follows.

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#### **LEARN MAGNET SCHOOLS DIVISION**

LEARN directly operates four magnet schools in Southeastern CT, which are included in the Magnet Schools division. (Two magnets operated in partnership with Goodwin University are included in the Programs & Services Division.)

**The Regional Multicultural Magnet School (RMMS)** is building on its legacy of inclusiveness and diversity as Connecticut’s first magnet elementary school (K-5). RMMS has begun a new chapter as an International Baccalaureate Primary Years Program (IB-PYP) school.

**The Friendship School (TFS)** inspires prekindergarten and kindergarten students to explore their curiosity and creativity. Previously a two-town partnership school, TFS changed from to a full parent choice school in 2016-2017 and now accepts students from throughout the state.

**Dual Language and Arts Magnet Middle School** provides opportunities for arts and technology-enriched learning to 6-8 graders in- and outside of the classroom. This school closed as of June 30, 2020.

**Marine Science Magnet High School** has grown to become one the most academically challenging public institutions in Connecticut. MSMHS inspires students to be scholars and contributing members of a global society and serve as stewards of the ocean and the environment for students in grade 9 through 12.

**Three Rivers Middle College High School** offers 11th and 12th graders dual enrollment to earn credits toward a college degree. Students take Three Rivers Community College courses and have the potential to enter higher education with a year or more of credits already achieved.

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#### **PROGRAMS & SERVICES DIVISION**

LEARN’s Programs & Services represent the specialized, customized work that we do with and for our member districts and the State. In this division, we also include our magnet school partnership with Goodwin University and our major grants (which are listed in the appendix), including the \$15-million, 5-year Magnet Schools Assistance Program grant awarded in September 2017.

**Goodwin Magnet Schools** – LEARN partners with Goodwin University to manage two schools in the Hartford region. As Goodwin College pays LEARN a fee for services, this budget is represented under Programs & Services. LEARN has a contract with Goodwin University to hire and manage the staff of CT River Academy (grades 9-12, grade 6 added in 2020-2021, adding grade 7 in 2021-2022) and Riverside Magnet School (Pre K through 5).

**Magnet Schools Assistance Program Grants (MSAP)** – LEARN has been fortunate to be awarded Federal Magnet Schools Assistance Programs grants in both 2013 (“PEACE”) and again in 2017 (“EXPECT”). Spending under the grants is conducted according to budget revisions approved by the Federal government. While the current grant is managed by the Associate Director, the budgets are tracked separately due to their nature and size, and are part of our Programs & Services.

**Office of Innovation and Development** resides in two budget categories, both Programs & Services and Organizational Support. Included in the Programs & Services budget are sales of services to the region, such as para-pro testing, strategic reviews for districts, food catering for conferences, etc. New partnerships and exploration of mutually beneficial innovations will be captured in this department. For 2021-2022 Technology Consortium is being added to this department.

**Office of Teaching and Learning** (OTL) provides both regional and customized in-district professional development. In addition to workshops and district-specific supports, OTL hosts curriculum-based roundtables and support groups, and also manages LEARN's Digital Learning programs (Virtual Learning Academy – VLA, and Virtual High School – VHS), the federal Perkins Grant for eight member districts and a number of Title III consortia agreements. A portion of LEARN's Magnet Office, related to magnet support for Goodwin schools, is also allocated to Programs and Services.

**Office of Student Support Services** (SSS) offers specialized programs and supports for children with diverse needs, as well as their families and the districts where they live. SSS offers customized programs across the educational continuum – from pre-kindergarten to the post-secondary level – and a full range of support and consultative services for individual student, classroom, or district needs. SSS is providing new models of service delivery with the opening of the Ocean Avenue LEARNING Academy.

**Transportation Department** – LEARN's Transportation Department contracts with districts to provide school transportation, predominantly for students with special needs. Transportation's budget also includes contracted transportation to magnet schools funded by reimbursement from the State. In 2021-2022 LEARN will not be submitting a bid for the Colchester Special Education Transportation Services.

**Office of Young Children & Families** (YCF) serves member districts and their communities, children, and their families through Birth to Three (ending June 30, 2020) and Early Care and Education programs. YCF works on behalf of the Connecticut Office of Early Childhood and in conjunction with non-profit agencies in Connecticut and similar agencies to support quality improvement in early care and education across all settings. YCF is fiscal agent of a series of School Readiness grants which support a number of area agencies.

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## **ORGANIZATIONAL SUPPORT**

The Organizational Support division includes functions necessary to keep LEARN going and growing. These efforts are funded predominantly by inter-departmental administrative fees which are collected from the other two divisions.

**Communications/Marketing and Special Projects** – In July 2019, we expanded our existing marketing effort into a more broadly-based Communications Team to better address marketing, advertising and outreach across all stakeholders. This important function is included under Organizational Support. In 2021-2022 we have partnered with Miranda Creative for marketing and branding services.

**Information Technology** – The IT Department oversees the health and capacity of all of LEARN's technology infrastructure and software for LEARN schools and programs.

**Executive Services** – This portion of the budget includes the Office of the Executive Director; Human Resources staff; portions of the Deputy Director and Magnet Office (related to magnet support for LEARN schools); and the Business & Finance Office.

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## **COVID-19 RELIEF FUNDS**

We received three grants, Coronavirus Relief Funds (CRF), ESSER I, ESSER II to cover educational learning opportunities and pandemic related needs.







# LEARN

## FISCAL YEAR 2021-2022 PROPOSED BUDGET

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AGENCYWIDE

Total Budget: \$69,985,865

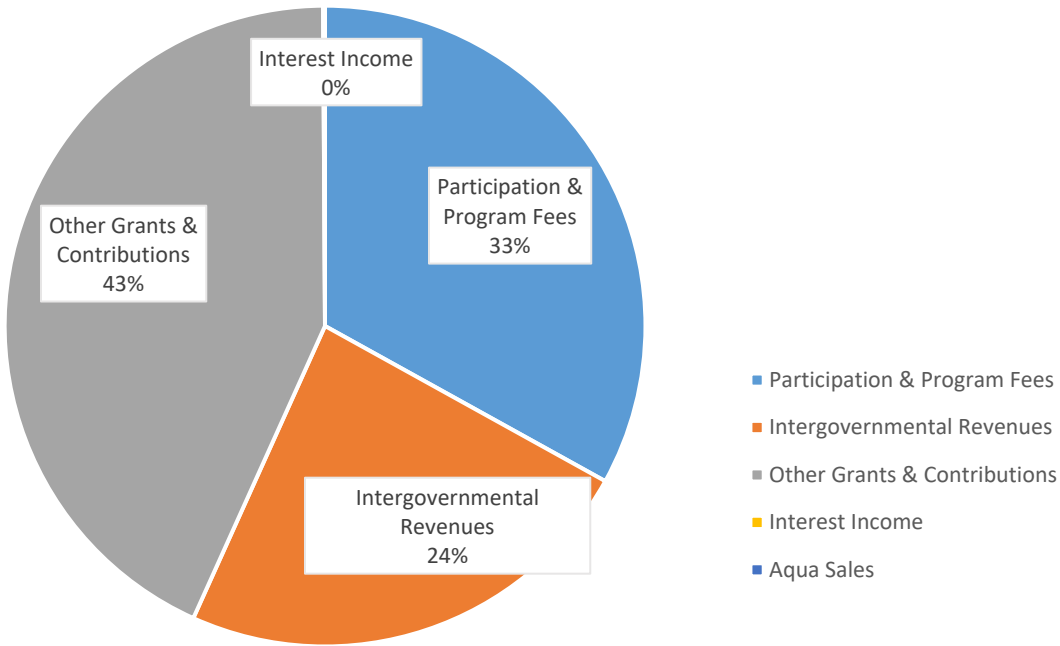
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Operating Budget = \$51,667,602

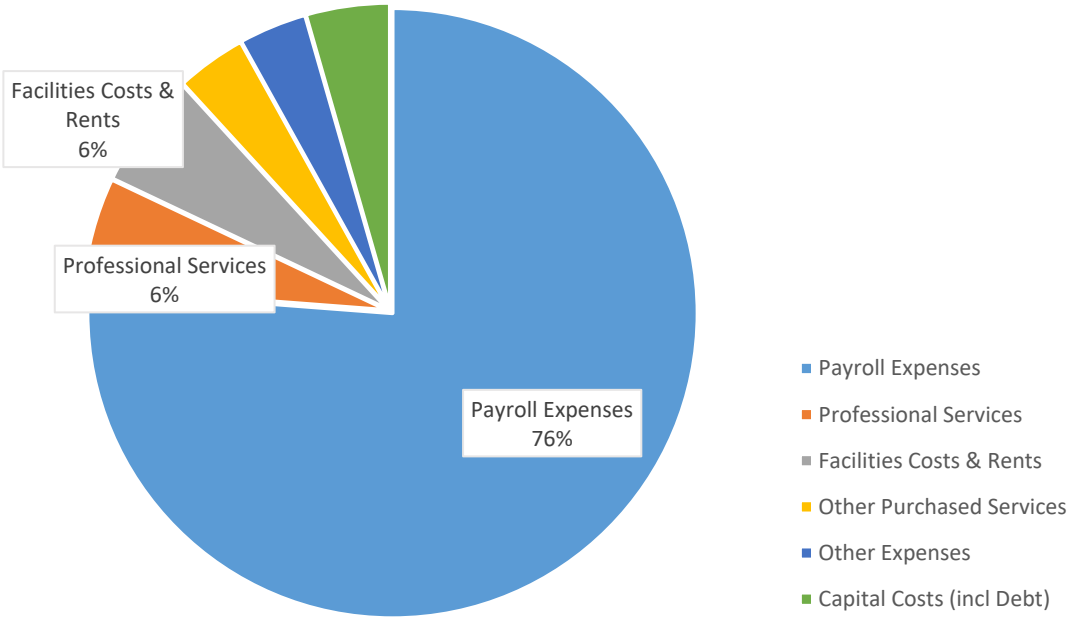
Non-Operating Budget = \$18,318,263

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Agency-Wide: 2021-2022 Revenues



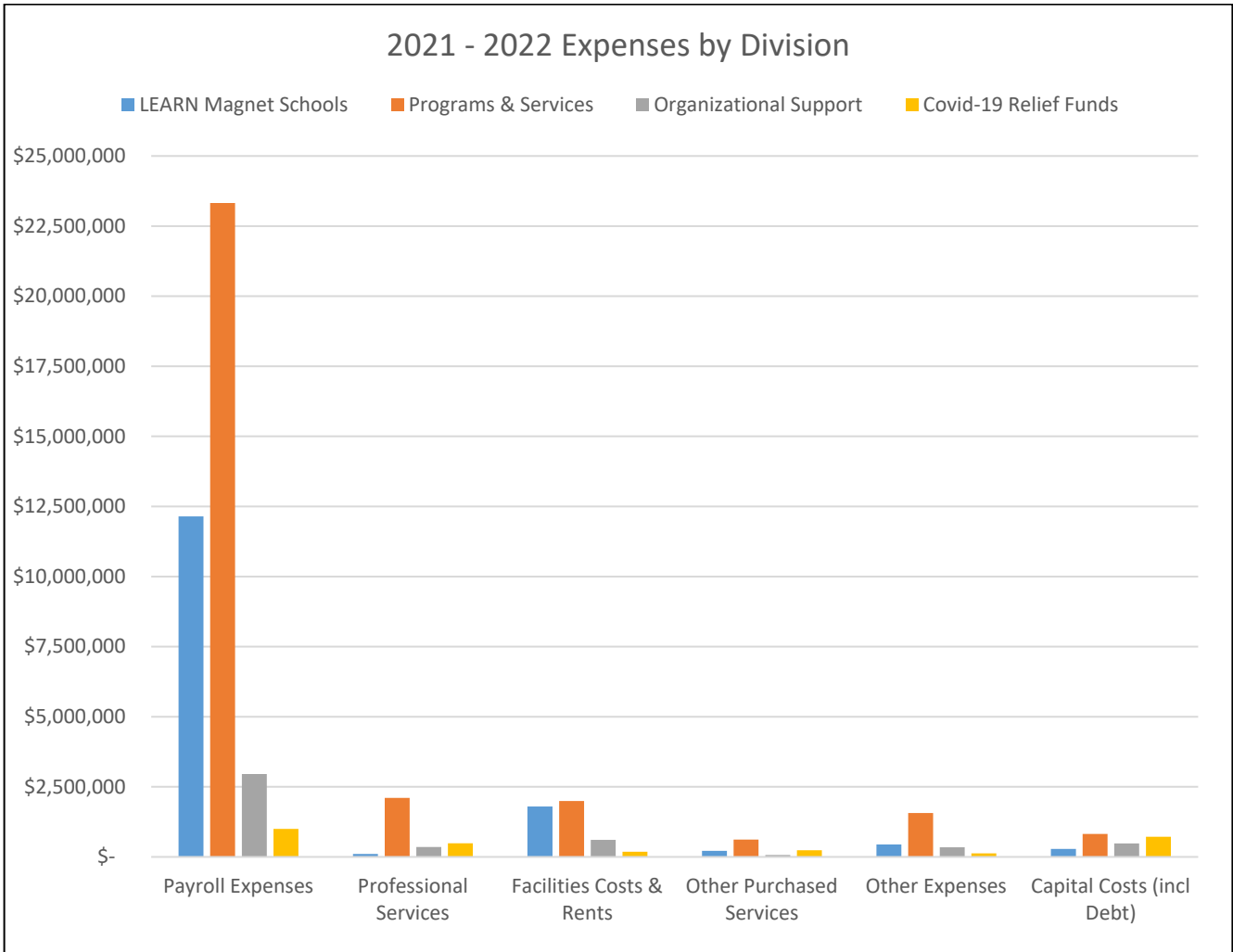
Agency-Wide: 2021-2022 Expenses



LEARN - 2021-2022 BUDGET PROPOSAL
AGENCYWIDE OPERATING BUDGET

	2018-2019 ACTUAL	2019-2020 ACTUAL	2020-2021 BUDGET	2020-2021 PROJECTED	2021-2022 PROPOSED	DOLLAR VARIANCE	% VARIANCE
REVENUES:							
Participation & Program Fees	\$ 20,432,068	\$ 21,349,674	\$ 22,221,462	\$ 20,847,212	\$ 16,835,529	\$ (5,385,933)	(24.2%)
Intergovernmental Revenues	\$ 20,448,917	\$ 19,472,131	\$ 17,730,315	\$ 18,176,493	\$ 12,196,197	\$ (5,534,118)	(31.2%)
Grants, Fees and Contributions	\$ 10,274,276	\$ 9,590,463	\$ 10,643,108	\$ 9,849,706	\$ 22,389,215	\$ 11,746,107	110.4%
Interest Income	\$ 116,836	\$ 186,974	\$ 203,000	\$ 45,000	\$ 45,000	\$ (158,000)	(77.8%)
Aqua Sales	\$ -	\$ -	\$ -	\$ -	\$ 4,000		
Use of Capital Set-Aside	\$ -	\$ -	\$ -	\$ -	\$ 134,271		
Use of Fund Balance	\$ -	\$ -	\$ 64,886	\$ -	\$ 63,390	\$ (1,496)	(2.3%)
TOTAL REVENUES	\$ 51,272,097	\$ 50,599,243	\$ 50,862,771	\$ 48,918,411	\$ 51,667,602	\$ 804,831	1.6%
EXPENDITURES:							
CURRENT:							
Salaries, Certified	\$ 18,599,032	\$ 19,099,484	\$ 18,901,130	\$ 18,115,419	\$ 19,985,617	\$ 1,084,487	5.7%
Salaries, Non Certified	\$ 10,501,757	\$ 10,811,838	\$ 11,407,014	\$ 10,442,030	\$ 10,989,528	\$ (417,486)	(3.7%)
Employee Benefits	\$ 8,511,171	\$ 9,483,315	\$ 9,814,436	\$ 9,615,113	\$ 8,448,360	\$ (1,366,076)	(13.9%)
Professional Services	\$ 3,892,913	\$ 2,394,896	\$ 2,672,037	\$ 3,504,353	\$ 3,047,107	\$ 375,070	14.0%
Administration/Management	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
Property Services/Utilities	\$ 1,856,253	\$ 1,878,546	\$ 2,069,211	\$ 2,105,868	\$ 2,193,396	\$ 124,185	6.0%
Maintenance	\$ 527,818	\$ 512,738	\$ 616,941	\$ 660,210	\$ 649,107	\$ 32,166	5.2%
Rent/Internal Rent	\$ 733,785	\$ 630,356	\$ 389,530	\$ 392,101	\$ 376,057	\$ (13,473)	(3.5%)
Transportation/Travel	\$ 562,441	\$ 504,191	\$ 644,372	\$ 516,526	\$ 527,960	\$ (116,412)	(18.1%)
Advertising	\$ 46,710	\$ 36,652	\$ 36,887	\$ 46,235	\$ 40,874	\$ 3,987	10.8%
Other Purchased Services	\$ 1,846,160	\$ 1,921,951	\$ 1,913,359	\$ 1,580,144	\$ 1,948,495	\$ 35,136	1.8%
Insurance	\$ 323,616	\$ 329,874	\$ 353,120	\$ 352,883	\$ 305,678	\$ (47,442)	(13.4%)
Phone, Postage & Printing	\$ 280,413	\$ 382,071	\$ 298,024	\$ 284,249	\$ 270,723	\$ (27,301)	(9.2%)
Books & Supplies	\$ 585,513	\$ 326,587	\$ 397,460	\$ 497,334	\$ 612,059	\$ 214,599	54.0%
Food For Programs	\$ 83,041	\$ 48,388	\$ 63,850	\$ 43,736	\$ 53,427	\$ (10,423)	(16.3%)
Organizational Dues	\$ 43,561	\$ 60,006	\$ 53,887	\$ 67,673	\$ 58,219	\$ 4,332	8.0%
DEBT SERVICE:							
Principal Retirement	\$ 224,800	\$ 124,566	\$ 295,674	\$ 295,674	\$ 374,943	\$ 79,269	26.8%
Interest Paid	\$ 130,254	\$ 130,698	\$ 137,350	\$ 137,350	\$ 156,405	\$ 19,055	13.9%
CAPITAL OUTLAY:							
Transfers out (Capital Purchase)	\$ 1,531,656	\$ 1,031,317	\$ 730,387	\$ 925,368	\$ 1,493,893	\$ 763,506	104.5%
Potential Surplus	\$ -	\$ -	\$ 68,102	\$ -	\$ 135,753	\$ 67,651	99.3%
TOTAL EXPENDITURES	\$ 52,180,893	\$ 49,707,475	\$ 50,862,771	\$ 49,582,265	\$ 51,667,602	\$ 804,831	1.6%
EXCESS OF REVENUE OVER EXPENDITURES	\$ (908,796)	\$ 891,767	\$ -	\$ (663,855)	\$ -		

LEARN TOTAL AGENCYWIDE	2018-2019 ACTUAL	2019-2020 ACTUAL	2020-2021 BUDGET	2020-2021 PROJECTED	2021-2022 PROPOSED
TOTAL OPERATING BUDGET:	\$ 52,180,893	\$ 49,707,475	\$ 50,862,771	\$ 49,582,265	\$ 51,667,602
NON-OPERATING ITEMS:					
Eastern Ct Health & Medical Cooperative (ECHMC)	\$ 21,906,744	\$ 16,426,560	\$ 12,752,574	\$ 16,435,647	\$ 13,970,300
School Lunch Program	\$ 1,071,914	\$ 773,666	\$ 1,153,055	\$ 1,042,055	\$ 1,042,055
Capital Projects	\$ 4,415,510	\$ 541,718	\$ 650,000	\$ 650,000	\$ 3,305,908
TOTAL NON-OPERATING:	\$ 27,394,168	\$ 17,741,944	\$ 14,555,629	\$ 18,127,702	\$ 18,318,263
TOTAL AGENCYWIDE BUDGET:	\$ 79,575,061	\$ 67,449,419	\$ 65,418,400	\$ 67,709,967	\$ 69,985,865



- The main driver of our budget continues to be payroll costs, which represent almost 76% of agency-wide expenses.
- LEARN has worked to mitigate benefit costs through ECHMC. The 2021-2022 budget assumes a 10% decrease in medical & dental insurance, based on past experience.

LEARN - 2021-2022 BUDGET PROPOSAL
OPERATING BUDGET: SUMMARY BY DIVISION

	Magnet Schools	Programs & Services	Organizational Support	Covid-19 Relief Funds	TOTAL 2021-2022 PROPOSED
REVENUES:					
Participation & Program Fees	\$ 4,216,223	\$ 12,392,158	\$ 227,148	\$ -	\$ 16,835,529
Intergovernmental Revenues	\$ 12,196,197	\$ -	\$ -	\$ -	\$ 12,196,197
Grants, Fees and Contributions	\$ 497,089	\$ 18,636,475	\$ 379,901	\$ 2,875,750	\$ 22,389,215
Interest Income	\$ -	\$ -	\$ 45,000	\$ -	\$ 45,000
Aqua Sales	\$ -	\$ 4,000	\$ -	\$ -	\$ 4,000
Use of Capital Set-Aside	\$ -	\$ -	\$ 134,271	\$ -	\$ 134,271
Use of Fund Balance	\$ -	\$ 63,390	\$ -	\$ -	\$ 63,390
TOTAL REVENUES	\$ 16,909,509	\$ 31,096,023	\$ 786,320	\$ 2,875,750	\$ 51,667,602
EXPENDITURES:					
CURRENT:					
Salaries, Certified	\$ 7,777,827	\$ 11,171,596	\$ 385,772	\$ 650,422	\$ 19,985,617
Salaries, Non Certified	\$ 1,928,897	\$ 7,076,982	\$ 1,733,621	\$ 250,028	\$ 10,989,528
Employee Benefits	\$ 2,433,735	\$ 5,074,494	\$ 838,628	\$ 101,504	\$ 8,448,360
Professional Services	\$ 103,350	\$ 2,102,912	\$ 355,205	\$ 485,640	\$ 3,047,107
Administration/Management	\$ 1,914,671	\$ 1,991,402	\$ (4,023,716)	\$ 117,643	\$ -
Property Services/Utilities	\$ 1,534,471	\$ 361,000	\$ 187,125	\$ 110,800	\$ 2,193,396
Maintenance	\$ 269,497	\$ 140,365	\$ 176,278	\$ 62,967	\$ 649,107
Rent/Internal Rent	\$ 1,000	\$ 117,672	\$ 243,785	\$ 13,600	\$ 376,057
Transportation/Travel	\$ 38,950	\$ 429,420	\$ 34,590	\$ 25,000	\$ 527,960
Advertising	\$ 8,250	\$ 15,709	\$ 16,915	\$ -	\$ 40,874
Other Purchased Services	\$ 216,912	\$ 1,564,231	\$ 67,207	\$ 100,145	\$ 1,948,495
Insurance	\$ 113,645	\$ 49,500	\$ 142,533	\$ -	\$ 305,678
Phone, Postage & Printing	\$ 104,350	\$ 74,729	\$ 91,644	\$ -	\$ 270,723
Books & Supplies	\$ 144,337	\$ 215,754	\$ 12,635	\$ 239,333	\$ 612,059
Food For Programs	\$ 22,750	\$ 23,920	\$ 6,757	\$ -	\$ 53,427
Organizational Dues	\$ 10,691	\$ 9,596	\$ 37,932	\$ -	\$ 58,219
DEBT SERVICE:					
Principal Retirement	\$ -	\$ 245,944	\$ 128,999	\$ -	\$ 374,943
Interest Paid	\$ -	\$ 108,290	\$ 48,115	\$ -	\$ 156,405
CAPITAL OUTLAY:	\$ 286,176	\$ 186,755	\$ 302,295	\$ 718,668	\$ 1,493,893
Potential Surplus	\$ -	\$ 135,753	\$ -	\$ -	\$ 135,753
TOTAL EXPENDITURES	\$ 16,909,509	\$ 31,096,023	\$ 786,320	\$ 2,875,750	\$ 51,667,602
EXCESS OF REVENUE OVER EXPENDITURES	\$ -	\$ -	\$ -	\$ -	\$ -

LEARN – 2021-2022 BUDGET PROPOSAL

NON-OPERATING ITEMS

The non-operating budget includes three primary sources:

- Eastern CT Health and Medical Cooperative (ECHMC), a health and medical consortium designed to mitigate health care costs. LEARN is the fiscal agent. For 2020-2021, the consortium includes Old Saybrook, North Stonington, Region 18 (Lyme/Old Lyme) and LEARN. The Town of Clinton exited ECHMC July 1, 2020, following Clinton BOE, which left the consortium on July 1, 2019.
- As of March 31, 2021 the consortium fund balance is \$8.7 million. Due to this fund balance, the allocation rate is anticipated to be approximately 15% lower in 2021-2022.
- Capital Projects. As LEARN does not have taxing authority to fund major repairs and upgrades, the agency established a Capital Improvement line in the budget a few years ago. LEARN has established a Capital Improvement Plan as well as an IT Capital Improvement Plan. In 2017-2018 and 2018-2019, we undertook a major project at Ocean Avenue in New London, which allow our Student Support Services department to continue to enhance their service offerings. “Phase Two” of Ocean Avenue will be conducted in 2021-2022 with an estimated loan of \$2.8 million, with only some preliminary RFQ/RFP work in 2020-2021. For 2020-2021, several projects are planned for our facilities, including roofing (44 Hatchetts Hill/MSMHS), parking lot resurfacing (44 Hatchetts Hill/MSMHS/RMMS), interior upgrades to carpet and space configuration (44 Hatchetts Hill/TFS) and mechanicals (hot water, HVAC). For 2021-2022, projects include flooring upgrades (RMMS/TFS), conference room renovations (44 Hatchetts Hill), playground coverings replacement (TFS), converting parking lot lights to LED (TFS) and patching of roof prior to installation of new roof (Ocean Avenue).
- Food Service. LEARN provides food services for LEARN’s six magnet schools, including Goodwin University. Through careful oversight, LEARN manages this budget to a positive position.

LEARN - 2021-2022 BUDGET PROPOSAL
NON-OPERATING ITEMS

	2018-2019 ACTUAL	2019-2020 ACTUAL	2020-2021 BUDGET	2020-2021 PROJECTED	2021-2022 PROPOSED	DOLLAR VARIANCE	% VARIANCE
REVENUES:							
Participation & Program Fees	\$ 274,565	\$ 199,188	\$ 311,325	\$ 281,325	\$ 281,325	\$ (30,000)	(9.6%)
Intergovernmental Revenues	\$ 968,550	\$ 710,623	\$ 841,730	\$ 760,730	\$ 760,730	\$ (81,000)	(9.6%)
ECHMC	\$ 23,712,796	\$ 18,939,409	\$ 12,752,574	\$ 16,435,647	\$ 13,970,300	\$ 1,217,726	9.5%
Capital Projects, incl Transfers	\$ 4,541,854	\$ 417,000	\$ 192,000	\$ 155,000	\$ 2,955,908	\$ 2,763,908	1439.5%
Use of Capital Set-Aside	\$ -	\$ -	\$ 458,000	\$ 495,000	\$ 350,000	\$ (108,000)	(23.6%)
TOTAL REVENUES	\$ 29,497,765	\$ 20,266,220	\$ 14,555,629	\$ 18,127,702	\$ 18,318,263	\$ 3,762,634	25.9%
EXPENDITURES:							
CURRENT:							
Salaries, Certified	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
Salaries, Non Certified	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
Employee Benefits	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
Professional Svcs (incl ECHMC)	\$ 21,961,137	\$ 16,459,890	\$ 12,812,174	\$ 16,490,247	\$ 14,024,900	\$ 1,212,726	9.5%
Administration/Management	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
Property Svc (Capital Projects)	\$ 4,415,510	\$ 541,718	\$ 650,000	\$ 650,000	\$ 1,600,000	\$ 950,000	146.2%
Other Purchased Services	\$ 616,739	\$ 372,014	\$ 630,232	\$ 574,882	\$ 574,882	\$ (55,350)	(8.8%)
Phone, Postage & Printing	\$ -	\$ 4,967	\$ 4,961	\$ 5,211	\$ 5,211	\$ 250	5.0%
Books & Supplies	\$ 1,956	\$ 210	\$ -	\$ 7,000	\$ 7,000	\$ 7,000	-
Food For Programs	\$ 398,826	\$ 334,369	\$ 456,900	\$ 399,000	\$ 399,000	\$ (57,900)	(12.7%)
CAPITAL OUTLAY:	\$ -	\$ -	\$ 1,362	\$ 1,362	\$ 1,362	\$ -	-
Capital set aside for Project 2	\$ -	\$ -	\$ -	\$ -	\$ 1,705,908	\$ 1,705,908	-
TOTAL EXPENDITURES	\$ 27,394,168	\$ 17,713,168	\$ 14,555,629	\$ 18,127,702	\$ 18,318,263	\$ 3,762,634	25.9%
EXCESS OF REVENUE OVER EXPENDITURES	\$ 2,103,597	\$ 2,553,052	\$ -	\$ -	\$ -		

NON-OPERATING ITEMS: SUMMARY BY PROGRAM	ECHMC	Capital Projects	Food Service	TOTAL 2021-2022 PROPOSED
REVENUES:				
Participation & Program Fees	\$ 13,970,300	\$ 2,800,000	\$ 281,325	\$ 17,051,625
Transfers In	\$ -	\$ 155,908	\$ -	\$ 155,908
Intergovernmental Revenues	\$ -	\$ -	\$ 760,730	\$ 760,730
Use of Capital Set-Aside	\$ -	\$ 350,000	\$ -	\$ 350,000
TOTAL REVENUES	\$ 13,970,300	\$ 3,305,908	\$ 1,042,055	\$ 18,318,263
EXPENDITURES:				
CURRENT:				
Salaries, Non Certified	\$ -	\$ -	\$ -	\$ -
Employee Benefits	\$ -	\$ -	\$ -	\$ -
Professional Services	\$ 13,970,300	\$ -	\$ 54,600	\$ 14,024,900
Administration/Management	\$ -	\$ -	\$ -	\$ -
Property Services/Utilities	\$ -	\$ -	\$ -	\$ -
Other Purchased Services	\$ -	\$ -	\$ 574,882	\$ 574,882
Phone, Postage & Printing	\$ -	\$ -	\$ 5,211	\$ 5,211
Books & Supplies	\$ -	\$ -	\$ 7,000	\$ 7,000
Food For Programs	\$ -	\$ -	\$ 399,000	\$ 399,000
CAPITAL OUTLAY:	\$ -	\$ 1,600,000	\$ 1,362	\$ 1,601,362
Capital set aside for Project 2	\$ -	\$ 1,705,908	\$ -	\$ 1,705,908
TOTAL EXPENDITURES	\$ 13,970,300	\$ 3,305,908	\$ 1,042,055	\$ 18,318,263
EXCESS OF REVENUE OVER EXPENDITURES	\$ -	\$ -	\$ -	\$ -



LEARN

FISCAL YEAR 2021-2022 PROPOSED BUDGET

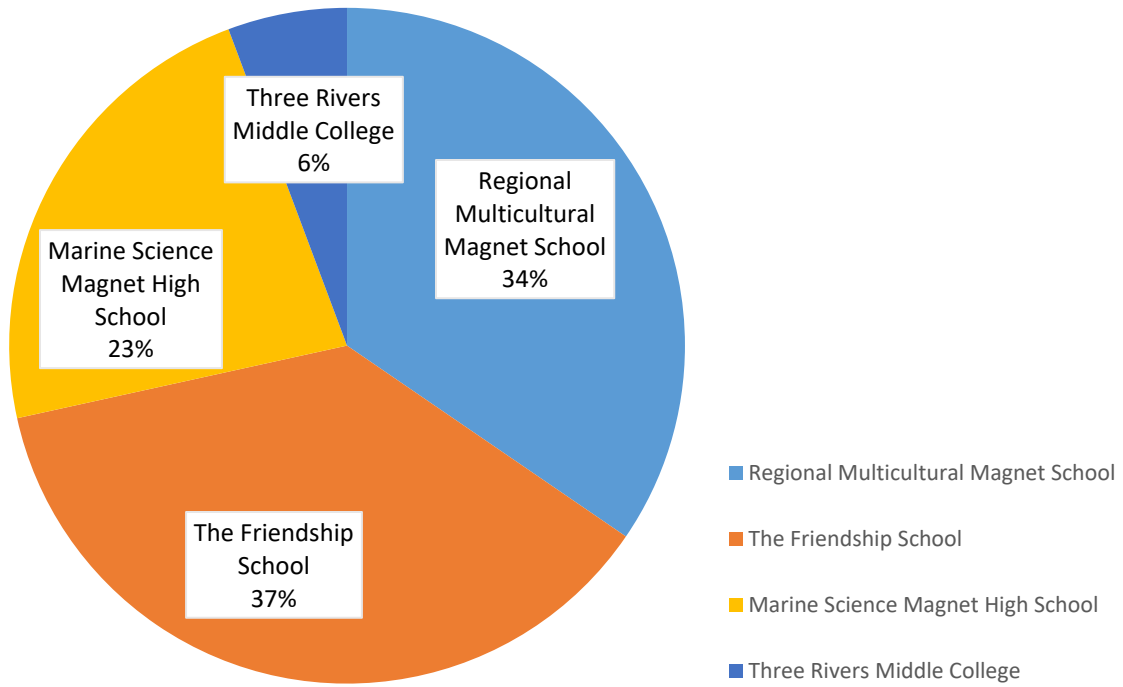
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### LEARN MAGNET SCHOOLS

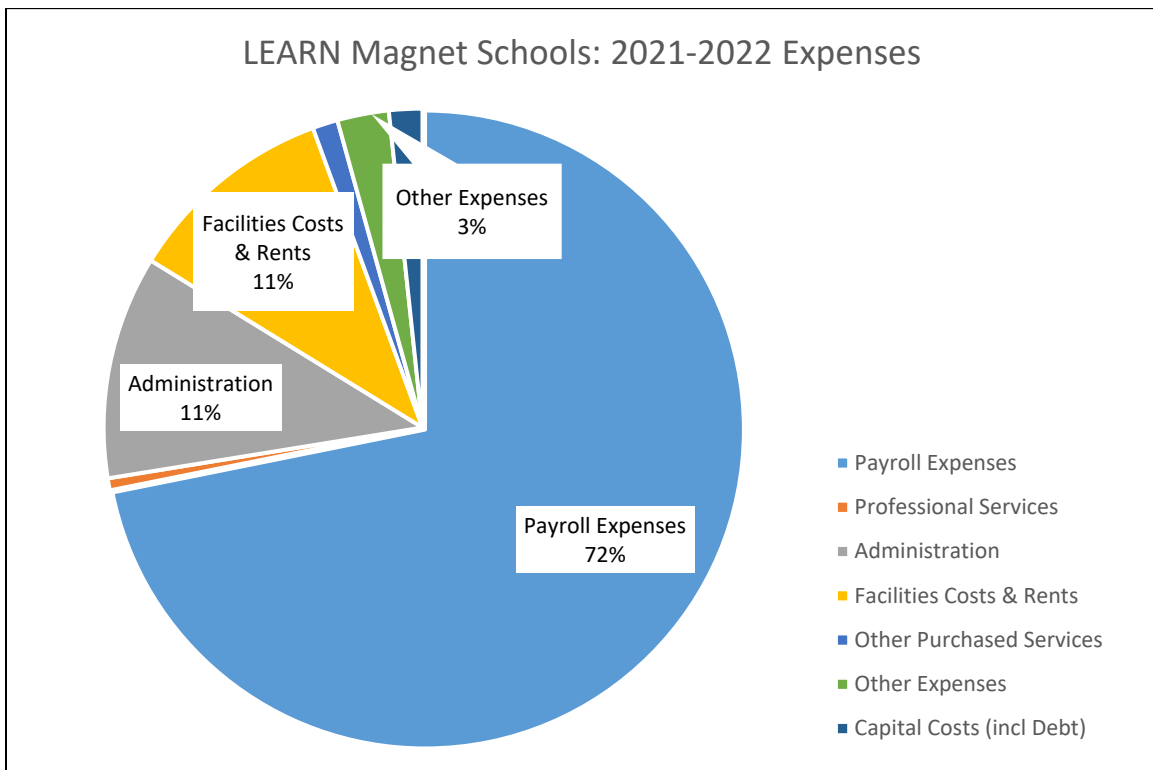
Total Budget: \$16,909,509

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LEARN Magnet Schools: 2021-2022 Revenues



LEARN Magnet Schools: 2021-2022 Expenses



LEARN - 2021-2022 BUDGET PROPOSAL
LEARN MAGNET SCHOOLS

	2018-2019 ACTUAL	2019-2020 ACTUAL	2020-2021 BUDGET	2020-2021 PROJECTED	2021-2022 PROPOSED	DOLLAR VARIANCE	% VARIANCE
REVENUES:							
Participation & Program Fees	\$ 4,718,477	\$ 4,567,784	\$ 4,334,432	\$ 4,150,919	\$ 4,216,223	\$ (118,209)	(2.7%)
Intergovernmental Revenues	\$ 13,680,827	\$ 13,786,152	\$ 12,552,689	\$ 11,832,221	\$ 12,196,197	\$ (356,492)	(2.8%)
Grants, Fees and Contributions	\$ 103,541	\$ 1,330	\$ -	\$ -	\$ 497,089	\$ 497,089	-
Interest Income	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
Use of Capital Set-Aside	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
TOTAL REVENUES	\$ 18,502,845	\$ 18,355,266	\$ 16,887,121	\$ 15,983,140	\$ 16,909,509	\$ 22,388	0.1%
EXPENDITURES:							
CURRENT:							
Salaries, Certified	\$ 7,829,392	\$ 8,064,863	\$ 7,589,753	\$ 7,483,074	\$ 7,777,827	\$ 188,074	2.5%
Salaries, Non Certified	\$ 1,979,882	\$ 1,992,804	\$ 1,919,878	\$ 1,738,764	\$ 1,928,897	\$ 9,019	0.5%
Employee Benefits	\$ 2,520,523	\$ 2,728,528	\$ 2,641,794	\$ 2,613,140	\$ 2,433,735	\$ (208,059)	(7.9%)
Professional Services	\$ 143,406	\$ 114,636	\$ 102,850	\$ 49,480	\$ 103,350	\$ 500	0.5%
Administration/Management	\$ 1,771,657	\$ 2,033,160	\$ 1,898,133	\$ 1,863,650	\$ 1,914,671	\$ 16,538	0.9%
Property Services/Utilities	\$ 1,411,819	\$ 1,376,577	\$ 1,513,086	\$ 1,542,720	\$ 1,534,471	\$ 21,385	1.4%
Maintenance/Rental Equip	\$ 250,283	\$ 240,636	\$ 266,701	\$ 271,297	\$ 269,497	\$ 2,796	1.0%
Rent/Internal Rent	\$ 257,016	\$ 238,425	\$ 1,000	\$ -	\$ 1,000	\$ -	-
Transportation/Travel	\$ 51,327	\$ 19,876	\$ 38,950	\$ 4,700	\$ 38,950	\$ -	-
Advertising	\$ 7,946	\$ 11,440	\$ 8,750	\$ 8,750	\$ 8,250	\$ (500)	(5.7%)
Other Purchased Services	\$ 205,030	\$ 212,181	\$ 231,385	\$ 220,525	\$ 216,912	\$ (14,473)	(6.3%)
Insurance	\$ 111,903	\$ 115,800	\$ 113,295	\$ 112,078	\$ 113,645	\$ 350	0.3%
Phone, Postage & Printing	\$ 111,195	\$ 113,159	\$ 106,350	\$ 103,850	\$ 104,350	\$ (2,000)	(1.9%)
Books & Supplies	\$ 339,556	\$ 155,164	\$ 141,840	\$ 142,796	\$ 144,337	\$ 2,497	1.8%
Food For Programs	\$ 36,955	\$ 17,889	\$ 22,750	\$ 17,650	\$ 22,750	\$ -	-
Organizational Dues	\$ 10,924	\$ 10,676	\$ 10,691	\$ 10,401	\$ 10,691	\$ -	-
DEBT SERVICE:							
Principal Retirement	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
Interest Paid	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
CAPITAL OUTLAY:	\$ 1,160,364	\$ 602,751	\$ 279,915	\$ 311,899	\$ 286,176	\$ 6,261	2.2%
Potential Surplus	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
TOTAL EXPENDITURES	\$ 18,199,178	\$ 18,048,567	\$ 16,887,121	\$ 16,494,774	\$ 16,909,509	\$ 22,388	0.1%
EXCESS OF REVENUE OVER EXPENDITURES	\$ 303,667	\$ 306,699		\$ (511,634)	\$ -		

**LEARN Magnet Schools
Historical Tuition Rates & Student Population**

LEARN Magnet Tuitions	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021	2021-2022
Regional Multicultural Magnet School	\$ 2,926	\$ 2,999	\$ 3,074	\$ 3,074	\$ 3,120	\$ 3,167 Additional 1.51%
Marine Science Magnet High School	\$ 5,980	\$ 5,980	\$ 5,980	\$ 5,980	\$ 6,070	\$ 6,131 Additional 1.0%
Three Rivers Middle College Magnet High School	\$ 5,980	\$ 5,980	\$ 5,980	\$ 5,980	\$ 6,070	\$ 6,131 Additional 1.0%
The Friendship School	x	\$ 3,960	\$ 3,960	\$ 3,960	\$ 4,053	\$ 4,053
Dual Language and Arts Middle Magnet School	\$ 2,502	\$ 2,652	\$ 2,652	\$ 2,652	School closed June 30,2020	School closed June 30,2020
State contribution to each school	\$ 7,600 3.8% reduction	\$ 7,489 5.2% reduction	\$ 7,900	\$ 8,058 Additional 2%	\$ 8,058	\$ 8,058 Anticipated

Total Per-Pupil Tuitions	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021	2021-2022
Regional Multicultural Magnet School	\$ 10,526	\$ 10,488	\$ 10,974	\$ 11,132	\$ 11,178	\$ 11,225
Marine Science Magnet High School	\$ 13,580	\$ 13,469	\$ 13,880	\$ 14,038	\$ 14,128	\$ 14,189
Three Rivers Middle College Magnet High School	\$ 13,580	\$ 13,469	\$ 13,880	\$ 14,038	\$ 14,128	\$ 14,189
The Friendship School	x	\$ 11,449	\$ 11,860	\$ 12,018	\$ 12,111	\$ 12,111
Dual Language and Arts Middle Magnet School	\$ 10,102	\$ 10,141	\$ 10,552	\$ 10,710	School closed June 30,2020	School closed June 30,2020
<i>Statewide Average Net Current Expenditures per Pupil (NCEP)</i>	\$ 16,576	\$ 16,988	\$ 17,438	\$ 17,748	<i>Not Available</i>	<i>Not Available</i>

STUDENT COUNT @ 10/1	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021	2021-2022
Regional Multicultural Magnet School	478 of 535	473 of 535	468 of 520 reduc in class	464 of 505 reduc in class	469 of 488	485 of 495
<i>* shows number of tuition paying students vs full student count (difference due to tuition caps)</i>						
Marine Science Magnet High School	271	271	271	272	271	271
Three Rivers Middle College Magnet High School	67	67	67	67	67	67
The Friendship School	505	503 plus 2 1076-E	503 plus 3 1076-E	503	451 plus 2 1076-E	503
Dual Language and Arts Middle Magnet School	147	150	146	148	School closed June 30,2020	School closed June 30,2020
Magnet Student Total	1,525	1,526	1,864	1,347	1,294	1,336

- In 2021-2022, with the closure of Dual Language And Arts Magnet Middle School on June 30, 2020, LEARN operates four magnet schools in Southeastern CT
- LEARN schools are funded through three primary sources:
 - ◆ State tuition (anticipated at \$8,058 for 2021-2022);
 - ◆ Local tuition (1.0% increase for MSMHS and TRMC in 2021-2022, 1.51% at RMMS, and no increase at TFS which is at the maximum for Pre-K); and
 - ◆ Additional grants or other contributions

LEARN - 2021-2022 BUDGET PROPOSAL
LEARN MAGNET SCHOOLS - BY SCHOOL

	Regional Multicultural Magnet School	The Friendship School	Marine Science Magnet High School	Three Rivers Middle College	MAGNET SCHOOLS 2021-2022 PROPOSED
REVENUES:					
Participation & Program Fees	\$ 1,535,995	\$ 607,950	\$ 1,661,501	\$ 410,777	\$ 4,216,223
Intergovernmental Revenues	\$ 3,988,710	\$ 5,483,883	\$ 2,183,718	\$ 539,886	\$ 12,196,197
Grants, Fees and Contributions	\$ 316,867	\$ 165,934	\$ -	\$ 14,288	\$ 497,089
Interest Income	\$ -	\$ -	\$ -	\$ -	\$ -
Use of Capital Set-Aside	\$ -	\$ -	\$ -	\$ -	\$ -
TOTAL REVENUES	\$ 5,841,572	\$ 6,257,767	\$ 3,845,219	\$ 964,951	\$ 16,909,509
EXPENDITURES:					
CURRENT:					
Salaries, Certified	\$ 2,731,061	\$ 2,722,111	\$ 1,856,423	\$ 468,232	\$ 7,777,827
Salaries, Non Certified	\$ 718,094	\$ 982,853	\$ 170,830	\$ 57,120	\$ 1,928,897
Employee Benefits	\$ 804,818	\$ 1,092,814	\$ 433,402	\$ 102,701	\$ 2,433,735
Professional Services	\$ 9,600	\$ 11,000	\$ 78,250	\$ 4,500	\$ 103,350
Administration/Management	\$ 662,664	\$ 717,175	\$ 425,958	\$ 108,874	\$ 1,914,671
Property Services/Utilities	\$ 545,900	\$ 548,085	\$ 439,286	\$ 1,200	\$ 1,534,471
Maintenance/Rental Equip	\$ 90,265	\$ 67,390	\$ 109,042	\$ 2,800	\$ 269,497
Rent/Internal Rent	\$ 1,000	\$ -	\$ -	\$ -	\$ 1,000
Transportation/Travel	\$ 4,600	\$ 2,000	\$ 23,200	\$ 9,150	\$ 38,950
Advertising	\$ -	\$ 3,750	\$ 2,000	\$ 2,500	\$ 8,250
Other Purchased Services	\$ 32,925	\$ 7,760	\$ 16,352	\$ 159,875	\$ 216,912
Insurance	\$ 44,145	\$ 20,500	\$ 43,250	\$ 5,750	\$ 113,645
Phone, Postage & Printing	\$ 36,550	\$ 19,150	\$ 46,000	\$ 2,650	\$ 104,350
Books & Supplies	\$ 33,983	\$ 22,379	\$ 65,225	\$ 22,750	\$ 144,337
Food For Programs	\$ 6,750	\$ 3,500	\$ 8,000	\$ 4,500	\$ 22,750
Organizational Dues	\$ 500	\$ 3,700	\$ 5,465	\$ 1,026	\$ 10,691
DEBT SERVICE:					
Principal Retirement	\$ -	\$ -	\$ -	\$ -	\$ -
Interest Paid	\$ -	\$ -	\$ -	\$ -	\$ -
CAPITAL OUTLAY:	\$ 118,717	\$ 33,600	\$ 122,536	\$ 11,323	\$ 286,176
Potential Surplus	\$ -	\$ -	\$ -	\$ -	\$ -
TOTAL EXPENDITURES	\$ 5,841,572	\$ 6,257,767	\$ 3,845,219	\$ 964,951	\$ 16,909,509
EXCESS OF REVENUE OVER EXPENDITURES					
	\$ -	\$ -	\$ -	\$ -	\$ -

LEARN – 2021-2022 BUDGET PROPOSAL
LEARN MAGNET SCHOOLS

REGIONAL MULTICULTURAL MAGNET SCHOOL (RMMS)

- 2021-2022 Local Tuition = \$3,167 (1.51% increase over prior year)
2021-2022 State Tuition = \$8,058 (no change from prior year)
2021-2022 Total Tuitions = \$11,225
- Grades Served = K-5
- Number of Students (2021-2022 estimate) = 495 total student count, of which we estimate 485 will be tuition paying (due to tuition caps, further discussed below).
- RMMS has reduced student enrollment from 535 (in 2017-2018 and prior) to 505 (beginning in 2019-2020). This reduction is due to the graduation of two classes with overly large enrollment. For FY 2021-2022 we are budgeting a total student enrollment of 495.
- Under a compact agreement, the number of students allowed to be billed for local tuition are capped for the original compact districts. RMMS is focusing their recruitment efforts on non-capped districts to ensure adequate funding. For 2021-2022, the budget assumes that tuitions are collected for 485 of 495 enrolled students (compared to 473 of 505 enrolled in 2020-2021).
- The above-referenced caps will be modified over the next few years to include non-paying students, adding funds to future budgets (10 “over-cap students” are included in the 2021-2022 tuitions).
- Staff FTE (2021-2022 estimate) = 58, not including MSAP staff (see notes below). RMMS relies on instructors to support teaching staff and continues to monitor and adjust staffing.

COVID-19 IMPACT for 2021-2022:

- We have received federal grant funds to cover educational learning opportunities.

COVID-19 IMPACT for 2020-2021:

- RMMS’s before/after-school program, Magnet Kingdom, will lose approximately \$7500 in revenue. However, this loss is offset by payroll costs, since it is staffed largely by fill-in “sub” staff who are not paid during the shutdown.
- We expect reduced expenditures in classroom substitutes; professional development and related travel; supplies; and possibly in facilities costs, as the school is not in active

** RMMS is a recipient of the MSAP-EXPECT grant which is supporting the development of a robust International Baccalaureate program. This grant is awarded for a 5-year period, beginning in October 2017 and the grant budget is shown under "Programs & Services" in the budget package; no amounts related to MSAP are included above. For 2021-2022, RMMS is budgeted to receive \$366,261, compared with \$441,106 (including prior year carry-forward) in 2020-2021. MSAP funding may offset some costs in RMMS’ operating budget, including supplies, technology purchases, and some additional staffing.

LEARN - 2021-2022 BUDGET PROPOSAL
REGIONAL MULTICULTURAL MAGNET SCHOOL (excludes MSAP grant)

	2018-2019 ACTUAL	2019-2020 ACTUAL	2020-2021 BUDGET	2020-2021 PROJECTED	2021-2022 PROPOSED	DOLLAR VARIANCE	% VARIANCE
REVENUES:							
Participation & Program Fees	\$ 1,568,373	\$ 1,561,877	\$ 1,615,760	\$ 1,549,680	\$ 1,535,995	\$ (79,765)	(4.9%)
Intergovernmental Revenues	\$ 4,325,797	\$ 4,244,791	\$ 4,242,288	\$ 4,109,950	\$ 3,988,710	\$ (253,578)	(6.0%)
Grants, Fees and Contributions	\$ 39,860	\$ -	\$ -	\$ -	\$ 316,867	\$ 316,867	-
Interest Income	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
Use of Capital Set-Aside	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
TOTAL REVENUES	\$ 5,934,030	\$ 5,806,668	\$ 5,858,048	\$ 5,659,630	\$ 5,841,572	\$ (16,476)	(0.3%)
EXPENDITURES:							
CURRENT:							
Salaries, Certified	\$ 2,648,652	\$ 2,614,287	\$ 2,750,011	\$ 2,664,377	\$ 2,731,061	\$ (18,950)	(0.7%)
Salaries, Non Certified	\$ 759,939	\$ 741,272	\$ 705,998	\$ 625,569	\$ 718,094	\$ 12,096	1.7%
Employee Benefits	\$ 791,941	\$ 831,755	\$ 867,474	\$ 857,259	\$ 804,818	\$ (62,656)	(7.2%)
Professional Services	\$ 23,659	\$ 7,238	\$ 9,600	\$ 5,020	\$ 9,600	\$ -	-
Administration/Management	\$ 590,343	\$ 659,358	\$ 663,179	\$ 651,590	\$ 662,664	\$ (515)	(0.1%)
Property Services/Utilities	\$ 521,302	\$ 478,066	\$ 530,000	\$ 558,734	\$ 545,900	\$ 15,900	3.0%
Maintenance/Rental Equip	\$ 81,804	\$ 85,111	\$ 87,636	\$ 78,902	\$ 90,265	\$ 2,629	3.0%
Rent/Internal Rent	\$ 850	\$ -	\$ 1,000	\$ -	\$ 1,000	\$ -	-
Transportation/Travel	\$ 6,795	\$ 3,118	\$ 4,600	\$ 500	\$ 4,600	\$ -	-
Advertising	\$ 125	\$ 2,268	\$ 500	\$ -	\$ -	\$ (500)	(100.0%)
Other Purchased Services	\$ 29,448	\$ 2,655	\$ 32,925	\$ 29,940	\$ 32,925	\$ -	-
Insurance	\$ 40,847	\$ 42,230	\$ 44,145	\$ 42,898	\$ 44,145	\$ (0)	(0.0%)
Phone, Postage & Printing	\$ 38,158	\$ 37,332	\$ 38,050	\$ 36,550	\$ 36,550	\$ (1,500)	(3.9%)
Books & Supplies	\$ 132,478	\$ 63,452	\$ 32,365	\$ 22,500	\$ 33,983	\$ 1,618	5.0%
Food For Programs	\$ 6,143	\$ 3,145	\$ 6,750	\$ 3,500	\$ 6,750	\$ -	-
Organizational Dues	\$ 425	\$ 475	\$ 500	\$ 475	\$ 500	\$ -	-
DEBT SERVICE:							
Principal Retirement	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
Interest Paid	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
CAPITAL OUTLAY:	\$ 212,853	\$ 220,174	\$ 83,315	\$ 81,816	\$ 118,717	\$ 35,402	42.5%
Potential Surplus	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
TOTAL EXPENDITURES	\$ 5,885,762	\$ 5,791,936	\$ 5,858,048	\$ 5,659,630	\$ 5,841,572	\$ (16,476)	(0.3%)
EXCESS OF REVENUE OVER EXPENDITURES	\$ 48,268	\$ 14,731	\$ -	\$ -	\$ -		

LEARN – 2021-2022 BUDGET PROPOSAL
LEARN MAGNET SCHOOLS

THE FRIENDSHIP SCHOOL (TFS)

- 2021-2022 Tuition = \$4,053 (no change from prior year)
2021-2022 State Tuition = \$8,058 (no change from prior year)
2021-2022 Total Tuitions = \$12,111
- Grades Served = PreK-K
- Number of Students (2020-2021 estimate) = 503
- Staff FTE (2020-2021 estimate) = 85.9
- TFS works closely with LEARN's Student Support Services in providing specialized instruction for children with intensive needs. SSS has additional teachers and staff in the building not included in this budget.
- Prior to 2017-2018, TFS was a collaboration between New London and Waterford, operated by LEARN. With Waterford's withdrawal from the agreement at the end of 2017-2018, TFS began accepting students from other districts, operating in a manner consistent with LEARN's other magnet schools, as a parent choice school.
- For 2020-2021, TFS enrolled 105 Kindergarten students (tuition paid by sending districts of \$4,053), 290 Pre-K students at or below the state's income threshold (tuition paid by the state of \$4,053) and 56 Pre-K students above the income threshold (tuition paid by parents or, optionally, by sending districts). This same allocation is used for 2021-2022 budget, and we assume there will be 10 delinquent accounts. The estimated increase is primarily due to the Covid-19 Pandemic.
- TFS Pre-K tuition rate is limited by state statute to \$4,053, which is the tuition rate for 2021-2022. Kindergarten tuition is currently billed at the same rate.
- TFS Capital Outlay includes playground renovations in 2017-2018 (\$284,167) and replacement of computers, laptops, and smartboards in 2018-2019 (\$267,735).

COVID-19 IMPACT for 2021-2022:

- We have received federal grant funds to cover educational learning opportunities.

COVID-19 IMPACT for 2020-2021:

- For Pre-K students not covered by state funding, TFS did not charge for days after school closure, resulting in \$67,000 reduction in revenue.
- Student Enrollment decreased from 503 to 451 due to Executive Order resulting in loss of revenue of \$629,777.

LEARN - 2021-2022 BUDGET PROPOSAL
THE FRIENDSHIP SCHOOL

	2018-2019 ACTUAL	2019-2020 ACTUAL	2020-2021 BUDGET	2020-2021 PROJECTED	2021-2022 PROPOSED	DOLLAR VARIANCE	% VARIANCE
REVENUES:							
Participation & Program Fees	\$ 744,662	\$ 586,191	\$ 677,152	\$ 549,579	\$ 607,950	\$ (69,202)	(10.2%)
Intergovernmental Revenues	\$ 5,419,752	\$ 5,544,641	\$ 5,572,509	\$ 4,986,909	\$ 5,483,883	\$ (88,626)	(1.6%)
Grants, Fees and Contributions	\$ -	\$ -	\$ -	\$ -	\$ 165,934	\$ 165,934	-
Interest Income	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
Use of Capital Set-Aside	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
TOTAL REVENUES	\$ 6,164,414	\$ 6,130,833	\$ 6,249,661	\$ 5,536,488	\$ 6,257,767	\$ 8,106	0.1%
EXPENDITURES:							
CURRENT:							
Salaries, Certified	\$ 2,437,591	\$ 2,581,782	\$ 2,672,523	\$ 2,600,148	\$ 2,722,111	\$ 49,588	1.9%
Salaries, Non Certified	\$ 897,029	\$ 947,958	\$ 943,418	\$ 898,511	\$ 982,853	\$ 39,435	4.2%
Employee Benefits	\$ 1,026,528	\$ 1,159,684	\$ 1,191,163	\$ 1,183,993	\$ 1,092,814	\$ (98,349)	(8.3%)
Professional Services	\$ 16,511	\$ 18,896	\$ 11,000	\$ 6,170	\$ 11,000	\$ -	-
Administration/Management	\$ 607,109	\$ 700,671	\$ 711,747	\$ 692,693	\$ 717,175	\$ 5,428	0.8%
Property Services/Utilities	\$ 483,565	\$ 504,089	\$ 542,600	\$ 544,700	\$ 548,085	\$ 5,485	1.0%
Maintenance/Rental Equip	\$ 73,895	\$ 68,505	\$ 67,250	\$ 67,830	\$ 67,390	\$ 140	0.2%
Rent/Internal Rent	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
Transportation/Travel	\$ 7,389	\$ 836	\$ 2,000	\$ 500	\$ 2,000	\$ -	-
Advertising	\$ 3,582	\$ 3,931	\$ 3,750	\$ 3,750	\$ 3,750	\$ -	-
Other Purchased Services	\$ 4,854	\$ 4,425	\$ 7,760	\$ 6,760	\$ 7,760	\$ -	-
Insurance	\$ 19,711	\$ 20,313	\$ 20,500	\$ 20,500	\$ 20,500	\$ -	-
Phone, Postage & Printing	\$ 18,118	\$ 16,834	\$ 19,150	\$ 18,650	\$ 19,150	\$ -	-
Books & Supplies	\$ 97,237	\$ 18,831	\$ 21,000	\$ 20,050	\$ 22,379	\$ 1,379	6.6%
Food For Programs	\$ 3,694	\$ 2,317	\$ 3,500	\$ 1,400	\$ 3,500	\$ -	-
Organizational Dues	\$ 3,300	\$ 3,420	\$ 3,700	\$ 3,435	\$ 3,700	\$ -	-
DEBT SERVICE:							
Principal Retirement	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
Interest Paid	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
CAPITAL OUTLAY:	\$ 464,309	\$ 76,514	\$ 28,600	\$ 44,366	\$ 33,600	\$ 5,000	17.5%
Potential Surplus	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
TOTAL EXPENDITURES	\$ 6,164,422	\$ 6,129,006	\$ 6,249,661	\$ 6,113,456	\$ 6,257,767	\$ 8,106	0.1%
EXCESS OF REVENUE OVER EXPENDITURES	\$ (8)	\$ 1,826	\$ -	\$ (576,968)	\$ -		

LEARN – 2021-2022 BUDGET PROPOSAL

LEARN MAGNET SCHOOLS

DUAL LANGUAGE & ARTS MAGNET MIDDLE SCHOOL (DLAMMS)

SCHOOL CLOSED JUNE 30, 2020

- The closure of DLAMMS reduces LEARN’s total student count by 145-150 students. These seats have been approved by the state for allocation to CTRA, where a new middle school “CTRA Prep” program begun in the 2020-2021 school year.
- Certain DLAMMS school staff transferred to CTRA to support the new program. LEARN has worked with Goodwin to address budgetary concerns due to relatively higher salaries from tenured staff, with LEARN agreeing to pay for a portion of the shortfall in Years 1 and 2. These costs are included in Office of Teaching & Learning.
- DLAMMS facilities costs have traditionally been shown as Rent since the building was shared among more than one program. Of the amounts billed to LEARN for the Southwest facility, actual rent paid to Waterford is \$48,650 per year. Additional amounts relate to SSC facilities management, utilities, maintenance, etc.
- LEARN vacated the Southwest building by August 1, 2020 incurring approximately \$25,000 in closure/moving expenses in 2020-2021. These costs are included in [Executive Services].

COVID-19 IMPACT for 2021-2022:

- **School closed June 30, 2020**

COVID-19 IMPACT for 2020-2021:

- Prior to the COVID-19-related shutdown, DLAMMS had planned for additional administrative and school nurse supports and year-end student activities which will now not occur. There are additional savings from reduced need for substitutes.
- DLAMMS will also experience a reduction in building related costs, although to a lesser extent since spring maintenance had already been decreased to what is minimally required.
- The above result in savings of approximately \$60,000.

**LEARN - 2021-2022 BUDGET PROPOSAL
DUAL LANGUAGE AND ARTS MAGNET MIDDLE SCHOOL**

	2018-2019 ACTUAL	2019-2020 ACTUAL	2020-2021 BUDGET*	2020-2021 PROJECTED*	2021-2022 PROPOSED*	DOLLAR VARIANCE*	% VARIANCE
REVENUES:							
Participation & Program Fees	\$ 387,192	\$ 392,496	\$ -	\$ -	\$ -	\$ -	-
Intergovernmental Revenues	\$ 1,234,818	\$ 1,250,770	\$ -	\$ -	\$ -	\$ -	-
Grants, Fees and Contributions	\$ 63,681	\$ 1,330	\$ -	\$ -	\$ -	\$ -	-
Interest Income	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
Use of Capital Set-Aside	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
TOTAL REVENUES	\$ 1,685,691	\$ 1,644,595	\$ -	\$ -	\$ -	\$ -	-
EXPENDITURES:							
CURRENT:							
Salaries, Certified	\$ 819,640	\$ 774,956	\$ -	\$ -	\$ -	\$ -	-
Salaries, Non Certified	\$ 97,906	\$ 94,387	\$ -	\$ -	\$ -	\$ -	-
Employee Benefits	\$ 210,221	\$ 214,718	\$ -	\$ -	\$ -	\$ -	-
Professional Services	\$ 20,547	\$ 16,565	\$ -	\$ -	\$ -	\$ -	-
Administration/Management	\$ 166,450	\$ 185,028	\$ -	\$ -	\$ -	\$ -	-
Property Services/Utilities	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
Maintenance/Rental Equip	\$ 5,590	\$ 3,272	\$ -	\$ -	\$ -	\$ -	-
Rent/Internal Rent	\$ 256,166	\$ 238,425	\$ -	\$ -	\$ -	\$ -	-
Transportation/Travel	\$ 2,997	\$ 714	\$ -	\$ -	\$ -	\$ -	-
Advertising	\$ 2,239	\$ 1,741	\$ -	\$ -	\$ -	\$ -	-
Other Purchased Services	\$ 417	\$ 1,154	\$ -	\$ -	\$ -	\$ -	-
Insurance	\$ 5,921	\$ 6,101	\$ -	\$ -	\$ -	\$ -	-
Phone, Postage & Printing	\$ 9,563	\$ 6,111	\$ -	\$ -	\$ -	\$ -	-
Books & Supplies	\$ 18,120	\$ 6,738	\$ -	\$ -	\$ -	\$ -	-
Food For Programs	\$ 193	\$ 774	\$ -	\$ -	\$ -	\$ -	-
Organizational Dues	\$ 1,100	\$ 475	\$ -	\$ -	\$ -	\$ -	-
DEBT SERVICE:							
Principal Retirement						\$ -	-
Interest Paid						\$ -	-
CAPITAL OUTLAY:	\$ 50,931	\$ 16,449	\$ -	\$ -	\$ -	\$ -	-
Potential Surplus	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
TOTAL EXPENDITURES	\$ 1,668,001	\$ 1,567,609	\$ -	\$ -	\$ -	\$ -	-
EXCESS OF REVENUE OVER EXPENDITURES	\$ 17,690	\$ 76,987	\$ -	\$ -	\$ -		

* DLAMMS closed effective June 30, 2020.

LEARN – 2021-2022 BUDGET PROPOSAL
LEARN MAGNET SCHOOLS

MARINE SCIENCE MAGNET HIGH SCHOOL (MSMHS)

- 2021-2022 Tuition = \$6,131 (1.0% increase over prior year)
- 2021-2022 State Tuition = \$8,058 (no change from prior year)
- 2021-2022 Total Tuitions = \$14,189

- Grades Served = 9-12
- Number of Students (2021-2022 estimate) = 271
- Staff FTE (2020-2021 estimate) = 33.55

- MSMHS facilities costs are, by dollar amount, close to those at RMMS, but higher as a percent of total expenditures. The scale and configuration of the building, high use of technology, and enhanced security for this vulnerable population all put added pressure on building costs.

- Capital Outlay includes the following non-routine items: for 2017-2018, replacement of smartboards and laptop orders at both start and end of year; for 2018-2019, upgrades and repair to common area furniture, Kongsberg bridge, computer servers, water heater and convection oven; for 2019-2020, construction of storage area, planned security upgrades to doors and windows, and aquaculture equipment. For 2020-2021, the budget assumes only customary purchases of student laptops, instructional resources and routine equipment replacements. For 2021-2022 the capital outlay is \$122,536.

- MSMHS as a facility has a complex infrastructure. We continue to plan ahead by building capital reserves for replacement costs and maintenance of major items such as the geothermal system and aqua-lab fish tank pumps, etc.

- MSMHS has created a business enterprise fund with the sale of coral. Initial event in Spring 2021 yielded \$6,200 in sales. Revenue and expenses of this business enterprise are included in the Office of Innovation and Development budget.

COVID-19 IMPACT for 2021-2022:

- We have received federal grant funds to cover educational learning opportunities.

COVID-19 IMPACT for 2020-2021:

- MSMHS will see no change in revenue or payroll costs, but will have lower student transport costs related to Project O and NESS programming.
- We expect reduced expenditures in professional development and related travel; supplies; and in facilities costs, as the school is not in active use. The total reduction in expense could be up to \$85,000.

**LEARN - 2021-2022 BUDGET PROPOSAL
MARINE SCIENCE MAGNET HIGH SCHOOL**

	2018-2019 ACTUAL	2019-2020 ACTUAL	2020-2021 BUDGET	2020-2021 PROJECTED	2021-2022 PROPOSED	DOLLAR VARIANCE	% VARIANCE
REVENUES:							
Participation & Program Fees	\$ 1,620,580	\$ 1,626,560	\$ 1,636,840	\$ 1,644,970	\$ 1,661,501	\$ 24,661	1.5%
Intergovernmental Revenues	\$ 2,150,743	\$ 2,191,776	\$ 2,183,718	\$ 2,183,718	\$ 2,183,718	\$ -	-
Grants, Fees and Contributions	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
Interest Income	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
Use of Capital Set-Aside	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
TOTAL REVENUES	\$ 3,771,323	\$ 3,818,336	\$ 3,820,558	\$ 3,828,688	\$ 3,845,219	\$ 24,661	0.6%
EXPENDITURES:							
CURRENT:							
Salaries, Certified	\$ 1,517,709	\$ 1,663,202	\$ 1,722,237	\$ 1,751,303	\$ 1,856,423	\$ 134,186	7.8%
Salaries, Non Certified	\$ 173,763	\$ 151,556	\$ 215,092	\$ 159,208	\$ 170,830	\$ (44,262)	(20.6%)
Employee Benefits	\$ 397,736	\$ 407,318	\$ 475,316	\$ 461,388	\$ 433,402	\$ (41,914)	(8.8%)
Professional Services	\$ 70,728	\$ 65,811	\$ 77,750	\$ 33,620	\$ 78,250	\$ 500	0.6%
Administration/Management	\$ 314,788	\$ 381,052	\$ 415,497	\$ 410,901	\$ 425,958	\$ 10,461	2.5%
Property Services/Utilities	\$ 405,572	\$ 394,421	\$ 439,286	\$ 439,286	\$ 439,286	\$ -	-
Maintenance/Rental Equip	\$ 85,524	\$ 80,399	\$ 109,015	\$ 122,015	\$ 109,042	\$ 27	0.0%
Rent/Internal Rent	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
Transportation/Travel	\$ 19,832	\$ 10,226	\$ 23,200	\$ 3,200	\$ 23,200	\$ -	-
Advertising	\$ -	\$ 750	\$ 2,000	\$ 2,500	\$ 2,000	\$ -	-
Other Purchased Services	\$ 2,014	\$ 12,812	\$ 16,325	\$ 16,325	\$ 16,352	\$ 27	0.2%
Insurance	\$ 40,096	\$ 41,649	\$ 42,900	\$ 42,930	\$ 43,250	\$ 350	0.8%
Phone, Postage & Printing	\$ 42,915	\$ 49,938	\$ 46,500	\$ 46,000	\$ 46,000	\$ (500)	(1.1%)
Books & Supplies	\$ 64,606	\$ 44,772	\$ 65,725	\$ 77,996	\$ 65,225	\$ (500)	(0.8%)
Food For Programs	\$ 19,009	\$ 8,959	\$ 8,000	\$ 10,000	\$ 8,000	\$ -	-
Organizational Dues	\$ 5,184	\$ 5,280	\$ 5,465	\$ 5,465	\$ 5,465	\$ -	-
DEBT SERVICE:							
Principal Retirement	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
Interest Paid	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
CAPITAL OUTLAY:	\$ 408,703	\$ 279,109	\$ 156,250	\$ 181,217	\$ 122,536	\$ (33,714)	(21.6%)
Potential Surplus	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
TOTAL EXPENDITURES	\$ 3,568,179	\$ 3,597,255	\$ 3,820,558	\$ 3,763,354	\$ 3,845,219	\$ 24,661	0.6%
EXCESS OF REVENUE OVER EXPENDITURES	\$ 203,144	\$ 221,081	\$ -	\$ 65,334	\$ -		

**LEARN – 2021-2022 BUDGET PROPOSAL
LEARN MAGNET SCHOOLS**

THREE RIVERS MIDDLE COLLEGE MAGNET HIGH SCHOOL (TRMC)

- 2021-2022 Tuition = \$6,131 (1.0% increase over prior year)
- 2021-2022 State Tuition = \$8,058 (no change from prior year)
- 2021-2022 Total Tuitions = \$14,189

- Grades Served = 11-12
- Number of Students (2020-2021 estimate) = 67
- Staff FTE (2020-2021 estimate) = 7.75
- TRMC partners with Three Rivers Community College to deliver coursework. This model keeps certain costs down (facilities costs, staffing costs), while adding the cost of TRCC tuitions. Students take classes directly with TRCC which are supplemented with “contract” classes where TRMC purchases instructional services for the entire student body. TRCC tuition costs are included in “Other Purchased Services.”
- 2018-2019 decreases in “Other Revenue” and “Professional Services” reflect a change in how PSAT and SAT tests are sold to local districts’ schools, an effort which TRCC oversaw in the past.
- In 2019-2020, TRMC experienced a significant increase in high school students enrolling in TRCC classes. In order to accommodate the added costs, TRMC plans to delay the purchase of student laptops for the current year. In addition, for 2020-2021, TRMC has collaborated with TRCC to take advantage of unfilled elective classes at reduced cost. This agreement is continued into the 2021-2022 school year.

COVID-19 IMPACT for 2021-2022:

- We have received federal grant funds to cover educational learning opportunities.

COVID-19 IMPACT for 2020-2021:

- TRMC will see no change in revenue or payroll costs, but will have lower student transport and trip costs related to college visits, some of which had not yet occurred.
- TRMC’s largest expense item, college tuitions, do not change as our students continue to attend classes through online options from TRCC.
- We expect reduced expenditures in professional development and related travel and supplies.
- The total reduction in expense from the above items could be up to \$11,000, which will allow for the usual purchase of student laptops prior to 6/30 (previously delayed until fall).

LEARN - 2021-2022 BUDGET PROPOSAL
THREE RIVERS MIDDLE COLLEGE MAGNET HIGH SCHOOL

	2018-2019 ACTUAL	2019-2020 ACTUAL	2020-2021 BUDGET	2020-2021 PROJECTED	2021-2022 PROPOSED	DOLLAR VARIANCE	% VARIANCE
REVENUES:							
Participation & Program Fees	\$ 397,670	\$ 400,660	\$ 404,680	\$ 406,690	\$ 410,777	\$ 6,097	1.5%
Intergovernmental Revenues	\$ 549,717	\$ 554,174	\$ 554,174	\$ 551,644	\$ 539,886	\$ (14,288)	(2.6%)
Grants, Fees and Contributions	\$ -	\$ -	\$ -	\$ -	\$ 14,288	\$ 14,288	-
Interest Income	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
Use of Capital Set-Aside	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
TOTAL REVENUES	\$ 947,387	\$ 954,834	\$ 958,854	\$ 958,334	\$ 964,951	\$ 6,097	0.6%
EXPENDITURES:							
CURRENT:							
Salaries, Certified	\$ 405,800	\$ 430,636	\$ 444,982	\$ 467,246	\$ 468,232	\$ 23,250	5.2%
Salaries, Non Certified	\$ 51,245	\$ 57,631	\$ 55,370	\$ 55,476	\$ 57,120	\$ 1,750	3.2%
Employee Benefits	\$ 94,097	\$ 115,053	\$ 107,841	\$ 110,500	\$ 102,701	\$ (5,140)	(4.8%)
Professional Services	\$ 11,961	\$ 6,126	\$ 4,500	\$ 4,670	\$ 4,500	\$ -	-
Administration/Management	\$ 92,967	\$ 107,051	\$ 107,710	\$ 108,466	\$ 108,874	\$ 1,164	1.1%
Property Services/Utilities	\$ 1,380		\$ 1,200	\$ -	\$ 1,200	\$ -	-
Maintenance/Rental Equip	\$ 3,470	\$ 3,349	\$ 2,800	\$ 2,550	\$ 2,800	\$ -	-
Rent/Internal Rent	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
Transportation/Travel	\$ 14,314	\$ 4,983	\$ 9,150	\$ 500	\$ 9,150	\$ -	-
Advertising	\$ 2,000	\$ 2,750	\$ 2,500	\$ 2,500	\$ 2,500	\$ -	-
Other Purchased Svc incl TRCC	\$ 168,297	\$ 191,136	\$ 174,375	\$ 167,500	\$ 159,875	\$ (14,500)	(8.3%)
Insurance	\$ 5,328	\$ 5,508	\$ 5,750	\$ 5,750	\$ 5,750	\$ -	-
Phone, Postage & Printing	\$ 2,441	\$ 2,943	\$ 2,650	\$ 2,650	\$ 2,650	\$ -	-
Books & Supplies	\$ 27,115	\$ 21,372	\$ 22,750	\$ 22,250	\$ 22,750	\$ -	-
Food For Programs	\$ 7,916	\$ 2,694	\$ 4,500	\$ 2,750	\$ 4,500	\$ -	-
Organizational Dues	\$ 915	\$ 1,026	\$ 1,026	\$ 1,026	\$ 1,026	\$ -	-
DEBT SERVICE:							
Principal Retirement	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
Interest Paid	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
CAPITAL OUTLAY:	\$ 23,568	\$ 10,505	\$ 11,750	\$ 4,500	\$ 11,323	\$ (427)	(3.6%)
Potential Surplus	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
TOTAL EXPENDITURES	\$ 912,814	\$ 962,760	\$ 958,854	\$ 958,334	\$ 964,951	\$ 6,097	0.6%
EXCESS OF REVENUE OVER EXPENDITURES	\$ 34,573	\$ (7,926)	\$ -	\$ -	\$ -		



LEARN

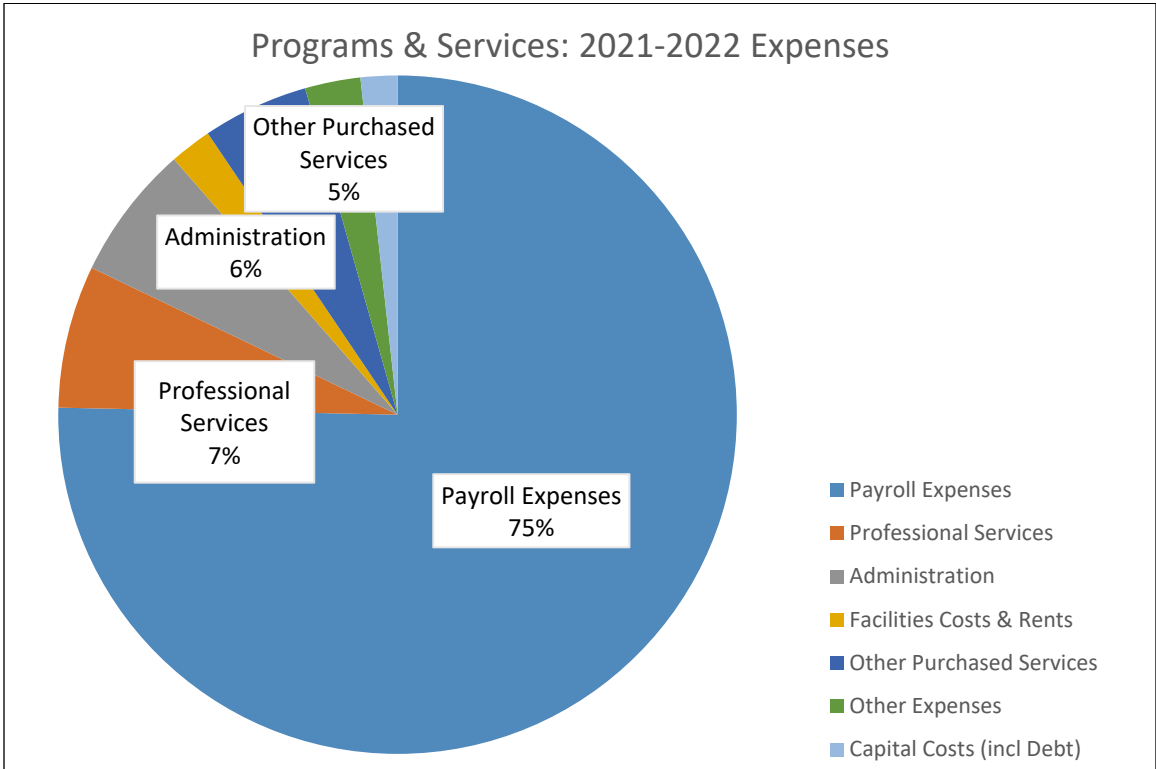
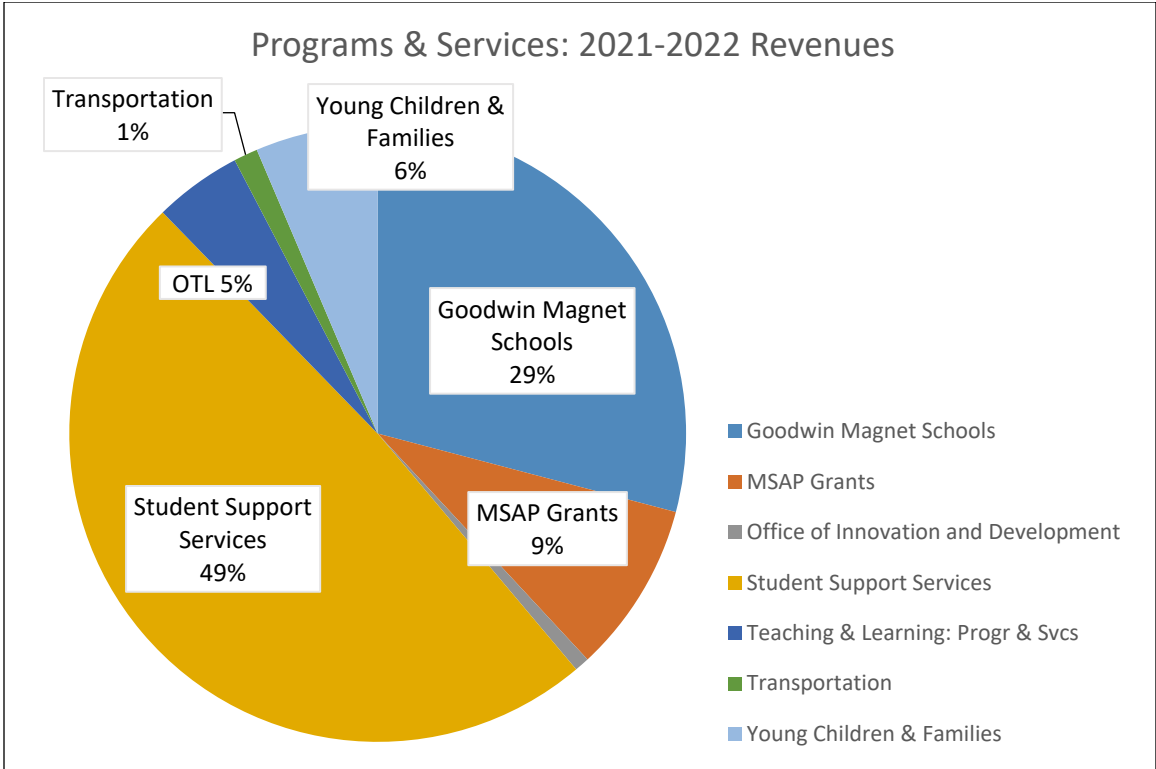
FISCAL YEAR 2021-2022 PROPOSED BUDGET

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### PROGRAMS & SERVICES

Total Budget: \$31,096,023

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**LEARN - 2021-2022 BUDGET PROPOSAL
PROGRAMS AND SERVICES**

	2018-2019 ACTUAL	2019-2020 ACTUAL	2020-2021 BUDGET	2020-2021 PROJECTED	2021-2022 PROPOSED*	DOLLAR VARIANCE	% VARIANCE
REVENUES:							
Participation & Program Fees	\$ 15,664,322	\$ 16,589,829	\$ 17,647,490	\$ 16,461,174	\$ 12,392,158	\$ (5,255,332)	(29.8%)
Intergovernmental Revenues	\$ 6,768,090	\$ 5,685,979	\$ 5,177,626	\$ 6,344,272	\$ -	\$ (5,177,626)	(100.0%)
Grants, Fees and Contributions	\$ 9,389,196	\$ 9,348,323	\$ 9,761,293	\$ 9,014,818	\$ 18,636,475	\$ 8,875,182	90.9%
Interest Income	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
Aqua Sales	\$ -	\$ -	\$ -	\$ -	\$ 4,000	\$ 4,000	-
Use of Capital Set-Aside	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
Use of Fund Balance	\$ -	\$ -	\$ 64,886	\$ -	\$ 63,390	\$ (1,496)	(2.3%)
TOTAL REVENUES	\$ 31,821,608	\$ 31,624,131	\$ 32,651,295	\$ 31,820,264	\$ 31,096,023	\$ (724,241)	(2.3%)
EXPENDITURES:							
CURRENT:							
Salaries, Certified	\$ 10,441,065	\$ 10,723,984	\$ 10,951,274	\$ 10,264,775	\$ 11,171,596	\$ 220,322	2.0%
Salaries, Non Certified	\$ 6,867,040	\$ 6,986,087	\$ 7,646,928	\$ 6,954,605	\$ 7,076,982	\$ (569,946)	(7.5%)
Employee Benefits	\$ 4,781,882	\$ 5,121,774	\$ 5,746,093	\$ 5,460,638	\$ 5,074,494	\$ (671,599)	(11.7%)
Professional Services	\$ 3,450,622	\$ 2,005,321	\$ 2,251,287	\$ 3,183,458	\$ 2,102,912	\$ (148,375)	(6.6%)
Administration/Management	\$ 1,912,716	\$ 1,947,332	\$ 2,041,237	\$ 2,003,889	\$ 1,991,402	\$ (49,835)	(2.4%)
Property Services/Utilities	\$ 285,085	\$ 339,356	\$ 386,000	\$ 361,000	\$ 361,000	\$ (25,000)	(6.5%)
Maintenance/Rental Equip	\$ 126,876	\$ 125,329	\$ 190,065	\$ 190,065	\$ 140,365	\$ (49,700)	(26.1%)
Rent/Internal Rent	\$ 263,452	\$ 155,046	\$ 144,745	\$ 147,296	\$ 117,672	\$ (27,073)	(18.7%)
Transportation/Travel	\$ 474,023	\$ 467,661	\$ 562,172	\$ 488,551	\$ 429,420	\$ (132,752)	(23.6%)
Advertising	\$ 18,646	\$ 14,945	\$ 11,137	\$ 30,150	\$ 15,709	\$ 4,572	41.1%
Other Purchased Services	\$ 1,527,475	\$ 1,689,062	\$ 1,612,467	\$ 1,351,219	\$ 1,564,231	\$ (48,236)	(3.0%)
Insurance	\$ 99,941	\$ 87,973	\$ 110,250	\$ 103,074	\$ 49,500	\$ (60,750)	(55.1%)
Phone, Postage & Printing	\$ 91,789	\$ 183,044	\$ 100,364	\$ 95,432	\$ 74,729	\$ (25,635)	(25.5%)
Books & Supplies	\$ 228,931	\$ 163,221	\$ 241,877	\$ 339,483	\$ 215,754	\$ (26,123)	(10.8%)
Food For Programs	\$ 32,790	\$ 23,096	\$ 30,245	\$ 23,733	\$ 23,920	\$ (6,325)	(20.9%)
Organizational Dues	\$ 14,953	\$ 11,731	\$ 5,531	\$ 20,559	\$ 9,596	\$ 4,065	73.5%
DEBT SERVICE:							
Principal Retirement	\$ 224,800	\$ -	\$ 175,674	\$ 175,674	\$ 245,944	\$ 70,270	40.0%
Interest Paid	\$ 130,254	\$ 85,963	\$ 77,350	\$ 77,350	\$ 108,290	\$ 30,940	40.0%
CAPITAL OUTLAY:	231,263	250,149	310,609	407,076	186,755	\$ (123,854)	(39.9%)
Potential Surplus	-	-	\$ 55,990	-	\$ 135,753	\$ 79,763	142.5%
TOTAL EXPENDITURES	\$ 31,203,603	\$ 30,381,073	\$ 32,651,295	\$ 31,678,027	\$ 31,096,023	\$ (1,555,272)	(4.8%)
EXCESS OF REVENUE OVER EXPENDITURES	\$ 618,005	\$ 1,243,058	\$ -	\$ 142,237	\$ (0)		

* FY 2021-2022 the **Magnet School Assistance Program (MSAP)** grant of \$2,793,599 has been recorded as Grants, Fees and Contributions. In FY 2020-2021 and prior years the revenue was recorded as Intergovernmental Revenues.

*In FY 2021-2022 the revenue for **Office of Innovation and Development** has been recorded as Grants, Fees and Contributions. In FY 2020-2021 and prior years the revenue was recorded in Participation & Program Fees.

* In FY 2021-2022 the revenue for other services in **Student Support Services** has been recorded as Grants, Fees and Contributions. These services include fees for occupational therapy, physical therapy, and speech and language services. In FY 2020-2021 and prior years the revenue was recorded as Intergovernmental Revenues.

*In FY 2021-2022 the revenue for **Office of Teaching and Learning** includes VLA/VHS, Title I, Title II, Title III, Title IV, Perkins, Goodwin fees and sale of service have all been recorded as Grants, Fees and Contributions. In FY 2020-2021 and prior years the revenue of VLA/VHS, sale of service and Goodwin fees were recorded as Participation & Program Fees. Title I, Title II, Title III, Title IV and Perkins were recorded as Intergovernmental Revenues.

*In FY 2021-2022 the revenue for **Transportation** has been recorded in Grants, Fees and Contributions. In FY 2020-2021 the revenue was recorded in Participation & Program Fees and Intergovernmental Revenues.

*In FY 2021-2022 in the **Office of Young Children and Families**, School Readiness has been recorded as Grants, Fees and Contributions. Additional grants include Governor's Emergency Education Relief (GEER) Grant, Quality Improvement System (QIS) Contract, Sale of services, New London Quality Enhancement Grant. In FY 2020-2021 and prior years the revenue was primarily recorded as Intergovernmental Revenues and Participation & Program Fees.

LEARN – 2021-2022 BUDGET PROPOSAL PROGRAMS & SERVICES

The Programs & Services budget includes the entrepreneurial arm of LEARN's operations.

- Goodwin Magnet Schools: LEARN has a contract with Goodwin University to hire and manage the staff of CT River Academy (grades 9-12, grade 6 added in 2020-2021, adding grade 7 in 2021-2022) and Riverside Magnet School (Pre K through 5). Goodwin fully covers the costs related to the staff and through a per-pupil allocation, pays a fee to LEARN to cover administrative costs.
- Magnet Schools Assistance Program Grants (MSAP): This federal grant was awarded to LEARN in the fall of 2017 (subsequent to completion of an earlier MSAP grant). Given the size and complexity of the grant (\$15 million in five years), for operating reasons, its budget is presented as a stand-alone.
- Development: The Office of Innovation & Development includes a portion in both Programs & Services and Organizational Support. Included in the Programs & Services budget are sales of services to the region, such as para-pro testing, strategic reviews for districts, catering for conferences, etc. New partnerships and exploration of mutually beneficial innovations will be captured in this department. For 2021-2022 The Technology Consortium is being added to this department.
- Teaching and Learning: The Office of Teaching & Learning Department includes a portion in both Programs & Services and Organizational Support. OTL provides professional development services to the region and hosts a broad array of professional networks and roundtables for educators. In addition, this department manages the fiscal agent responsibilities for a number of grants benefiting member districts and RESCs. A portion of LEARN's Magnet Office is allocated to this category for oversight and support of Goodwin schools.
- Student Support Services: the Office of Student Support Services is LEARN's largest department, providing support services throughout the region and hosting specialized programs for students with specialized needs. In 2018-2019, SSS opened its Ocean Avenue LEARNing Academy in New London, which allows LEARN to consolidate services and achieve efficiencies in a more permanent location.
- Transportation: LEARN's Transportation Department contracts with districts to provide school transportation, predominantly for students with special needs. Transportation's budget also includes contracted transportation to magnet schools funded by reimbursement from the State. In 2021-2022 LEARN will not be submitting a bid for the Colchester Special Education Transportation Services.
- Young Children & Families: YCF serves member districts and their communities, children, and their families through Birth to Three (ending June 30, 2020) and Early Care and Education programs. YCF works on behalf of the Connecticut Office of Early Childhood and in conjunction with non-profit agencies in Connecticut and similar agencies to support quality improvement in early care and education across all settings. YCF is fiscal agent of a series of School Readiness grants that support a number of area agencies.

**LEARN - 2021-2022 BUDGET PROPOSAL
PROGRAMS AND SERVICES - BY DEPARTMENT**

	Goodwin Magnet Schools	Magnet Schools Assistance Program Grants (MSAP)	Office of Innovation and Development	Student Support Services	Teaching & Learning	Transportation	Young Children & Families	PROGRAMS & SERVICES 2021-2022 PROPOSED
REVENUES:								
Participation & Program Fees	\$ -	\$ -	\$ -	\$ 12,392,158	\$ -	\$ -	\$ -	\$ 12,392,158
Intergovernmental Revenues	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Grants, Fees and Contributions	\$ 9,049,592	\$ 2,793,599	\$ 174,963	\$ 2,802,120	\$ 1,430,088	\$ 392,627	\$ 1,993,486	\$ 18,636,475
Interest Income	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Aqua Sales	\$ -	\$ -	\$ 4,000	\$ -	\$ -	\$ -	\$ -	\$ 4,000
Use of Capital Set-Aside	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Use of Fund Balance	\$ -	\$ -	\$ 63,390	\$ -	\$ -	\$ -	\$ -	\$ 63,390
TOTAL REVENUES	\$ 9,049,592	\$ 2,793,599	\$ 242,353	\$ 15,194,278	\$ 1,430,088	\$ 392,627	\$ 1,993,486	\$ 31,096,023
EXPENDITURES:								
CURRENT:								
Salaries, Certified	\$ 5,923,392	\$ 414,749	\$ -	\$ 4,167,201	\$ 666,254	\$ -	\$ -	\$ 11,171,596
Salaries, Non Certified	\$ 1,292,287	\$ 130,947	\$ 162,400	\$ 4,959,564	\$ 191,784	\$ 40,000	\$ 300,000	\$ 7,076,982
Employee Benefits	\$ 1,798,063	\$ 134,614	\$ 38,040	\$ 2,886,786	\$ 138,194	\$ 3,060	\$ 75,736	\$ 5,074,494
Professional Services	\$ 2,250	\$ 1,794,676	\$ -	\$ 191,490	\$ 98,329	\$ -	\$ 16,167	\$ 2,102,912
Administration/Management	\$ -	\$ 209,520	\$ -	\$ 1,589,138	\$ 107,571	\$ 42,067	\$ 43,106	\$ 1,991,402
Property Services/Utilities	\$ -	\$ -	\$ -	\$ 361,000	\$ -	\$ -	\$ -	\$ 361,000
Maintenance/Rental Equip	\$ -	\$ -	\$ -	\$ 135,365	\$ -	\$ 5,000	\$ -	\$ 140,365
Rent/Internal Rent	\$ -	\$ -	\$ -	\$ 51,707	\$ 45,965	\$ -	\$ 20,000	\$ 117,672
Transportation/Travel	\$ 1,500	\$ 16,163	\$ 400	\$ 84,460	\$ 29,897	\$ 294,000	\$ 3,000	\$ 429,420
Advertising	\$ -	\$ 9,709	\$ -	\$ 6,000	\$ -	\$ -	\$ -	\$ 15,709
Other Purchased Services	\$ 100	\$ 2,819	\$ 1,100	\$ 48,900	\$ 43,131	\$ -	\$ 1,468,181	\$ 1,564,231
Insurance	\$ 2,500	\$ -	\$ -	\$ 39,500	\$ -	\$ 7,500	\$ -	\$ 49,500
Phone, Postage & Printing	\$ 5,000	\$ -	\$ 400	\$ 51,250	\$ 6,629	\$ 1,000	\$ 10,450	\$ 74,729
Books & Supplies	\$ 2,700	\$ 56,193	\$ 3,800	\$ 61,030	\$ 43,460	\$ -	\$ 48,571	\$ 215,754
Food For Programs	\$ -	\$ -	\$ 1,000	\$ 17,750	\$ 3,145	\$ -	\$ 2,025	\$ 23,920
Organizational Dues	\$ -	\$ 6,240	\$ -	\$ 1,750	\$ 1,606	\$ -	\$ -	\$ 9,596
DEBT SERVICE:								
Principal Retirement	\$ -	\$ -	\$ -	\$ 245,944	\$ -	\$ -	\$ -	\$ 245,944
Interest Paid	\$ -	\$ -	\$ -	\$ 108,290	\$ -	\$ -	\$ -	\$ 108,290
CAPITAL OUTLAY:	\$ 21,800	\$ 17,969	\$ 35,213	\$ 51,400	\$ 54,123	\$ -	\$ 6,250	\$ 186,755
Potential Surplus	\$ -	\$ -	\$ -	\$ 135,753	\$ -	\$ -	\$ -	\$ 135,753
TOTAL EXPENDITURES	\$ 9,049,592	\$ 2,793,599	\$ 242,353	\$ 15,194,278	\$ 1,430,088	\$ 392,627	\$ 1,993,486	\$ 31,096,023
EXCESS OF REVENUE OVER EXPENDITURES	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

**LEARN – 2021-2022 BUDGET PROPOSAL
PROGRAMS & SERVICES**

GOODWIN UNIVERSITY MAGNET SCHOOLS

- Goodwin Magnet Schools: LEARN has a contract with Goodwin University to hire and manage the staff of CT River Academy (grades 6, 9-12) and Riverside Magnet School (Pre K through 5). Goodwin fully covers the costs related to the staff (shown here) and pays a per-pupil fee to LEARN to cover administrative costs (shown under Teaching & Learning and Executive Services).
- In 2020-2021, CTRA began to add a middle school program, accepting 50 students the first year, 100 the second year (2021-2022), and 150 the third year (2022-2023). LEARN is working closely with Goodwin to support a smooth transition, including offsetting certain staff costs in years 1 and 2. Those staff costs are included in Office of Teaching and Learning.
- Grades Served = 6, 9-12 (adding Grade 7) at CT River Academy; Pre K through 5 at Riverside.
- 2021 - 2022 Tuition = \$5,949 (increased 1%)
- 2021 - 2022 State Tuition = \$10,652 (assumes no increase over prior year)
2021 - 2022 Total Tuitions = \$16,601
- Number of Students (2021-2022 estimate, based on 2020-2021) = 533 at CT River, plus additional 50 in new Grade 7; 478 at Riverside = 1,061 total.
- Staff FTE (2021-2022 estimate) = 68 at CT River; 62.1 at Riverside = 130.1 total.
- Local tuitions are billed to districts and turned over to Goodwin for school operating costs. Magnet Interdistrict Grant funds are received directly by Goodwin. LEARN invoices Goodwin University for reimbursement of expenses paid by LEARN.
- Capital outlay costs shown in the Goodwin Magnet Schools budget include shared technologies such as PowerSchool and the magnet lottery program.
- The Goodwin budget represents the costs related to magnet school staffing, and some small operational costs paid by LEARN. Since LEARN is reimbursed only for actual expenditures, there will be no surplus or deficit to this budget.

COVID-19 IMPACT:

- We expect no notable change in expenditures for Goodwin Magnet Schools.

* The Goodwin Magnet Schools have each been a recipient under one of our MSAP grants. The 2017 “EXPECT” grant is expected to provide approximately \$2 million to CT River Academy over a five-year period.

**LEARN - 2021-2022 BUDGET PROPOSAL
GOODWIN MAGNET SCHOOLS**

	2018-2019 ACTUAL	2019-2020 ACTUAL	2020-2021 BUDGET	2020-2021 PROJECTED	2021-2022 PROPOSED	DOLLAR VARIANCE	% VARIANCE
REVENUES:							
Participation & Program Fees	\$ (2,210)	\$ -	\$ -	\$ -	\$ -	\$ -	-
Intergovernmental Revenues	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
Grants, Fees and Contributions	\$ 9,125,701	\$ 9,034,692	\$ 9,674,933	\$ 8,889,368	\$ 9,049,592	\$ (625,341)	(6.5%)
Interest Income	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
Use of Capital Set-Aside	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
TOTAL REVENUES	\$ 9,123,491	\$ 9,034,692	\$ 9,674,933	\$ 8,889,368	\$ 9,049,592	\$ (625,341)	(6.5%)
EXPENDITURES:							
CURRENT:							
Salaries, Certified	\$ 5,959,959	\$ 5,912,531	\$ 6,286,537	\$ 5,583,798	\$ 5,923,392	\$ (363,145)	(5.8%)
Salaries, Non Certified	\$ 1,376,884	\$ 1,275,915	\$ 1,367,725	\$ 1,256,096	\$ 1,292,287	\$ (75,438)	(5.5%)
Employee Benefits	\$ 1,755,042	\$ 1,789,974	\$ 1,979,071	\$ 1,979,106	\$ 1,798,063	\$ (181,008)	(9.1%)
Professional Services	\$ 2,250	\$ 3,047	\$ 2,500	\$ 6,045	\$ 2,250	\$ (250)	(10.0%)
Administration/Management	\$ 4,153	\$ 4,619	\$ 4,000	\$ 1,699	\$ -	\$ (4,000)	(100.0%)
Property Services/Utilities	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
Maintenance/Rental Equip	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
Rent/Internal Rent	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
Transportation/Travel	\$ 1,302	\$ -	\$ 1,500	\$ 1,500	\$ 1,500	\$ -	-
Advertising	\$ -	\$ -	\$ -	\$ 2,000	\$ -	\$ -	-
Other Purchased Services	\$ 68	\$ -	\$ 100	\$ 9,100	\$ 100	\$ -	-
Insurance	\$ 2,500	\$ 2,500	\$ 2,500	\$ 2,500	\$ 2,500	\$ -	-
Phone, Postage & Printing	\$ 4,144	\$ 6,671	\$ 8,000	\$ 8,000	\$ 5,000	\$ (3,000)	(37.5%)
Books & Supplies	\$ 1,392	\$ 6,978	\$ 1,000	\$ 9,024	\$ 2,700	\$ 1,700	170.0%
Food For Programs	\$ -	\$ -	\$ 2,000	\$ 2,000	\$ -	\$ (2,000)	(100.0%)
Organizational Dues	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
DEBT SERVICE:							
Principal Retirement	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
Interest Paid	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
CAPITAL OUTLAY:	\$ 19,370	\$ 26,757	\$ 20,000	\$ 28,500	\$ 21,800	\$ 1,800	9.0%
Potential Surplus	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
TOTAL EXPENDITURES	\$ 9,127,064	\$ 9,028,991	\$ 9,674,933	\$ 8,889,368	\$ 9,049,592	\$ (625,341)	(6.5%)
EXCESS OF REVENUE OVER EXPENDITURES	\$ (3,573)	\$ 5,701	\$ -	\$ -	\$ -		

**LEARN – 2021-2022 BUDGET PROPOSAL
PROGRAMS & SERVICES**

MAGNET SCHOOLS ASSISTANCE PROGRAM GRANTS (MSAP)

- MSAP Grant has been recorded as Grants, Fees and Contributions in fiscal year 21/22. In Fiscal year 20/21, revenues were recorded as Intergovernmental Revenues.
- In September 2017, LEARN was awarded the MSAP-EXPECT grant, a five-year, \$15-million grant including schools from LEARN (RMMS), Goodwin (CTRA), Norwich and Groton.
- The MSAP budget, activities, and results are closely monitored. The budget amount shown reflects approved yearly expenditures as of the 2017 award date, which are revised over time through communication with federal staff. In addition, unspent amounts may be carried forward and applied differently than originally planned. Therefore, actual expenditures may vary significantly in comparison to original budget amounts.
- The Magnet Schools Assistance Program grant operates on a federal fiscal year (Oct 1- Sept 30) and may therefore make purchases over the summer which might not fall into LEARN's fiscal year. Funds which are not expended in the budget year are generally allowed to carry-forward, at the discretion of the Federal agency overseeing the grant.
- Since LEARN is reimbursed only for actual expenditures, there will be no surplus or deficit to this budget.

COVID-19 IMPACT:

- We expect no notable change in expenditures for MSAP.

LEARN - 2021-2022 BUDGET PROPOSAL
MAGNET SCHOOLS ASSISTANCE PROGRAM GRANTS (MSAP)

	2018-2019 ACTUAL	2019-2020 ACTUAL	2020-2021 BUDGET	2020-2021 PROJECTED	2021-2022 PROPOSED	DOLLAR VARIANCE	% VARIANCE
REVENUES:							
Participation & Program Fees	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
Intergovernmental Revenues	\$ 4,109,647	\$ 2,774,177	\$ 3,026,700	\$ 4,325,905	\$ -	\$ (3,026,700)	(100.0%)
Grants, Fees and Contributions	\$ -	\$ -	\$ -	\$ -	\$ 2,793,599	\$ 2,793,599	-
Interest Income	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
Use of Capital Set-Aside	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
TOTAL REVENUES	\$ 4,109,647	\$ 2,774,177	\$ 3,026,700	\$ 4,325,905	\$ 2,793,599	\$ (233,101)	(7.7%)
EXPENDITURES:							
CURRENT:							
Salaries, Certified	\$ 424,113	\$ 432,188	\$ 359,985	\$ 527,486	\$ 414,749	\$ 54,764	(21.4%)
Salaries, Non Certified	\$ 190,804	\$ 186,599	\$ 190,546	\$ 221,586	\$ 130,947	\$ (59,599)	(40.9%)
Employee Benefits	\$ 128,656	\$ 117,491	\$ 139,556	\$ 160,293	\$ 134,614	\$ (4,942)	(16.0%)
Professional Services	\$ 2,975,008	\$ 1,745,080	\$ 1,920,780	\$ 2,825,242	\$ 1,794,676	\$ (126,104)	(36.5%)
Administration/Management	\$ 242,593	\$ 197,022	\$ 212,166	\$ 331,649	\$ 209,520	\$ (2,646)	(36.8%)
Property Services/Utilities	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
Maintenance/Rental Equip	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
Rent/Internal Rent	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
Transportation/Travel	\$ 16,091	\$ 10,225	\$ 37,487	\$ 35,012	\$ 16,163	\$ (21,324)	(53.8%)
Advertising	\$ 10,914	\$ 8,740	\$ 2,937	\$ 17,591	\$ 9,709	\$ 6,772	(44.8%)
Other Purchased Services	\$ 7,590	\$ 253	\$ 3,950	\$ 2,747	\$ 2,819	\$ (1,131)	2.6%
Insurance	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
Phone, Postage & Printing	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
Books & Supplies	\$ 86,120	\$ 49,680	\$ 101,860	\$ 106,805	\$ 56,193	\$ (45,667)	(47.4%)
Food For Programs	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
Organizational Dues	\$ 9,850	\$ 8,870	\$ 2,175	\$ 17,220	\$ 6,240	\$ 4,065	(63.8%)
DEBT SERVICE:							
Principal Retirement	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
Interest Paid	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
CAPITAL OUTLAY:	\$ 17,908	\$ 18,029	\$ 55,258	\$ 80,274	\$ 17,969	\$ (37,290)	(77.6%)
Potential Surplus	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
TOTAL EXPENDITURES	\$ 4,109,647	\$ 2,774,177	\$ 3,026,700	\$ 4,325,905	\$ 2,793,599	\$ (233,101)	(7.7%)
EXCESS OF REVENUE OVER EXPENDITURES							
	\$ -	\$ -	\$ -	\$ -	\$ -		

*In FY 2021-2022 the MSAP grant of \$2,793,599 has been recorded as Grants, Fees and Contributions. In FY 2020-2021 and prior years the revenue was recorded as Intergovernmental Revenues.

**LEARN – 2021-2022 BUDGET PROPOSAL
PROGRAMS & SERVICES**

OFFICE OF INNOVATION AND DEVELOPMENT

- The Office of Innovation & Development includes a portion in both Programs & Services and Organizational Support.
- Development provides services both to LEARN customers, included in the Programs & Services Division, and in support of agency goals, included in Organizational Support.
- Development provides the following Programs & Services:
 - Paraprofessional testing, revenue of \$9,750;
 - Northwest Evaluation Association (NWEA), revenue of \$35,213;
 - Technology Consortium, a two-year commitment to provide IT & PowerSchool support to the RESC region, revenue of \$120,000; and
 - Numerous contracts and supports developed directly in conjunction with member districts such as consultation under Groton’s Department of Defense grant (DoDEA grant), revenue of \$10,000, and strategic planning facilitation with district Boards of Education.
- A business enterprise fund was created in 2020-2021 for aqua sales (coral sales) at Marine Science Magnet High School.

COVID-19 IMPACT for 2021-2022:

- We expect programs and services to resume at pre-Covid levels.

COVID-19 IMPACT for 2020-2021:

- The programs provided under the Development umbrella are limited in nature. With the COVID-19 closure, there will be less catering/food service revenue (and less related food purchases), and a reduction in Para Professional testing (and related testing keys).
- We expect a reduction in expected surplus of approximately \$6000.

**LEARN - 2021-2022 BUDGET PROPOSAL
OFFICE OF INNOVATION AND DEVELOPMENT**

	2018-2019 ACTUAL	2019-2020 ACTUAL	2020-2021 BUDGET	2020-2021 PROJECTED	2021-2022 PROPOSED	DOLLAR VARIANCE	% VARIANCE
REVENUES:							
Participation & Program Fees	\$ 82,882	\$ 62,074	\$ 62,963	\$ 68,300	\$ -	\$ (62,963)	(100.0%)
Intergovernmental Revenues	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
Grants, Fees and Contributions	\$ -	\$ -	\$ -	\$ -	\$ 174,963	\$ 174,963	-
Interest Income	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
Aqua Sales	\$ -	\$ -	\$ -	\$ -	\$ 4,000	\$ 4,000	-
Use of Fund Balance	\$ -	\$ -	\$ -	\$ -	\$ 63,390	\$ 63,390	-
TOTAL REVENUES	\$ 82,882	\$ 62,074	\$ 62,963	\$ 68,300	\$ 242,353	\$ 179,390	284.9%
EXPENDITURES:							
CURRENT:							
Salaries, Certified	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
Salaries, Non Certified	\$ -	\$ -	\$ -	\$ -	\$ 162,400	\$ 162,400	-
Employee Benefits	\$ -	\$ -	\$ -	\$ -	\$ 38,040	\$ 38,040	-
Professional Services	\$ 6,500	\$ -	\$ -	\$ -	\$ -	\$ -	-
Administration/Management	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
Property Services/Utilities	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
Maintenance/Rental Equip	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
Rent/Internal Rent	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
Transportation/Travel	\$ 747	\$ 456	\$ 750	\$ 400	\$ 400	\$ (350)	(46.7%)
Advertising	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
Other Purchased Services	\$ 6,275	\$ 279	\$ 750	\$ 600	\$ 1,100	\$ 350	46.7%
Insurance	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
Phone, Postage & Printing	\$ 441	\$ 704	\$ 750	\$ 400	\$ 400	\$ (350)	(46.7%)
Books & Supplies	\$ 1,801	\$ 1,488	\$ 1,500	\$ 2,200	\$ 3,800	\$ 2,300	153.3%
Food For Programs	\$ 9,537	\$ 11,346	\$ 1,000	\$ 1,000	\$ 1,000	\$ -	-
Organizational Dues	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
DEBT SERVICE:							
Principal Retirement	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
Interest Paid	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
CAPITAL OUTLAY:	\$ 44,875	\$ 40,133	\$ 42,363	\$ 45,700	\$ 35,213	\$ (7,150)	(16.9%)
Potential Surplus	\$ -	\$ -	\$ 15,850	\$ -	\$ -	\$ (15,850)	(100.0%)
TOTAL EXPENDITURES	\$ 70,176	\$ 54,406	\$ 62,963	\$ 50,300	\$ 242,353	\$ 179,390	284.9%
EXCESS OF REVENUE OVER EXPENDITURES	\$ 12,706	\$ 7,668	\$ -	\$ 18,000	\$ -		

*In FY 2021-2022 the revenue for this department has been recorded as Grants, Fees and Contributions. In FY 2020-2021 and prior years the revenue was recorded in Participation & Program Fees.

**LEARN – 2021-2022 BUDGET PROPOSAL
PROGRAMS & SERVICES**

STUDENT SUPPORT SERVICES (SSS)

- Student Support Services is the largest division of LEARN, with an employee count of 198.05 (estimated for 2021-2022). SSS continues to experience significant growth, responding to needs within our member districts and at our schools.
- For FY 2021-2022 the revenue for other services have been recorded in the Grants, Fees and Contributions. These services include service fees for occupational therapy, physical therapy and speech.
- Facilities costs have changed in recent years due to the move and consolidation of sites to Ocean Avenue. Costs for 2018-2019 include additional 6 months of rent costs for East Lyme & Old Lyme due to late opening of new site. Certain other costs reflect the impact of opening the new Ocean Avenue LEARNing Academy, including insurance; facilities maintenance costs; principal & interest; etc.
- Capital Outlay in 2017-2018 includes the purchase of a student wheelchair van from Transportation. Several SSS staff were able to obtain Van Driver licenses to drive purchased SSS vans, which reduces the need to outsource school trips. For 2021-2022, the capital outlay is \$51,400.
- Due to this department’s complexity and scope, additional detailed information is provided on the pages following the SSS budget.
- A \$10 million project (Project #2) will begin in 2021-2022. This project will increase student capacity and add additional classroom space on the second floor of Ocean Avenue LEARNing Academy.

COVID-19 IMPACT for 2021-2022:

- We expect services to resume at pre-Covid levels.
- We have received federal funds to cover educational learning opportunities.

COVID-19 IMPACT for 2020-2021:

- SSS staff continue to provide services according to student IEP’s, service contracts and other arrangements. We expect minimal changes to most revenues. There may be a delay in completion of a state-funded project, reducing revenue by approximately \$10,000.
- Any potential reduction in billable therapist hours, which are difficult to quantify at this time, are expected to be offset by incidental savings from mileage, PD, and building costs.

LEARN - 2021-2022 BUDGET PROPOSAL
STUDENT SUPPORT SERVICES

	2018-2019 ACTUAL	2019-2020 ACTUAL	2020-2021 BUDGET	2020-2021 PROJECTED	2021-2022 PROPOSED*	DOLLAR VARIANCE	% VARIANCE
REVENUES:							
Participation & Program Fees	\$ 12,955,469	\$ 14,137,734	\$ 14,831,440	\$ 13,799,952	\$ 12,392,158	\$ (2,439,282)	(16.4%)
Intergovernmental Revenues	\$ 41,666	\$ -	\$ -	\$ -	\$ -	\$ -	-
Grants, Fees and Contributions	\$ -	\$ 79,053	\$ -	\$ -	\$ 2,802,120	\$ 2,802,120	-
Interest Income	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
Use of Capital Set-Aside	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
TOTAL REVENUES	\$ 12,997,135	\$ 14,216,787	\$ 14,831,440	\$ 13,799,952	\$ 15,194,278	\$ 362,838	2.4%
EXPENDITURES:							
CURRENT:							
Salaries, Certified	\$ 3,644,183	\$ 3,880,212	\$ 3,736,463	\$ 3,694,149	\$ 4,167,201	\$ 430,738	11.5%
Salaries, Non Certified	\$ 4,036,075	\$ 4,306,110	\$ 5,051,257	\$ 4,476,377	\$ 4,959,564	\$ (91,693)	(1.8%)
Employee Benefits	\$ 2,362,883	\$ 2,664,395	\$ 3,129,064	\$ 2,873,213	\$ 2,886,786	\$ (242,278)	(7.7%)
Professional Services	\$ 217,337	\$ 167,564	\$ 181,990	\$ 177,490	\$ 191,490	\$ 9,500	5.2%
Administration/Management	\$ 1,354,454	\$ 1,429,140	\$ 1,563,677	\$ 1,444,233	\$ 1,589,138	\$ 25,461	1.6%
Property Services/Utilities	\$ 285,085	\$ 339,356	\$ 361,000	\$ 361,000	\$ 361,000	\$ -	-
Maintenance/Rental Equip	\$ 61,511	\$ 89,306	\$ 135,365	\$ 135,365	\$ 135,365	\$ -	-
Rent/Internal Rent	\$ 163,195	\$ 48,780	\$ 48,780	\$ 48,780	\$ 51,707	\$ 2,927	6.0%
Transportation/Travel	\$ 49,240	\$ 64,290	\$ 84,210	\$ 69,600	\$ 84,460	\$ 250	0.3%
Advertising	\$ 6,360	\$ 4,903	\$ 6,000	\$ 6,000	\$ 6,000	\$ -	-
Other Purchased Services	\$ 6,093	\$ 4,229	\$ 48,400	\$ 8,750	\$ 48,900	\$ 500	1.0%
Insurance	\$ 39,938	\$ 35,748	\$ 39,500	\$ 39,500	\$ 39,500	\$ -	-
Phone, Postage & Printing	\$ 40,128	\$ 49,486	\$ 51,250	\$ 51,250	\$ 51,250	\$ -	-
Books & Supplies	\$ 37,787	\$ 31,065	\$ 59,990	\$ 49,568	\$ 61,030	\$ 1,040	1.7%
Food For Programs	\$ 16,508	\$ 4,850	\$ 17,750	\$ 16,750	\$ 17,750	\$ -	-
Organizational Dues	\$ 1,554	\$ 1,529	\$ 1,750	\$ 1,750	\$ 1,750	\$ -	-
DEBT SERVICE:							
Principal Retirement	\$ 210,920	\$ -	\$ 175,674	\$ 175,674	\$ 245,944	\$ 70,270	40.0%
Interest Paid	\$ 130,103	\$ 85,963	\$ 77,350	\$ 77,350	\$ 108,290	\$ 30,940	40.0%
CAPITAL OUTLAY:							
Potential Surplus	\$ -	\$ -	\$ 10,570	\$ -	\$ 135,753	\$ 125,183	1184.3%
TOTAL EXPENDITURES	\$ 12,716,726	\$ 13,279,502	\$ 14,831,440	\$ 13,758,199	\$ 15,194,278	\$ 362,838	2.4%
EXCESS OF REVENUE OVER EXPENDITURES	\$ 280,409	\$ 937,285	\$ -	\$ 41,753	\$ -		

* In FY 2021-2022 the revenue for other services has been recorded as Grants, Fees and Contributions. These services include fees for occupational therapy, physical therapy, and speech and language services. In FY 2020-2021 and prior years the revenue was recorded as Intergovernmental Revenues.

LEARN - 2021-2022 BUDGET PROPOSAL
STUDENT SUPPORT SERVICES - BY PROGRAM

Student Counts

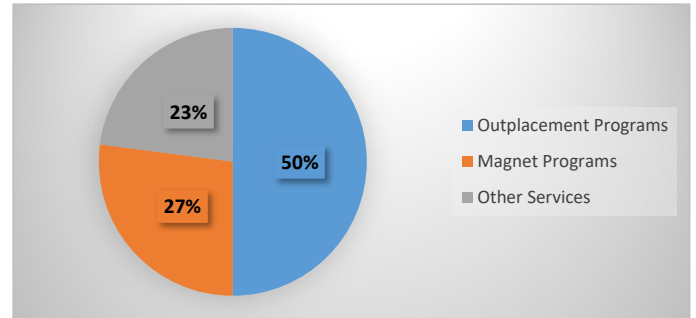
Outplacement Programs	Projected SY21-22	Current SY20-21
Autism/Developmental Delay @ Ocean Ave	45.0	41.8
Emotional/Behavioral Disability @ Ocean Ave	26.0	23.0
Emotional/Behavioral Disability @ Dual Language	-	-
Autism/Developmental Delay @ BPR East Lyme	4.0	4.0
18-21 Transition @ BPR East Lyme	4.0	3.6
Total Students	79.0	72.4

Magnet Programs	Projected SY21-22	Current SY20-21
The Friendship School	14	14
Goodwin Magnet - Riverside	72	72
Goodwin Magnet - CT River	75	75
Marine Science Magnet High School	26	26
Regional Multicultural Magnet School	65	65
Three Rivers Middle College	3	3
Goodwin Magnet - CT River Middle	26	14
Total Students	281	269

Staff Counts

Position	Projected SY21-22	Current SY20-21
Intervention Specialists	105	97.8
SpEd Teachers	37.55	35.95
Occupational Therapists	11	10.2
Speech Language Pathologists	8.5	8.5
Board Certified Behavioral Analysts	7	7
Coordinators	6.4	6.6
Social Workers	6	4.9
Nurses	4	3.2
Assistant Directors/Supervisor	2.8	2.8
Director	2.6	2.6
Psychologists	2.5	2.5
Office Manager	2	2
Accountant	1	1
Operations Assistant	1	1
Physical Therapists	0.7	0.6
Grand Total	198.05	186.65

Funding Sources



Staff increased for SY20-21 due to
 ~ additional special education teachers at Riverside Magnet and CTRA Middle additional grade
 ~ additional interventional specialists for anticipated new students to programs
 ~ additional social workers for CTRA Middle additional grade

**LEARN - 2021-2022 BUDGET PROPOSAL
STUDENT SUPPORT SERVICES - BY PROGRAM**

	SY21-22 Proposed Budget			
	Outplacement Programs	Magnet Programs	Other Services	Total
REVENUES				
Participation & Program Fees	\$ 7,597,423	\$ 4,114,426	\$ 680,309	\$ 12,392,158
Intergovernmental Revenues	\$ -	\$ -	\$ -	\$ -
Grants, Fees and Contributions	\$ -	\$ -	\$ 2,802,120	\$ 2,802,120
Interest Income	\$ -	\$ -	\$ -	\$ -
TOTAL REVENUES	\$ 7,597,423	\$ 4,114,426	\$ 3,482,429	\$ 15,194,278
EXPENDITURES:				
CURRENT:				
Salaries, Certified	\$ 1,567,021	\$ 1,274,903	\$ 1,325,277	\$ 4,167,201
Salaries, Non Certified	\$ 2,460,146	\$ 983,726	\$ 1,515,692	\$ 4,959,564
Employee Benefits	\$ 1,471,056	\$ 795,197	\$ 620,533	\$ 2,886,786
Professional Services	\$ 63,540	\$ 1,000	\$ 126,950	\$ 191,490
Administration/Management	\$ 832,336	\$ 437,495	\$ 319,307	\$ 1,589,138
Property Services/Utilities	\$ 361,000	\$ -	\$ -	\$ 361,000
Maintenance/Rental Equip	\$ 129,165	\$ -	\$ 6,200	\$ 135,365
Rent/Internal Rent	\$ 32,398	\$ -	\$ 19,309	\$ 51,707
Transportation/Travel	\$ 53,610	\$ 3,350	\$ 27,500	\$ 84,460
Advertising	\$ -	\$ -	\$ 6,000	\$ 6,000
Other Purchased Services	\$ 3,400	\$ 3,500	\$ 42,000	\$ 48,900
Insurance	\$ 39,500	\$ -	\$ -	\$ 39,500
Phone, Postage & Printing	\$ 41,500	\$ -	\$ 9,750	\$ 51,250
Books & Supplies	\$ 28,280	\$ -	\$ 32,750	\$ 61,030
Food For Programs	\$ 8,000	\$ -	\$ 9,750	\$ 17,750
Organizational Dues	\$ -	\$ -	\$ 1,750	\$ 1,750
Allocated Expenses	\$ 323,295	\$ 584,121	\$ (907,416)	\$ -
DEBT SERVICE:				
Principal Retirement	\$ 245,944	\$ -	\$ -	\$ 245,944
Interest Paid	\$ 108,290	\$ -	\$ -	\$ 108,290
CAPITAL OUTLAY:				
	\$ 11,000	\$ -	\$ 40,400	\$ 51,400
TOTAL EXPENDITURES	\$ 7,779,481	\$ 4,083,292	\$ 3,195,752	\$ 15,058,525
EXCESS OF REVENUE OVER EXPENDITURES	\$ (182,058)	\$ 31,135	\$ 286,677	\$ 135,753

+ Allocated expenses are overhead costs allocated to all Student Support Services programs.

**LEARN – 2021-2022 BUDGET PROPOSAL
PROGRAMS & SERVICES**

TEACHING & LEARNING: PROGRAMS & SERVICES

- The Office of Teaching & Learning (OTL) combines the Educator Professional Development Department with a portion of LEARN’s Magnet Office. Through professional development and direct consultation, OTL supports the improvement of teaching skills and the exploration of new insights in the learning environment. OTL enables LEARN to work closely with professional networks, roundtables and communities of practice that better informs our professional development programs within the region and in our own schools.
- Magnet Office costs are shared between OTL and Executives Service, funded by Goodwin fees paid to LEARN. The portion allocated to OTL is based on the percentage of Goodwin students compared to the whole (39% for 2019-2020 and 43% in 2020-2021 and 2021-2022, increased percentage due to additional students at CTRA). Additionally, a portion of costs related to former DLAMMS staff are included in OTL, approximately \$200,000 in 2020-2021 and \$90,000 in 2021-2022. The DLAMMS fund balance will be utilized to cover a portion of the salary expenditures due to DLAMMS closing and teacher moves.
- OTL is staffed by a Curriculum Director, a 0.4 FTE long-term Program Coordinator, ELL Systems and Math-based Systems Developers, 0.5 FTE Digital Resources Coordinator (Online Learning), and a 0.2 FTE Secretary. Occasional staff and consultants are added when specific needs arise, predominantly in relation to grants. New staff for 2021-2022 include a Director of Interdepartmental Programs and an additional Systems Developer. In addition, two Magnet Office staff and LEARN’s Associate Director are partially charged to OTL Programs & Services for Goodwin-related support.
- OTL provides a number of workshops and learning options for districts and for LEARN staff. Newly added staff are creating new offerings and partnerships with districts and other agencies.
- OTL also works closely with the RESC Alliance to build training and PD opportunities and manages several larger grants such as Perkins and Title III grants.

COVID-19 IMPACT for 2021-2022:

- We expect programs and services to resume at pre-Covid levels.

COVID-19 IMPACT for 2020-2021:

- OTL provides services throughout the year, across a broad spectrum of topics and delivery methods, to several districts. Many agreements were fully or substantially completed, and OTL staff have continued to work closely with districts and other agencies. We therefore see little change in revenue expectations, with any canceled late year workshops being offset with new services.
- There may be incidental reductions in expenditures, such as travel and outside staff development, which we expect will be minimal.

LEARN - 2021-2022 BUDGET PROPOSAL
TEACHING & LEARNING: PROGRAMS & SERVICES

	2018-2019 ACTUAL	2019-2020 ACTUAL	2020-2021 BUDGET	2019-2020 PROJECTED	2020-2021 PROPOSED*	DOLLAR VARIANCE	% VARIANCE
REVENUES:							
Participation & Program Fees	\$ 1,219,044	\$ 1,022,403	\$ 1,166,817	\$ 1,039,957	\$ -	\$ (1,166,817)	(100.0%)
Intergovernmental Revenues	\$ 101,430	\$ 209,798	\$ 245,000	\$ 351,136	\$ -	\$ (245,000)	(100.0%)
Grants, Fees and Contributions	\$ 161,003	\$ 101,050	\$ 60,000	\$ 105,000	\$ 1,430,088	\$ 1,370,088	2283.5%
Interest Income	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
Use of Capital Set-Aside	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
TOTAL REVENUES	\$ 1,481,477	\$ 1,333,251	\$ 1,471,817	\$ 1,496,093	\$ 1,430,088	\$ (41,729)	(2.8%)
EXPENDITURES:							
CURRENT:							
Salaries, Certified	\$ 164,694	\$ 317,289	\$ 568,289	\$ 459,342	\$ 666,254	\$ 97,965	17.2%
Salaries, Non Certified	\$ 224,606	\$ 212,249	\$ 216,993	\$ 284,402	\$ 191,784	\$ (25,209)	(11.6%)
Employee Benefits	\$ 83,520	\$ 109,130	\$ 136,320	\$ 126,186	\$ 138,194	\$ 1,874	1.4%
Professional Services	\$ 127,883	\$ 14,906	\$ 127,550	\$ 148,514	\$ 98,329	\$ (29,221)	(22.9%)
Administration/Management	\$ 53,955	\$ 91,876	\$ 92,671	\$ 89,442	\$ 107,571	\$ 14,900	16.1%
Property Services/Utilities	\$ -	\$ -	\$ 25,000	\$ -	\$ -	\$ (25,000)	(100.0%)
Maintenance/Rental Equip	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
Rent/Internal Rent	\$ 36,795	\$ 41,282	\$ 45,965	\$ 48,516	\$ 45,965	\$ -	-
Transportation/Travel	\$ 30,725	\$ 20,894	\$ 37,400	\$ 5,575	\$ 29,897	\$ (7,503)	(20.1%)
Advertising	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
Other Purchased Services	\$ 59,198	\$ 66,547	\$ 49,693	\$ 54,416	\$ 43,131	\$ (6,562)	(13.2%)
Insurance	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
Phone, Postage & Printing	\$ 12,773	\$ 96,958	\$ 13,519	\$ 9,263	\$ 6,629	\$ (6,890)	(51.0%)
Books & Supplies	\$ 88,993	\$ 60,276	\$ 65,558	\$ 92,016	\$ 43,460	\$ (22,098)	(33.7%)
Food For Programs	\$ 4,475	\$ 3,765	\$ 5,145	\$ 608	\$ 3,145	\$ (2,000)	(38.9%)
Organizational Dues	\$ 322	\$ 1,197	\$ 1,606	\$ 1,589	\$ 1,606	\$ -	-
DEBT SERVICE:							
Principal Retirement	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
Interest Paid	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
CAPITAL OUTLAY:	\$ 39,788	\$ 45,821	\$ 56,538	\$ 112,952	\$ 54,123	\$ (2,415)	(4.3%)
Potential Surplus	\$ -		\$ 29,570			\$ (29,570)	(100.0%)
TOTAL EXPENDITURES	\$ 927,727	\$ 1,082,190	\$ 1,471,817	\$ 1,432,821	\$ 1,430,088	\$ (41,729)	(2.8%)
EXCESS OF REVENUE OVER EXPENDITURES							
	\$ 553,750	\$ 251,061	\$ -	\$ 63,272	\$ -		

*In FY 2021-2022 the revenue for VLA/VHS, Title I, Title II, Title III, Title IV, Perkins, Goodwin fees and sale of service have all been recorded as Grants, Fees and Contributions. In FY 2020-2021 and prior years the revenue of VLA/VHS, sale of service and Goodwin fees were recorded as Participation & Program Fees. Title I, Title II, Title III, Title IV and Perkins were recorded as Intergovernmental Revenues.

**LEARN – 2021-2022 BUDGET PROPOSAL
PROGRAMS & SERVICES**

TRANSPORTATION

- The majority of the Transportation department’s efforts (approximately \$1.2 million in revenue) relate to a long-standing contract with Colchester which is expected to be put out for bid within the next 12 months. In 2021-2022 LEARN will not be submitting a bid for the Colchester Special Education Transportation Services.
- The Transportation budget includes funding under School Choice, which allows for transportation to magnet schools. Transport is provided by M&J Bus (plus an additional run provided by LEARN van in 2018-2019). School Choice revenues are projected to be approximately \$300,000 in 2021-2022.
- Transportation is reimbursed for mail-runs and delivery of lunches to TRMC.
- Replacement vehicles were purchased as follow: 11 vans and 1 wheelchair van in 2017-2018 (\$340,620 in total) and 2 vans in 2018-2019 (\$52,200).

COVID-19 IMPACT for 2021-2022:

- We expect no additional Covid impact.

COVID-19 IMPACT for 2020-2021:

- Transportation services were discontinued after school closures on March 12. However, in light of state efforts to maintain normalcy to the extent possible, LEARN negotiated an arrangement with Colchester, our largest transportation customer, to pay 75% of the amount which would ordinarily have been due. We will also bill for certain other suspended routes of lesser dollar amounts. These partially offset salary continuance for our drivers but the department may end with an expected deficit of approximately \$35,000.
- No replacement vehicles will be purchased in 2019-2020.

LEARN - 2021-2022 BUDGET PROPOSAL
TRANSPORTATION (incl TRANSPORTATION CHOICE)

	2018-2019 ACTUAL	2019-2020 ACTUAL	2020-2021 BUDGET	2020-2021 PROJECTED	2021-2022 PROPOSED*	DOLLAR VARIANCE	% VARIANCE
REVENUES:							
Participation & Program Fees	\$ 1,173,513	\$ 1,064,769	\$ 1,236,270	\$ 1,071,000	\$ -	\$ (1,236,270)	(100.0%)
Intergovernmental Revenues	\$ 196,473	\$ 301,500	\$ 300,000	\$ 300,000	\$ -	\$ (300,000)	(100.0%)
Grants, Fees and Contributions	\$ 11,307	\$ 17,059	\$ 12,100	\$ 6,190	\$ 392,627	\$ 380,527	3144.9%
Interest Income	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
Use of Capital Set-Aside	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
TOTAL REVENUES	\$ 1,381,293	\$ 1,383,328	\$ 1,548,370	\$ 1,377,190	\$ 392,627	\$ (1,155,743)	(74.6%)
EXPENDITURES:							
CURRENT:							
Salaries, Certified	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
Salaries, Non Certified	\$ 541,579	\$ 492,820	\$ 503,896	\$ 427,292	\$ 40,000	\$ (463,896)	(92.1%)
Employee Benefits	\$ 264,458	\$ 243,088	\$ 263,308	\$ 229,954	\$ 3,060	\$ (260,248)	(98.8%)
Professional Services	\$ 3,193	\$ 1,373	\$ 3,500	\$ 3,500	\$ -	\$ (3,500)	(100.0%)
Administration/Management	\$ 129,771	\$ 116,323	\$ 124,271	\$ 107,456	\$ 42,067	\$ (82,204)	(66.1%)
Property Services/Utilities	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
Maintenance/Rental Equip	\$ 65,365	\$ 36,023	\$ 54,700	\$ 54,700	\$ 5,000	\$ (49,700)	(90.9%)
Rent/Internal Rent	\$ 29,242	\$ 28,814	\$ 30,000	\$ 30,000	\$ -	\$ (30,000)	(100.0%)
Transportation/Travel	\$ 338,501	\$ 349,087	\$ 395,000	\$ 369,000	\$ 294,000	\$ (101,000)	(25.6%)
Advertising	\$ 528	\$ 952	\$ 2,200	\$ 2,200	\$ -	\$ (2,200)	(100.0%)
Other Purchased Services	\$ 33	\$ -	\$ 350	\$ 350	\$ -	\$ (350)	(100.0%)
Insurance	\$ 57,503	\$ 49,725	\$ 68,250	\$ 61,074	\$ 7,500	\$ (60,750)	(89.0%)
Phone, Postage & Printing	\$ 21,186	\$ 15,074	\$ 19,345	\$ 15,845	\$ 1,000	\$ (18,345)	(94.8%)
Books & Supplies	\$ 1,211	\$ 143	\$ 700	\$ 700	\$ -	\$ (700)	(100.0%)
Food For Programs	\$ 193	\$ 219	\$ 850	\$ 850	\$ -	\$ (850)	(100.0%)
Organizational Dues	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
DEBT SERVICE:							
Principal Retirement	\$ 13,880	\$ -	\$ -	\$ -	\$ -	\$ -	-
Interest Paid	\$ 151	\$ -	\$ -	\$ -	\$ -	\$ -	-
CAPITAL OUTLAY:	\$ 52,150	\$ 40,563	\$ 82,000	\$ 82,000	\$ -	\$ (82,000)	(100.0%)
Potential Surplus	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
TOTAL EXPENDITURES	\$ 1,518,944	\$ 1,374,204	\$ 1,548,370	\$ 1,384,921	\$ 392,627	\$ (1,155,743)	(74.6%)
EXCESS OF REVENUE OVER EXPENDITURES	\$ (137,651)	\$ 9,124	\$ -	\$ (7,731)	\$ -		

*In FY 2021-2022 the revenue for this department has been recorded in Grants, Fees and Contributions. In FY 2020-2021 the revenue was recorded in Participation & Program Fees and Intergovernmental Revenues.

**LEARN – 2021-2022 BUDGET PROPOSAL
PROGRAMS & SERVICES**

YOUNG CHILDREN & FAMILIES (YCF)

- This fiscal year was the first in which of Office of Young Children and Families did not provide services directly to families through the states Birth to Three programs. The discontinuation of state funding for this program led to a reduction of 13 birth to three coordinators.
- The current staff consists of a director, 2.5 FTE education coordinators, and a program coordinator.
- The Early Childhood Education team supports contractual work with Region 17, New London, Groton, and other member districts. ECE also supports some of LEARN’s PreK programs with National Association for the Education of Young Children accreditation (NAEYC).
- School Readiness grants, approximately \$1.5 million each year, are included in the YCF budget, which in turn are managed by staff on behalf of numerous districts in the region.
- As part of the RESC Alliance, YCF has been working strategically with the Connecticut’s State Department of the Office of Early Childhood (OEC) to provide private and public PreK programs with NAEYC Accreditation support and Quality Improvement services (AQIS). This agreement adds an additional revenue of \$200,000 for the 2021-2022 fiscal year.

COVID-19 IMPACT for 2021-2022:

- There will be additional funding from the Office of Early Childhood from the Governors Emergency Education Relief (GEER). The amounts and the purpose of the funding have not yet been communicated at this time.
- LEARN’s Professional LEARNing series was moved completely online this year to a Lunch and LEARN format focused on equity in early childhood. Due to the popularity of this program, it will continue into the next fiscal year.

COVID-19 IMPACT for 2020-2021:

- It is possible that revenues may be reduced by up to \$20,000 for Early Childhood Education. Certain programs, such as School Readiness and state-funded RESC Alliance work, are expected to continue through remote work and will be billed as usual.

**LEARN - 2021-2022 BUDGET PROPOSAL
YOUNG CHILDREN AND FAMILIES**

	2018-2019 ACTUAL	2019-2020 ACTUAL	2020-2021 BUDGET	2020-2021 PROJECTED	2021-2022 PROPOSED*	DOLLAR VARIANCE	% VARIANCE
REVENUES:							
Participation & Program Fees	\$ 235,624	\$ 302,849	\$ 350,000	\$ 481,965	\$ -	\$ (350,000)	(100.0%)
Intergovernmental Revenues	\$ 2,318,874	\$ 2,400,504	\$ 1,605,926	\$ 1,367,231	\$ -	\$ (1,605,926)	(100.0%)
Grants, Fees and Contributions	\$ 91,185	\$ -	\$ 14,260	\$ 14,260	\$ 1,993,486	\$ 1,979,226	13879.6%
Interest Income	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
Use of Capital Set-Aside	\$ -	\$ -	\$ 64,886	\$ -	\$ -	\$ (64,886)	(100.0%)
TOTAL REVENUES	\$ 2,645,683	\$ 2,703,353	\$ 2,035,072	\$ 1,863,456	\$ 1,993,486	\$ (41,586)	(2.0%)
EXPENDITURES:							
CURRENT:							
Salaries, Certified	\$ 248,116	\$ 181,763	\$ -	\$ -	\$ -	\$ -	-
Salaries, Non Certified	\$ 497,092	\$ 512,395	\$ 316,511	\$ 288,852	\$ 300,000	\$ (16,511)	(5.2%)
Employee Benefits	\$ 187,323	\$ 197,697	\$ 98,774	\$ 91,886	\$ 75,736	\$ (23,038)	(23.3%)
Professional Services	\$ 118,451	\$ 73,351	\$ 14,967	\$ 22,667	\$ 16,167	\$ 1,200	8.0%
Administration/Management	\$ 127,790	\$ 108,352	\$ 44,452	\$ 29,410	\$ 43,106	\$ (1,346)	(3.0%)
Property Services/Utilities	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
Maintenance/Rental Equip	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
Rent/Internal Rent	\$ 34,220	\$ 36,170	\$ 20,000	\$ 20,000	\$ 20,000	\$ -	-
Transportation/Travel	\$ 37,417	\$ 22,708	\$ 5,825	\$ 7,464	\$ 3,000	\$ (2,825)	(48.5%)
Advertising	\$ 844	\$ 350	\$ -	\$ 2,359	\$ -	\$ -	-
Other Purchased Services	\$ 1,448,218	\$ 1,617,753	\$ 1,509,224	\$ 1,275,256	\$ 1,468,181	\$ (41,043)	(2.7%)
Insurance	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
Phone, Postage & Printing	\$ 13,117	\$ 14,152	\$ 7,500	\$ 10,674	\$ 10,450	\$ 2,950	39.3%
Books & Supplies	\$ 11,627	\$ 13,591	\$ 11,269	\$ 79,170	\$ 48,571	\$ 37,302	331.0%
Food For Programs	\$ 2,077	\$ 2,916	\$ 3,500	\$ 2,525	\$ 2,025	\$ (1,475)	(42.1%)
Organizational Dues	\$ 3,227	\$ 135	\$ -	\$ -	\$ -	\$ -	-
DEBT SERVICE:							
Principal Retirement	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
Interest Paid	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
CAPITAL OUTLAY:	\$ 3,800	\$ 6,271	\$ 3,050	\$ 6,250	\$ 6,250	\$ 3,200	104.9%
Potential Surplus	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
TOTAL EXPENDITURES	\$ 2,733,319	\$ 2,787,602	\$ 2,035,072	\$ 1,836,513	\$ 1,993,486	\$ (41,586)	(2.0%)
EXCESS OF REVENUE OVER EXPENDITURES	\$ (87,636)	\$ (84,249)	\$ -	\$ 26,943	\$ -		

*In FY 2021-2022 School Readiness has been recorded as Grants, Fees and Contributions. Additional grants include Governor's Emergency Education Relief (GEER) Grant, Quality Improvement System (QIS) Contract, Sale of services, New London Quality Enhancement Grant. In FY 2020-2021 and prior years the revenue was primarily recorded as Intergovernmental Revenues and Participation & Program Fees.



LEARN

FISCAL YEAR 2021-2022 PROPOSED BUDGET

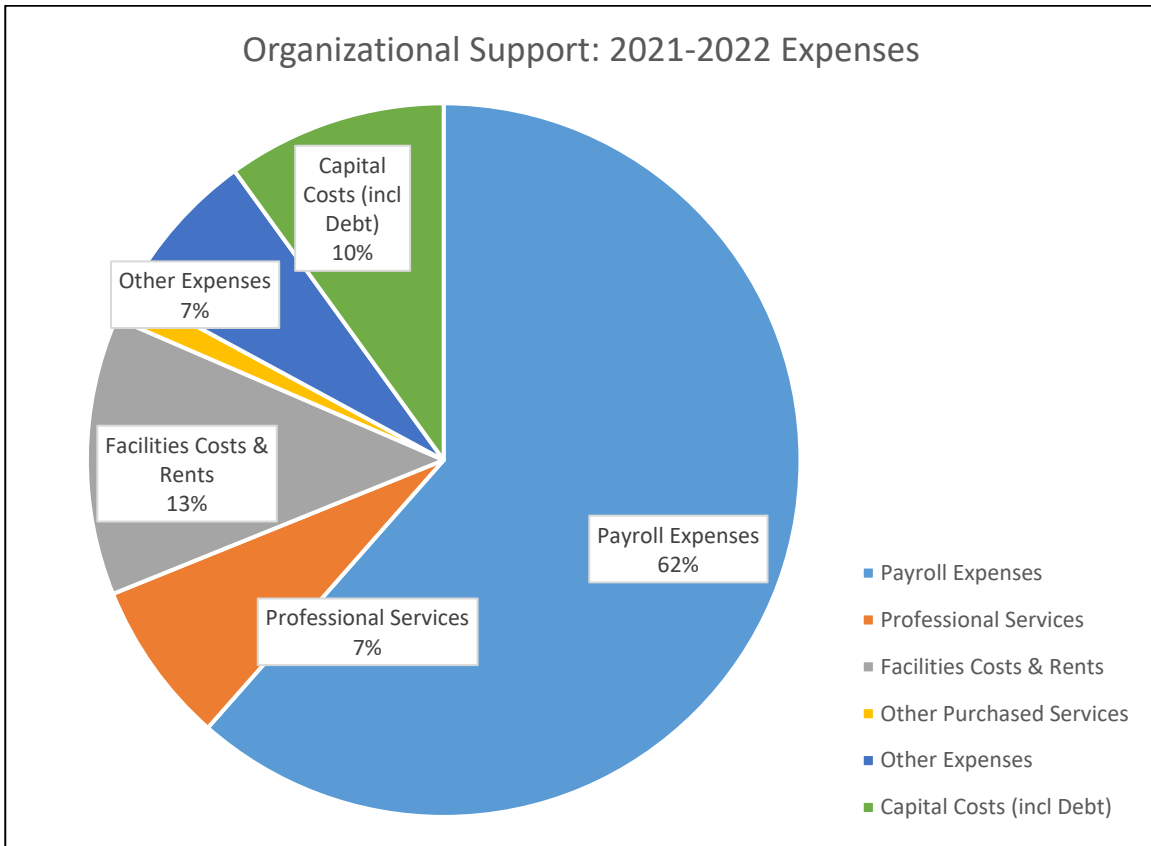
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### ORGANIZATIONAL SUPPORT

Net Organizational Support: \$786,320

\*Expenditures funded through Admin Fees: \$4,023,716

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- Organizational Support provides the infrastructure and back-office supports for LEARN. All costs associated with Organizational Support are charged back to other departments/schools.
- This division includes the Office of the Executive Director; Offices of the Deputy Director and the Associate Executive Director; strategic planning and support previously provided through Development (shown separately in this budget document); the newly-established Communications/Marketing Team; a portion of the Magnet Office; Business Office; Human Resources; and Information Technology.

**LEARN - 2021-2022 BUDGET PROPOSAL
ORGANIZATIONAL SUPPORT**

	2018-2019 ACTUAL	2019-2020 ACTUALS	2020-2021 BUDGET	2020-2021 PROJECTED	2021-2022 PROPOSED	DOLLAR VARIANCE	% VARIANCE
REVENUES:							
Participation & Program Fees	\$ 49,269	\$ 192,061	\$ 239,540	\$ 235,119	\$ 227,148	\$ (7,971)	(3.4%)
Intergovernmental Revenues	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
Grants, Fees and Contributions	\$ 781,539	\$ 357,279	\$ 881,815	\$ 834,888	\$ 379,901	\$ (454,987)	(54.5%)
Interest Income	\$ 116,836	\$ 186,974	\$ 203,000	\$ 45,000	\$ 45,000	\$ -	-
Use of Capital Set-Aside	\$ -	\$ -	\$ -	\$ -	\$ 134,271	\$ 134,271	-
TOTAL REVENUES	\$ 947,644	\$ 736,314	\$ 1,324,355	\$ 1,115,007	\$ 786,320	\$ (328,687)	(29.5%)
EXPENDITURES:							
CURRENT:							
Salaries, Certified	\$ 328,575	\$ 310,637	\$ 360,103	\$ 367,571	\$ 385,772	\$ 18,201	5.0%
Salaries, Non Certified	\$ 1,654,835	\$ 1,832,947	\$ 1,840,208	\$ 1,748,661	\$ 1,733,621	\$ (15,040)	(0.9%)
Employee Benefits	\$ 1,208,766	\$ 1,633,013	\$ 1,426,549	\$ 1,541,335	\$ 838,628	\$ (702,707)	(45.6%)
Professional Services	\$ 298,885	\$ 274,939	\$ 317,900	\$ 271,415	\$ 355,205	\$ 83,790	30.9%
Administration/Management	\$ (3,684,373)	\$ (3,980,491)	\$ (3,939,370)	\$ (3,867,539)	\$ (4,023,716)	\$ (156,177)	4.0%
Property Services/Utilities	\$ 159,349	\$ 162,613	\$ 170,125	\$ 202,148	\$ 187,125	\$ (15,023)	(7.4%)
Maintenance/Rental Equip	\$ 150,659	\$ 146,772	\$ 160,175	\$ 198,848	\$ 176,278	\$ (22,570)	(11.4%)
Rent/Internal Rent	\$ 213,317	\$ 236,885	\$ 243,785	\$ 244,805	\$ 243,785	\$ (1,020)	(0.4%)
Transportation/Travel	\$ 37,091	\$ 16,655	\$ 43,250	\$ 23,275	\$ 34,590	\$ 11,315	48.6%
Advertising	\$ 20,118	\$ 10,267	\$ 17,000	\$ 7,335	\$ 16,915	\$ 9,580	130.6%
Other Purchased Services	\$ 113,655	\$ 20,708	\$ 69,507	\$ 8,400	\$ 67,207	\$ 58,807	700.1%
Insurance	\$ 111,772	\$ 126,101	\$ 129,575	\$ 137,731	\$ 142,533	\$ 4,802	3.5%
Phone, Postage & Printing	\$ 77,429	\$ 85,869	\$ 91,310	\$ 84,967	\$ 91,644	\$ 6,677	7.9%
Books & Supplies	\$ 17,026	\$ 8,202	\$ 13,743	\$ 15,055	\$ 12,635	\$ (2,420)	(16.1%)
Food For Programs	\$ 13,296	\$ 7,402	\$ 10,855	\$ 2,353	\$ 6,757	\$ 4,404	187.2%
Organizational Dues	\$ 17,684	\$ 37,599	\$ 37,665	\$ 36,713	\$ 37,932	\$ 1,219	3.3%
DEBT SERVICE:							
Principal Retirement	\$ -	\$ 124,566	\$ 120,000	\$ 120,000	\$ 128,999	\$ 8,999	7.5%
Interest Paid	\$ -	\$ 44,735	\$ 60,000	\$ 60,000	\$ 48,115	\$ (11,885)	(19.8%)
CAPITAL OUTLAY:							
Transfers out (Capital Purchase)	\$ 140,029	\$ 178,417	\$ 139,863	\$ 206,393	\$ 302,295	\$ 95,902	46.5%
Potential Surplus	\$ -	\$ -	\$ 12,112	\$ -	\$ -	\$ -	-
TOTAL EXPENDITURES	\$ 2,778,112	\$ 1,277,836	\$ 1,324,355	\$ 1,409,465	\$ 786,320	\$ (623,145)	(44.2%)
EXCESS OF REVENUE OVER EXPENDITURES	\$ (1,830,468)	\$ (541,522)	\$ -	\$ (294,458)	\$ -		

LEARN – 2021-2022 BUDGET PROPOSAL

ORGANIZATIONAL SUPPORT

Organizational Support has several cost centers:

- Office of Innovation and Development (Special Projects) – In addition to supporting external customers (as mentioned previously under “Programs & Services”), Development supports LEARN by serving as a “Research & Development” department, seeking new partnerships and supporting strategic initiatives. We will be referring to this cost center throughout this budget as Special Projects.
- Communications/Marketing Team – In July 2019, we expanded our existing marketing effort into a more broadly based Communications Team to better address marketing, advertising and outreach across all stakeholders.
 - Communications/Marketing and Special Projects are combined in this budget document in the interest of comparability.
- Information Technology: IT provides the backbone of the technology infrastructure of LEARN. The unit provides support not only to Hatchetts Hill but also to LEARN schools and programs.
- Executive Services includes: Office of the Executive Director; Human Resources staff; portions of the Deputy Director and Magnet Office (related to magnet support for LEARN schools); and the Business & Finance Office. New services for FY 2021-2022 include back office support for charter schools and strategic partnerships utilizing communications platform.
- All expenses related to Organizational Support are charged back to schools, programs and grants, in the form of administrative or management fees/costs.
- New services include back office support for charter schools, new strategic partnerships with districts utilizing communication software to assist with strategic planning.

**LEARN - 2021-2022 BUDGET PROPOSAL
ORGANIZATIONAL SUPPORT**

	Communications/ Marketing and Special Projects*	Information Technology	Executive Services**	ORGANIZATIONAL SUPPORT 2021-2022 PROPOSED
REVENUES:				
Participation & Program Fees	\$ -	\$ -	\$ 227,148	\$ 227,148
Intergovernmental Revenues	\$ -	\$ -	\$ -	\$ -
Grants, Fees and Contributions	\$ -	\$ -	\$ 379,901	\$ 379,901
Interest Income	\$ -	\$ -	\$ 45,000	\$ 45,000
Use of Capital Set-Aside	\$ -	\$ 134,271	\$ -	\$ 134,271
TOTAL REVENUES	\$ -	\$ 134,271	\$ 652,049	\$ 786,320
EXPENDITURES:				
CURRENT:				
Salaries, Certified	\$ -	\$ -	\$ 385,772	\$ 385,772
Salaries, Non Certified	\$ 186,499	\$ 481,962	\$ 1,065,160	\$ 1,733,621
Employee Benefits	\$ 53,949	\$ 130,609	\$ 654,070	\$ 838,628
Professional Services	\$ 77,000	\$ 5,000	\$ 273,205	\$ 355,205
Administration/Management	\$ (381,193)	\$ (786,894)	\$ (2,855,629)	\$ (4,023,716)
Property Services/Utilities	\$ -	\$ -	\$ 187,125	\$ 187,125
Maintenance/Rental Equip	\$ -	\$ -	\$ 176,278	\$ 176,278
Rent/Internal Rent	\$ 12,750	\$ 52,000	\$ 179,035	\$ 243,785
Transportation/Travel	\$ 1,600	\$ 5,000	\$ 27,990	\$ 34,590
Advertising	\$ 16,135	\$ -	\$ 780	\$ 16,915
Other Purchased Services	\$ 600	\$ 500	\$ 66,107	\$ 67,207
Insurance	\$ -	\$ -	\$ 142,533	\$ 142,533
Phone, Postage & Printing	\$ 20,910	\$ 13,800	\$ 56,934	\$ 91,644
Books & Supplies	\$ 3,750	\$ 1,200	\$ 7,685	\$ 12,635
Food For Programs	\$ 1,000	\$ 500	\$ 5,257	\$ 6,757
Organizational Dues	\$ 1,000	\$ -	\$ 36,932	\$ 37,932
DEBT SERVICE:	\$ -	\$ -	\$ -	\$ -
Principal Retirement	\$ -	\$ -	\$ 128,999	\$ 128,999
Interest Paid	\$ -	\$ -	\$ 48,115	\$ 48,115
CAPITAL OUTLAY:	\$ 6,000	\$ 230,594	\$ 65,701	\$ 302,295
Potential Surplus	\$ -	\$ -	\$ -	\$ -
TOTAL EXPENDITURES	\$ -	\$ 134,271	\$ 652,049	\$ 786,320
EXCESS OF REVENUE OVER EXPENDITURES	\$ -	\$ -	\$ -	\$ -

* Communications/Marketing and Special Projects includes the Communications/Marketing Department and Special Projects

** Executive Services includes the Office of the Executive Director; Associate Director & Magnet Office; Human Resources; and Business Office.

**LEARN – 2021-2022 BUDGET PROPOSAL
ORGANIZATIONAL SUPPORT**

COMMUNICATIONS/MARKETING AND SPECIAL PROJECTS

- As noted previously, operationally, the former Office of Innovation & Development (Special Projects) has been folded into Executive Services. For purposes of this budget document, we have continued to show it separately for the sake of comparability. We will be referring to this cost center throughout this budget as Special Projects. Development provides services both to LEARN customers, included in the Programs & Services Division, and in support of agency goals, included in Organizational Support.
- In July 2019, we expanded our existing marketing effort into a more broadly-based Communications Team, separate from our Development initiatives. This shift is intended to better address marketing, advertising and outreach across all stakeholders. In 2021-2022 we have partnered with Miranda Creative, a full-service brand management firm.
- Examples of supports provided by Development include:
 - Strategic planning and exploration of new avenues of service to districts and other partners;
 - Varied work with LEARN’s departments and schools to enhance operations;
 - Oversight of LEARN’s social media efforts; and
 - Spearheading regular business manager and other roundtables as districts work to find areas of overlap which might benefit from regional solutions.

COVID-19 IMPACT:

- We expect no notable change in expenditures for Development or Communications.

**LEARN - 2021-2022 BUDGET PROPOSAL
COMMUNICATIONS/ MARKETING AND SPECIAL PROJECTS**

	2018-2019 ACTUAL	2019-2020 ACTUAL	2020-2021 BUDGET	2020-2021 PROJECTED	2021-2022 PROPOSED	DOLLAR VARIANCE	% VARIANCE
REVENUES:							
Participation & Program Fees	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
Intergovernmental Revenues	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
Grants, Fees and Contributions	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
Interest Income	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
Use of Capital Set-Aside	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
TOTAL REVENUES	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
EXPENDITURES:							
CURRENT:							
Salaries, Certified	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
Salaries, Non Certified	\$ 222,190	\$ 275,932	\$ 251,688	\$ 248,965	\$ 186,499	\$ (65,189)	(25.9%)
Employee Benefits	\$ 56,433	\$ 74,342	\$ 77,759	\$ 76,238	\$ 53,949	\$ (23,810)	(30.6%)
Professional Services	\$ 58,338	\$ 29,938	\$ 35,000	\$ 36,500	\$ 77,000	\$ 42,000	120.0%
Administration/Management	\$ (421,070)	\$ (441,151)	\$ (437,357)	\$ (416,098)	\$ (381,193)	\$ 56,164	(12.8%)
Property Services/Utilities	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
Maintenance/Rental Equip	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
Rent/Internal Rent	\$ 37,330	\$ 12,261	\$ 12,750	\$ 12,750	\$ 12,750	\$ -	-
Transportation/Travel	\$ 3,323	\$ 2,026	\$ 6,500	\$ 750	\$ 1,600	\$ (4,900)	(75.4%)
Advertising	\$ 20,118	\$ 9,787	\$ 16,500	\$ 5,835	\$ 16,135	\$ (365)	(2.2%)
Other Purchased Services	\$ 3,906	\$ 5,575	\$ 3,600	\$ 3,100	\$ 600	\$ (3,000)	(83.3%)
Insurance	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
Phone, Postage & Printing	\$ 14,835	\$ 21,613	\$ 22,910	\$ 20,910	\$ 20,910	\$ (2,000)	(8.7%)
Books & Supplies	\$ 1,544	\$ 1,894	\$ 4,000	\$ 3,750	\$ 3,750	\$ (250)	(6.3%)
Food For Programs	\$ 1,078	\$ 98	\$ 1,000	\$ -	\$ 1,000	\$ -	-
Organizational Dues	\$ 1,425	\$ 1,000	\$ 500	\$ 1,300	\$ 1,000	\$ 500	100.0%
DEBT SERVICE:							
Principal Retirement	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
Interest Paid	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
CAPITAL OUTLAY:	\$ 550	\$ 6,685	\$ 5,150	\$ 6,000	\$ 6,000	\$ 850	16.5%
Potential Surplus	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
TOTAL EXPENDITURES	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
EXCESS OF REVENUE OVER EXPENDITURES	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-

**LEARN – 2021-2022 BUDGET PROPOSAL
ORGANIZATIONAL SUPPORT**

INFORMATION TECHNOLOGY

- Information Technology receives internal funding from LEARN magnet schools and Student Support Services for dedicated on-site tech support. This internal funding is included in Administration Fees.
- Its staff of seven provides support to LEARN magnet schools, expanded needs at SSS, and all departments at 44 Hatchetts Hill Rd, in addition to over-arching infrastructure and procedures.
- Capital Outlay includes the cost of maintaining and upgrading infrastructure such as network servers; device management tools; and security-related items.
- Information Technology monitors long-term IT capital needs, and provides information used to guide budget planning for IT and for schools and programs.
- The budget of \$230,594 for capital includes the use of \$134,271 from prior capital set aside dollars.

COVID-19 IMPACT 2021 - 2022:

- We expect programs and services to resume at pre-Covid levels.

COVID-19 IMPACT 2020 - 2021:

- We expect little significant change in expenditures for Information Technology. Increased tech needs related to online education and a work-from-home workforce are expected to be offset by reductions in IT staff trainings and related travel.

**LEARN - 2021-2022 BUDGET PROPOSAL
INFORMATION TECHNOLOGY**

	2018-2019 ACTUAL	2019-2020 ACTUAL	2020-2021 BUDGET	2020-2021 PROJECTED	2021-2022 PROPOSED	DOLLAR VARIANCE	% VARIANCE
REVENUES:							
Participation & Program Fees	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
Intergovernmental Revenues	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
Grants, Fees and Contributions	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
Interest Income	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
Use of Capital Set-Aside	\$ -	\$ -	\$ -	\$ -	\$ 134,271	\$ 134,271	-
TOTAL REVENUES	\$ -	\$ -	\$ -	\$ -	\$ 134,271	\$ 134,271	-
EXPENDITURES:							
CURRENT:							
Salaries, Certified	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
Salaries, Non Certified	\$ 391,059	\$ 450,734	\$ 476,860	\$ 456,914	\$ 481,962	\$ 5,102	1.1%
Employee Benefits	\$ 105,989	\$ 112,699	\$ 138,798	\$ 129,028	\$ 130,609	\$ (8,189)	(5.9%)
Professional Services	\$ 363	\$ 2,724	\$ 5,000	\$ 3,000	\$ 5,000	\$ -	-
Administration/Management	\$ (653,655)	\$ (711,942)	\$ (765,558)	\$ (759,229)	\$ (786,894)	\$ (21,336)	2.8%
Property Services/Utilities	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
Maintenance/Rental Equip	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
Rent/Internal Rent	\$ 51,018	\$ 50,271	\$ 52,000	\$ 52,000	\$ 52,000	\$ -	-
Transportation/Travel	\$ 9,031	\$ 803	\$ 5,000	\$ 1,000	\$ 5,000	\$ -	-
Advertising	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
Other Purchased Services	\$ 261	\$ 2,772	\$ 500	\$ 500	\$ 500	\$ -	-
Insurance	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
Phone, Postage & Printing	\$ 13,679	\$ 13,417	\$ 13,800	\$ 13,800	\$ 13,800	\$ -	-
Books & Supplies	\$ 554	\$ 692	\$ 1,200	\$ 600	\$ 1,200	\$ -	-
Food For Programs	\$ 483	\$ 256	\$ 500	\$ 500	\$ 500	\$ -	-
Organizational Dues	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
DEBT SERVICE:							
Principal Retirement	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
Interest Paid	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
CAPITAL OUTLAY:	\$ 81,218	\$ 77,573	\$ 71,900	\$ 101,887	\$ 230,594	\$ 158,694	220.7%
Potential Surplus	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
TOTAL EXPENDITURES	\$ -	\$ -	\$ -	\$ -	\$ 134,271	\$ 134,271	-
EXCESS OF REVENUE OVER EXPENDITURES	\$ -	\$ -	\$ -	\$ -	\$ -		

**LEARN – 2021-2022 BUDGET PROPOSAL
ORGANIZATIONAL SUPPORT**

EXECUTIVE SERVICES

- Executive Services include the Office of the Executive Director; Offices of the Deputy Director and the Associate Executive Director; a portion of the Magnet Office; Business Office; Human Resources; and facility costs related to 44 Hatchetts Hill Road.
- Executive Services receives some revenues from member districts; state RESC funding; fingerprinting; and e-rate reimbursements.
- In 2019-2020, the Business Office, in coordination with Development, worked with member districts to interview and identify financial software providers. LEARN staff are continuing to stay involved in the training for the new software in order to provide ongoing support in future. In 2020 - 2021 LEARN’s Business Office also began providing back-office support to some of our districts and other school partners, this work is expected to continue and grow in 2021 – 2022.
- Each magnet school and department is charged an Administrative Fee to cover the costs of Organizational Support. The Admin Fee is shown as an expense in the respective school and departmental budgets, and as a credit to the same line in Executive Services.
- Prior to 2017-2018, the fee paid by Goodwin was included in the Administrative Fee line. The Goodwin per-pupil fee is more correctly shown as revenue, and is now shared between Teaching & Learning (88%) and Executive Services (12%).
- Similarly, departments housed at 44 Hatchetts Hill Rd are charged an internal rent amount to offset costs related to the office building, which is credited to Executive Services.
- Executive Services budget amounts also include the effect of fringe benefit items such as the allocations related to health insurance and workmen’s compensation and unemployment.
- In 2017-2018, LEARN set aside \$1,000,000 for future capital projects. In addition, in 2017-2018, the Board approved the use of \$1.9 million in Fund Balance for the purchase of the Ocean Avenue LEARNing Academy. These items appear under Capital Outlay in their respective years.
- The Executive Director has established a strategic business partnership to utilize communication software to assist with future decision-making.

COVID-19 IMPACT 2021 - 2022:

- We expect programs and services to resume at pre-Covid levels.

COVID-19 IMPACT 2020 - 2021:

- Administrative fees are collected from departments and programs based on their expenditures. To the extent that those expenditures are reduced due to the COVID-19 closure, Executive Services will experience a reduction in inflows. We estimate there could be a reduction in Admin fee collected of up to \$40,000.

LEARN - 2021-2022 BUDGET PROPOSAL
EXECUTIVE SERVICES (incl Business Office, HR, and portion of Magnet Office)

	2018-2019 ACTUAL	2019-2020 ACTUAL	2020-2021 BUDGET	2020-2021 PROJECTED	2021-2022 PROPOSED	DOLLAR VARIANCE	% VARIANCE
REVENUES:							
Participation & Program Fees	\$ 49,269	\$ 192,061	\$ 239,540	\$ 235,119	\$ 227,148	\$ (12,392)	(5.2%)
Intergovernmental Revenues	\$ -		\$ -		\$ -	\$ -	-
Grants, Fees and Contributions	\$ 781,539	\$ 357,279	\$ 881,815	\$ 834,888	\$ 379,901	\$ (501,914)	(56.9%)
Interest Income	\$ 116,836	\$ 186,974	\$ 203,000	\$ 45,000	\$ 45,000	\$ (158,000)	(77.8%)
Use of Capital Set-Aside	\$ -		\$ -	\$ -	\$ -	\$ -	-
TOTAL REVENUES	\$ 947,644	\$ 736,314	\$ 1,324,355	\$ 1,115,007	\$ 652,049	\$ (672,306)	(50.8%)
EXPENDITURES:							
CURRENT:							
Salaries, Certified	\$ 328,575	\$ 310,637	\$ 360,103	\$ 367,571	\$ 385,772	\$ 25,669	7.1%
Salaries, Non Certified	\$ 1,041,586	\$ 1,106,281	\$ 1,111,660	\$ 1,042,782	\$ 1,065,160	\$ (46,500)	(4.2%)
Employee Benefits	\$ 1,046,344	\$ 1,445,972	\$ 1,209,992	\$ 1,336,069	\$ 654,070	\$ (555,922)	(45.9%)
Professional Services	\$ 240,184	\$ 242,278	\$ 277,900	\$ 231,915	\$ 273,205	\$ (4,695)	(1.7%)
Administration/Management	\$ (2,609,648)	\$ (2,827,398)	\$ (2,736,455)	\$ (2,692,212)	\$ (2,855,629)	\$ (119,174)	4.4%
Property Services/Utilities	\$ 159,349	\$ 162,613	\$ 170,125	\$ 202,148	\$ 187,125	\$ 17,000	10.0%
Maintenance/Rental Equip	\$ 150,659	\$ 146,772	\$ 160,175	\$ 198,848	\$ 176,278	\$ 16,103	10.1%
Rent/Internal Rent	\$ 124,969	\$ 174,353	\$ 179,035	\$ 180,055	\$ 179,035	\$ -	-
Transportation/Travel	\$ 24,737	\$ 13,825	\$ 31,750	\$ 21,525	\$ 27,990	\$ (3,760)	(11.8%)
Advertising	\$ -	\$ 480	\$ 500	\$ 1,500	\$ 780	\$ 280	56.0%
Other Purchased Services	\$ 109,488	\$ 12,360	\$ 65,407	\$ 4,800	\$ 66,107	\$ 700	1.1%
Insurance	\$ 111,772	\$ 126,101	\$ 129,575	\$ 137,731	\$ 142,533	\$ 12,958	10.0%
Phone, Postage & Printing	\$ 48,915	\$ 50,839	\$ 54,600	\$ 50,257	\$ 56,934	\$ 2,334	4.3%
Books & Supplies	\$ 14,928	\$ 5,616	\$ 8,543	\$ 10,705	\$ 7,685	\$ (858)	(10.0%)
Food For Programs	\$ 11,735	\$ 7,048	\$ 9,355	\$ 1,853	\$ 5,257	\$ (4,098)	(43.8%)
Organizational Dues	\$ 16,259	\$ 36,599	\$ 37,165	\$ 35,413	\$ 36,932	\$ (233)	(0.6%)
DEBT SERVICE:							
Principal Retirement	\$ -	\$ 124,566	\$ 120,000	\$ 120,000	\$ 128,999	\$ 8,999	7.5%
Interest Paid	\$ -	\$ 44,735	\$ 60,000	\$ 60,000	\$ 48,115	\$ (11,885)	(19.8%)
CAPITAL OUTLAY:							
	\$ 58,261	\$ 94,159	\$ 62,813	\$ 98,506	\$ 65,701	\$ 2,888	4.6%
Potential Surplus	\$ 1,900,000					\$ -	-
	\$ -	\$ -	\$ 12,112	\$ -	\$ -		
TOTAL EXPENDITURES	\$ 2,778,112	\$ 1,277,836	\$ 1,324,355	\$ 1,409,465	\$ 652,049	\$ (757,416)	(53.7%)
EXCESS OF REVENUE OVER EXPENDITURES	\$ (1,830,468)	\$ (541,522)	\$ -	\$ (294,458)	\$ -		



LEARN

FISCAL YEAR 2021-2022 PROPOSED BUDGET

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### COVID-19 RELIEF FUNDS

Total Budget: \$2,875,750

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CRF: \$1,151,329

ESSER I: \$317,365

ESSER II: \$1,407,056

Total Budget: \$2,875,750

LEARN – 2021-2022 BUDGET PROPOSAL PROGRAMS & SERVICES

COVID-19 RELIEF FUNDS

- Coronavirus Relief Funds (CRF) - cover increased costs due to Covid-19. Some expenditures include academic staff to reduce classroom sizes, substitute coverage for educators, additional sanitizing supplies needed, and PPE.
Award Period: March 1, 2020 through December 30, 2020
Award Amount: \$1,151,329
- Elementary and Secondary School Emergency Relief Fund I (ESSER I) - address the impact Covid-19 has had and continues to have on schools. Expenses include salary and benefits for a Coordinator of Online Learning, stipends for online learning and prioritizing instruction work groups made up of educators from across the LEARN schools, and technology to help bring schools 1:1 technology capacity.
Award Period: March 13, 2020 through October 30, 2022
Award Amount: \$317,365
- Elementary and Secondary School Emergency Relief Fund II (ESSER II) - offset cost related to preventing, preparing for, and responding to Covid-19 with an additional focus of addressing learning loss, preparing schools for reopening, and testing. Expenses include creation of Social and Emotional Learning scope and sequence curriculum and implementation guide, developing curriculum across all LEARN magnet schools, additional stipends for clubs and connection activities, continuation of committee work, Restorative Practices Training at MSMHS and TRMC, and summer resources and activities.
Award Period: March 13, 2020 through October 30, 2023
Award Amount: \$1,407,056
- These three grants will be utilized throughout the LEARN Magnet Schools, Programs & Services, and Organizational Supports.

*As of June 2021, LEARN has been awarded through the American Rescue Plan Elementary and Secondary School Emergency Relief Fund (ARP ESSER) \$2,567,031, of which 20% (\$513,406) must be set aside for learning recovery to be used through September 30, 2024. The focus of ARP ESSER is learning acceleration, academic renewal, student enrichment, family and community connections, social, emotional, and mental health of students and staff, strategic use of technology, staff development, and building safe and healthy schools.

**LEARN - 2021-2022 BUDGET PROPOSAL
COVID-19 RELIEF FUNDS**

	Coronavirus Relief Funds (CRF)	ESSER I	ESSER II	Total Covid-19 Relief Funds
Award Period	3/1/2020 - 12/30/2020	3/13/2020 - 9/30/2022	3/13/2020 - 9/30/2023	
REVENUES:				
Participation & Program Fees	\$ -	\$ -	\$ -	\$ -
Intergovernmental Revenues	\$ -	\$ -	\$ -	\$ -
Grants, Fees and Contributions	\$ 1,151,329	\$ 317,365	\$ 1,407,056	\$ 2,875,750
Interest Income	\$ -	\$ -	\$ -	\$ -
Use of Capital Set-Aside	\$ -	\$ -	\$ -	\$ -
TOTAL REVENUES	\$ 1,151,329	\$ 317,365	\$ 1,407,056	\$ 2,875,750
EXPENDITURES:				
CURRENT:				
Salaries, Certified	\$ 138,961	\$ 46,087	\$ 465,374	\$ 650,422
Salaries, Non Certified	\$ 96,428	\$ -	\$ 153,600	\$ 250,028
Employee Benefits	\$ 41,978	\$ 9,078	\$ 50,448	\$ 101,504
Professional Services	\$ 301,015	\$ 5,000	\$ 179,625	\$ 485,640
Administration/Management	\$ -	\$ -	\$ 117,643	\$ 117,643
Property Services/Utilities	\$ 110,800	\$ -	\$ -	\$ 110,800
Maintenance/Rental Equip	\$ 62,967	\$ -	\$ -	\$ 62,967
Rent/Internal Rent	\$ 13,600	\$ -	\$ -	\$ 13,600
Transportation/Travel	\$ -	\$ -	\$ 25,000	\$ 25,000
Advertising	\$ -	\$ -	\$ -	\$ -
Other Purchased Services	\$ 2,145	\$ -	\$ 98,000	\$ 100,145
Insurance	\$ -	\$ -	\$ -	\$ -
Phone, Postage & Printing	\$ -	\$ -	\$ -	\$ -
Books & Supplies	\$ 224,353	\$ -	\$ 14,980	\$ 239,333
Food For Programs	\$ -	\$ -	\$ -	\$ -
Organizational Dues	\$ -	\$ -	\$ -	\$ -
DEBT SERVICE:				
Principal Retirement	\$ -	\$ -	\$ -	\$ -
Interest Paid	\$ -	\$ -	\$ -	\$ -
CAPITAL OUTLAY:	\$ 159,082	\$ 257,200	\$ 302,386	\$ 718,668
Potential Surplus	\$ -	\$ -	\$ -	\$ -
TOTAL EXPENDITURES	\$ 1,151,329	\$ 317,365	\$ 1,407,056	\$ 2,875,750
EXCESS OF REVENUE OVER EXPENDITURES	\$ -	\$ -	\$ -	\$ -



LEARN

FISCAL YEAR 2021-2022 PROPOSED BUDGET

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### NON-OPERATING ITEMS

Total Budget: \$18,318,263

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LEARN – 2021-2022 BUDGET PROPOSAL
NON-OPERATING ITEMS

Non-operating items include monies that are not considered to be part of LEARN’s operating expenses. These funds must be reported as separate for auditing purposes. LEARN staff manage these monies. Additional information on each is included in the following pages.

Non-Operating Items include:

- Eastern CT Health and Medical Cooperative (ECHMC)
- Capital Projects
- Food Service

LEARN - 2021-2022 BUDGET PROPOSAL
NON-OPERATING ITEMS: SUMMARY BY PROGRAM

	ECHMC	Capital Projects *	Food Service	TOTAL 2021-2022 PROPOSED
REVENUES:				
Participation & Program Fees	\$ 13,970,300	\$ 2,800,000	\$ 281,325	\$ 17,051,625
Transfers In	\$ -	\$ 155,908	\$ -	\$ 155,908
Intergovernmental Revenues	\$ -	\$ -	\$ 760,730	\$ 760,730
Use of Capital Set-Aside		\$ 350,000		\$ 350,000
TOTAL REVENUES	\$ 13,970,300	\$ 3,305,908	\$ 1,042,055	\$ 18,318,263
EXPENDITURES:				
CURRENT:				
Salaries, Certified			\$ -	\$ -
Salaries, Non Certified			\$ -	\$ -
Employee Benefits			\$ -	\$ -
Professional Services	\$ 13,970,300		\$ 54,600	\$ 14,024,900
Administration/Management			\$ -	\$ -
Property Services/Utilities		\$ 1,600,000	\$ -	\$ 1,600,000
Maintenance			\$ -	\$ -
Other Purchased Services			\$ 574,882	\$ 574,882
Insurance			\$ -	\$ -
Phone, Postage & Printing			\$ 5,211	\$ 5,211
Books & Supplies			\$ 7,000	\$ 7,000
Food For Programs			\$ 399,000	\$ 399,000
Organizational Dues			\$ -	\$ -
CAPITAL OUTLAY:			\$ 1,362	\$ 1,362
Capital set aside for Project 2		\$ 1,705,908		\$ 1,705,908
	\$ 13,970,300	\$ 3,305,908	\$ 1,042,055	\$ 18,318,263
EXCESS OF REVENUE OVER EXPENDITURES	\$ -	\$ -	\$ -	\$ -

* In FY 2021-2022 Ocean Avenue LEARNing Academy Project #2 will be underway with an estimated loan of \$2.8 million.

LEARN – 2021-2022 BUDGET PROPOSAL

NON-OPERATING ITEMS

The non-operating budget includes three primary sources:

- Eastern CT Health and Medical Cooperative (ECHMC), a health and medical consortium designed to mitigate health care costs. LEARN is the fiscal agent. For 2020-2021, the consortium includes Old Saybrook, North Stonington, Region 18 (Lyme/Old Lyme) and LEARN. The Town of Clinton exited ECHMC July 1, 2020, following Clinton BOE, which left the consortium on July 1, 2019.
- As of March 31, 2021 the consortium fund balance is \$8.7 million. Due to this fund balance, the allocation rate is anticipated to be approximately 15% lower in 2021-2022.
- Capital Projects. As LEARN does not have taxing authority to fund major repairs and upgrades, the agency established a Capital Improvement line in the budget a few years ago. LEARN has established a Capital Improvement Plan as well as an IT Capital Improvement Plan. In 2017-2018 and 2018-2019, we undertook a major project at Ocean Avenue in New London, which allow our Student Support Services department to continue to enhance their service offerings. “Phase Two” of Ocean Avenue will be conducted in 2021-2022, with only some preliminary RFQ/RFP work in 2020-2021. For 2020-2021, several projects are planned for our facilities, including roofing (44 Hatchetts Hill/MSMHS), parking lot resurfacing (44 Hatchetts Hill/MSMHS/RMMS), interior upgrades to carpet and space configuration (44 Hatchetts Hill/TFS) and mechanicals (hot water, HVAC). For 2021-2022, projects include flooring upgrades (RMMS/TFS), conference room renovations (44 Hatchets Hill), playground coverings replacement (TFS), converting parking lot lights to LED (TFS) and patching of roof prior to installation of new roof (Ocean Avenue).
- Food Service. LEARN provides food services for LEARN’s six magnet schools, including Goodwin University. Through careful oversight, LEARN manages this budget to a positive position.

LEARN - 2021-2022 BUDGET PROPOSAL
NON-OPERATING ITEMS: DETAILS

	2018-2019 ACTUAL	2019-2020 ACTUALS	2020-2021 BUDGET	2020-2021 PROJECTED	2021-2022 PROPOSED	DOLLAR VARIANCE	% VARIANCE
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<i>EASTERN CT HEALTH & MEDICAL COOPERATIVE (ECHMC)</i>							
Cash Inflows	\$ 23,712,796	\$ 18,939,409	\$ 12,752,574	\$ 16,435,647	\$ 13,970,300	\$ 1,217,726	9.5%
Cash Outlays	\$ 21,906,744	\$ 16,426,560	\$ 12,752,574	\$ 16,435,647	\$ 13,970,300	\$ 1,217,726	9.5%
Net Addition/(Deduction)	\$ 1,806,052	\$ 2,512,849	\$ -	\$ -	\$ -		

* Clinton Board of Education exited ECHMC effective 6/30/19.

** Town of Clinton exited ECHMC effective 6/30/20.

<i>CAPITAL PROJECTS</i>							
Cash Inflows (Loans/Grants)	\$ 2,161,898	\$ -	\$ -	\$ -	\$ 2,800,000	\$ 2,800,000	-
Transfers In - Programs	\$ 479,956	\$ 417,000	\$ 192,000	\$ 155,000	\$ 155,908	\$ (36,092)	(18.8%)
Transfers In - Agency	\$ 1,900,000	\$ 678,805	\$ -	\$ -	\$ -	\$ -	-
Cash Outlays	\$ 4,415,510	\$ 541,718	\$ 650,000	\$ 650,000	\$ 1,600,000	\$ 950,000	146.2%
Use of Capital Set-Aside	\$ -	\$ -	\$ 458,000	\$ 495,000	\$ 350,000	\$ (108,000)	(23.6%)
Capital set aside for Project 2	\$ -	\$ -	\$ -	\$ -	\$ 1,705,908	\$ 1,705,908	-
Net Addition/(Deduction)	\$ 126,344	\$ 554,086	\$ -	\$ -	\$ -		

<i>SCHOOL LUNCH PROGRAM</i>							
REVENUES:							
Participation & Program Fees	\$ 274,565	\$ 199,188	\$ 311,325	\$ 281,325	\$ 281,325	\$ (30,000)	(9.6%)
Intergovernmental Revenues	\$ 968,550	\$ 710,623	\$ 841,730	\$ 760,730	\$ 760,730	\$ (81,000)	(9.6%)
TOTAL REVENUES	\$ 1,243,115	\$ 909,811	\$ 1,153,055	\$ 1,042,055	\$ 1,042,055	\$ (111,000)	(9.6%)
EXPENDITURES:							
Salaries, Non Certified	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
Employee Benefits	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
Professional Services	\$ 54,393	\$ 33,329	\$ 59,600	\$ 54,600	\$ 54,600	\$ (5,000)	(8.4%)
Administration/Management	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
Transportation/Travel	\$ -	\$ 128	\$ -	\$ -	\$ -	\$ -	-
Other Purchased Services	\$ 616,739	\$ 372,014	\$ 630,232	\$ 574,882	\$ 574,882	\$ (55,350)	(8.8%)
Insurance	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
Phone, Postage & Printing	\$ -	\$ 4,967	\$ 4,961	\$ 5,211	\$ 5,211	\$ 250	5.0%
Books & Supplies	\$ 1,956	\$ 210	\$ -	\$ 7,000	\$ 7,000	\$ 7,000	-
Food For Programs	\$ 398,826	\$ 334,369	\$ 456,900	\$ 399,000	\$ 399,000	\$ (57,900)	(12.7%)
Organizational Dues	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
CAPITAL OUTLAY:	\$ -	\$ 28,649	\$ 1,362	\$ 1,362	\$ 1,362	\$ -	-
TOTAL EXPENDITURES	\$ 1,071,914	\$ 773,666	\$ 1,153,055	\$ 1,042,055	\$ 1,042,055	\$ (111,000)	(9.6%)
EXCESS OF REVENUE OVER EXPENDITURES	\$ 171,201	\$ 136,145	\$ -	\$ -	\$ -	\$ -	



LEARN

FISCAL YEAR 2021-2022 PROPOSED BUDGET

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### APPENDICES

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Fund Balance Information

List of Grants

Staffing Summaries 2021-2022 and 2020-2021

Tuition Rates – Schools and Student Support Services

**LEARN – 2021-2022 BUDGET PROPOSAL
GOVERNMENTAL FUND BALANCES**

	Fiscal Year Ending June 30,			Increase (Decrease)
	2018	2019	2020	
General Fund	\$ 16,479,944	\$ 18,271,582	\$ 18,480,955	\$ 209,373
Special Revenue Fund	292,969	213,345	88,487	(124,858)
Capital Projects Fund	1,456,895	(316,761)	1,786,025	2,102,786
Nonmajor Governmental Funds:				
Special Revenue Funds	23,652	24,764	24,764	-
School Lunch Fund	401,248	566,060	681,692	115,632
Total	\$ 18,654,708	\$ 18,758,990	\$ 21,061,923	\$ 2,302,933

**LEARN – 2021-2022 BUDGET PROPOSAL
GOVERNMENTAL FUND BALANCES**

Governmental Fund Balances as of June 30, 2020

	General Fund	Special Revenue Fund	Capital Projects Fund	Nonmajor Governmental Funds	Total Government Funds
Nonspendable	\$ 6,351				\$ 6,351
Restricted		\$ 88,487		\$ 706,456	\$ 794,943
Committed			\$ 1,786,025		\$ 1,786,025
Assigned	\$ 347,914				\$ 347,914
Unassigned	\$ 18,126,690				\$ 18,126,690
Total Fund Balances	\$ 18,480,955	\$ 88,487	\$ 1,786,025	\$ 706,456	\$ 21,061,923

Nonspendable

This category presents amounts that cannot be spent either because they are in nonspendable form or because they are legally or contractually required to be maintained intact.

Restricted

This category presents amounts that can be spent only for specific purposes because of enabling legislation or because of constraints that are externally imposed by creditors, grantors, contributors, or the laws or regulations of other governments.

Committed

This category presents amounts that can be used only for specific purposes determined by a formal action of the highest level of decision-making authority for LEARN. Commitments may be established, modified or rescinded only through resolutions approved by the Board of Directors.

Assigned

This category presents amounts that do not meet the criteria to be classified as restricted or committed but that are intended to be used for specific purposes. Intent can be expressed by the Board of Directors.

Unassigned

This category presents amounts that do not meet the criteria above and are available for any purpose. This category is only reported in the general fund for positive amounts and in any other fund that has a fund balance deficit.

**LEARN 2020-2021 BUDGET PROPOSAL
LIST OF GRANTS**

		2017-2018 ACTUAL	2018-2019 ACTUAL	2019-2020 ACTUAL	2020-2021 BUDGET	2020-2021 PROJECTED	2021-2022 PROPOSED
RMMS	Interdistrict Magnet Grants	\$ 3,999,411	\$ 4,108,000	\$ 4,069,290	\$ 4,069,290	\$ 3,932,304	\$ 3,988,710
TFS	Interdistrict Magnet Grants	\$ 3,760,202	\$ 3,973,700	\$ 4,053,174	\$ 4,053,174	\$ 3,650,274	\$ 4,053,174
DLAMMS	Interdistrict Magnet Grants	\$ 1,121,333	\$ 1,153,400	\$ -	\$ -	\$ -	\$ -
MSMHS	Interdistrict Magnet Grants	\$ 2,018,267	\$ 2,140,900	\$ 2,191,776	\$ 2,183,718	\$ 2,191,776	\$ 2,183,718
<u>TRMC</u>	<u>Interdistrict Magnet Grants</u>	<u>\$ 500,862</u>	<u>\$ 529,300</u>	<u>\$ 539,886</u>	<u>\$ 539,886</u>	<u>\$ 539,886</u>	<u>\$ 539,886</u>
	TOTAL Interdistrict Magnet Grants	\$ 11,400,075	\$ 11,905,300	\$ 10,854,126	\$ 10,846,068	\$ 10,314,240	\$ 10,765,488
RMMS	Magnet Title Grants	\$ 209,568	\$ 209,901	\$ 170,310	\$ 168,423	\$ 172,527	\$ 172,527
TFS	Magnet Title Grants	\$ 156,595	\$ 168,634	\$ 154,977	\$ 153,474	\$ 169,323	\$ 153,474
DLAMMS	Magnet Title Grants	\$ 54,935	\$ 67,418	\$ -	\$ -	\$ -	\$ -
MSMHS	Magnet Title Grants	\$ -	\$ 9,843	\$ -	\$ -	\$ -	\$ -
<u>TRMC</u>	<u>Magnet Title Grants</u>	<u>\$ 24,155</u>	<u>\$ 20,417</u>	<u>\$ 14,288</u>	<u>\$ 14,288</u>	<u>\$ 11,758</u>	<u>\$ 14,288</u>
	TOTAL Magnet Title Grants	\$ 445,253	\$ 476,213	\$ 339,575	\$ 336,185	\$ 353,608	\$ 340,289
RMMS	Bilingual Grant	\$ 11,025	\$ 7,896	\$ 5,191	\$ 4,573	\$ 5,119	\$ 4,340
DLAMMS	Teen Outreach Program	\$ 71,250	\$ 64,600	\$ -	\$ -	\$ -	\$ -
MSMHS	School Of Excellence	\$ 24,891	\$ -	\$ -	\$ -	\$ -	\$ -
MSAP	MSAP -EXPECT	\$ 1,412,754	\$ 4,109,647	\$ 2,774,177	\$ 3,026,700	\$ 4,325,905	\$ 2,793,599
T/L	Interdistrict Grants	\$ 183,137	\$ -	\$ -	\$ -	\$ -	\$ -
T/L	Title Grants	\$ 80,367	\$ 121,187	\$ 112,530	\$ 150,000	\$ 160,229	\$ 121,651
T/L	Perkins	\$ 68,466	\$ 101,430	\$ 65,553	\$ 95,000	\$ 104,434	\$ 95,000
T/L	SEED/MTR/SPDG (with other RESC's)	\$ -	\$ 39,816	\$ 31,715	\$ -	\$ 3,001	\$ -
SSS	Title Grants	\$ 9,442	\$ 11,666	\$ -	\$ -	\$ -	\$ -
SSS	School Climate Transformation	\$ -	\$ 30,000	\$ -	\$ -	\$ -	\$ -
YCF	School Readiness	\$ 1,527,613	\$ 1,543,678	\$ 1,705,502	\$ 1,595,926	\$ 1,595,904	\$ 1,595,904
YCF	Family Resource Center	\$ 100,000	\$ 100,000	\$ -	\$ -	\$ -	\$ -
YCF	Birth To Three	\$ 718,229	\$ 763,718	\$ 619,370	\$ -	\$ 10,000	\$ -
YCF	Mckinney-Vento	\$ 10,000	\$ 10,000	\$ 10,000	\$ 10,000	\$ -	\$ -
YCF	United Way / OEC RESC Alliance	\$ 61,003	\$ 101,525	\$ 49,925	\$ 198,089	\$ 243,907	\$ 187,420
ADMIN	E-Rate	\$ 25,467	\$ 31,454	\$ 31,815	\$ 31,815	\$ 45,000	\$ 45,000
VARIOUS	Misc Grants	\$ -	\$ 13,500	\$ -	\$ -	\$ -	\$ -
VARIOUS	Covid Relief: CRF	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,151,329
VARIOUS	Covid Relief: ESSER I	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 317,365
<u>VARIOUS</u>	<u>Covid Relief: ESSER II</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 1,407,056</u>
	TOTAL Covid Relief Funds	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,875,750
	Summary Total of Listed Grants:	\$ 16,148,972	\$ 19,431,630	\$ 16,599,480	\$ 16,294,356	\$ 17,161,347	\$ 18,824,441

**LEARN - 2021-2022 BUDGET PROPOSAL
STAFFING SUMMARY - AS PLANNED FOR 2021-2022**

LEARN MAGNET SCHOOLS:

Principal
Assistant Principal
Certified Teachers
Magnet Theme Coordinator/Coach (MSAP)
Special Education/Intensive Teachers (paid by school)
Instructional Staff
Nurse & Health Aide
School Counselor
School Psychologist/Social Worker (shared with SSS)
SRBI/Special Education Coordinator (shared with SSS)
Speech & Language Pathologists/Occup Ther (shared with SSS)
Library/Media Specialist (MSAP for RMMS)
Secretary/Receptionist
Office Manager/Budget Mgr/Special Ed Systems Mgr
Recruiting, Enrichment & Volunteers Manager
Before/After School Program Staff (1 FT/6 PT)
Playground/Cafeteria Assistants (18 PT staff)

<u>RMMS</u>	<u>TFS</u>	<u>MSMHS</u>	<u>TRMC</u>	<u>TOTAL</u>
Mariana Reyes	[To Be Hired]	Tara Amatrudo	Brad Columbus	4
1	1	1	-	3
33	34.6	21.45	3	92.05
1	-	-	-	1
-	2	1	-	3
13	32	3	0.8	48.8
2	1.5	1	-	4.5
-	-	2	1	3
0.5	1.2	0.6	0.2	2.5
-	0.2	0.5	0.75	1.45
-	1.7	-	-	1.7
1	-	-	-	1
1	2	1	-	4
2.5	1.5	1	1	6
1	-	-	-	1
4	-	-	-	4
-	7.2	-	-	7.2
61	85.9	33.55	7.75	188.2

PROGRAMS & SERVICES:

Goodwin Schools: CT River Academy (68)

1 Principal: JT Foster
1 Assistant Principal
0.5 Associate Executive Director - Goodwin University
35 Certified Teachers
3 Magnet Theme Coach (incl 2 paid under MSAP)
2.4 Academic Support Coordinators
4 Instructional Staff/Intervention
3 School Counselor
2.1 School Psychologist/Social Worker (shared with SSS)
1 Library/Media Specialist
0.6 Bilingual/ELL Coordinator
1 Community Outreach & Engagement Coordinator
4 Office Staff (Receptionist, Office Mgr, Special Ed/Systems Mgr)
1 Grant Manager (MSAP)
8.4 Staff for CTRA Prep (Year 1) (estimate)

Goodwin Schools: Riverside Magnet School (62.1)

1 Principal: Tonja Kelly
1 Interim Assistant Principal
0.5 Associate Executive Director - Goodwin University
34 Certified Teachers
1 Magnet Theme Coach
1 Academic Support Coordinators
17.2 Instructional Staff
2 School Psychologist/Social Worker (shared with SSS)
1 Studio Coordinator
3 Office Staff (Receptionist, Office Mgr)
0.4 Bilingual/ELL Coordinator

MSAP-EXPECT Grant

*The EXPECT grant includes several positions for each participating school.
For RMMS, CTRA, and Organizational Support, the positions are listed with those respective areas.
For Groton and Norwich schools, the positions are hired by the districts and reimbursed from MSAP funds.
Positions generally include Magnet Theme Coaches/Coordinators; specialized Teacher positions; and some support roles.*

Teaching & Learning: Program & Services (7.4)

1 Curriculum Director: Linda Darcy
1 Interdepartmental Programming Director: Andrea Simmons
0.4 Educational Coordinator
1 Systems Developer/ELL
1 Systems Developer/Math
1 Systems Developer (new position)
0.5 Digital Resource Coordinator (Online Learning)
0.2 Secretary / Budget Manager (shared with Young Children & Families)
0.4 Associate Director: Ryan Donlon (shared with Executive Services)
0.9 Magnet Office Coordinators (shared with Executive Services)

**LEARN - 2021-2022 BUDGET PROPOSAL
STAFFING SUMMARY - AS PLANNED FOR 2021-2022**

Student Support Services (198.05)

- 0.6 Deputy Director: Bridgette Gordon-Hickey (shared with Executive Services)
 - 2 Directors
- 2.8 Assistant Directors/Supervisors
- 6.4 SSS Coordinators
- 37.55 Teachers
 - 8.5 Psychologist/Social Worker
 - 8.5 Speech Language Pathologists
 - 11 Occupational Therapists
- 0.7 Physical Therapists
- 7 Board Certified Behavioral Analysts
- 4 Nurses
- 105 Intervention Specialists
 - 4 Office Staff (Secy/Operations Coord/Human Resources Mgr/Accountant)

Office of Innovation and Development (2)

- 1 IT Director (new position)
- 1 IT Technician (new position)

Transportation (2)

- 2 Van Drivers

Young Children & Families (4.8)

- 1 Director: Carole Glenn
- 2 Early Care & Education Coordinators
- 1 OEC Grant Support Specialist
- 0.8 Operations Coordinator/Office Manager (shared with OTL)

ORGANIZATIONAL SUPPORT:

Communications/Marketing and Special Projects (4.1)

- 0.6 Director: Jack Cross
 - 1 Secretary (supports all of Executive Services)
 - 1 Program Development Coordinator (0.5 MSAP)
- 0.5 Web, Lottery & Magnet Support (shared with OTL)
 - 1 EXPECT Grant Project Lead (MSAP)

Information Technology (7)

- 1 Director: Lance Hagen
- 3 IT Coordinators
- 3 IT Technicians

Executive Services (19.1)

- 1 Executive Director: Kate Ericson
- 0.4 Deputy Director: Bridgette Gordon-Hickey (shared with SSS)
- 0.6 Associate Director: Ryan Donlon (shared with OTL)
 - 1 Director of Human Resources: Christine Pemberton
 - 1 Chief Financial Officer: Michael Belden
- 1.1 Magnet Office Coordinators (shared with OTL)
 - 3 Business Office (Accounting/Budgeting) Coordinators
 - 4 Human Resources/Personnel/Payroll Staff
 - 1 Executive Office Manager
 - 4 Business Office Clerical Staff (A/P, A/R, Office Support)
 - 2 Part-time Fingerprinting Specialists

**LEARN - 2020-2021 BUDGET PROPOSAL
STAFFING SUMMARY - AS PLANNED FOR 2020-2021**

LEARN MAGNET SCHOOLS:

Principal
Assistant Principal
Certified Teachers
Magnet Theme Coordinator/Coach (MSAP)
Special Education/Intensive Teachers (paid by school)
Instructional Staff
Nurse & Health Aide
Guidance Counselor
School Psychologist/Social Worker (shared with SSS)
SRBI/Special Education Coordinator (shared with SSS)
Speech & Language Pathologists/Occup Ther (shared with SSS)
Library/Media Specialist (MSAP for RMMS)
Secretary/Receptionist
Office Manager/Budget Mgr/Special Ed Systems Mgr
Recruiting, Enrichment & Volunteers Manager
Before/After School Program Staff (1 FT/6 PT)
Playground/Cafeteria Assistants (18 PT staff)

	RMMS	TFS	MSMHS	TRMC	TOTAL
Mariana Reyes		Andrea Simmons	[To Be Hired]	Brad Columbus	4
	1	1	1	-	3
	33	35	21.45	3	92.45
	1	-	-	-	1
	-	2	0.5	-	2.5
	12	32	3	0.8	47.8
	2	1.5	1	-	4.5
	-	-	2	1	3
	0.5	1.2	0.6	0.2	2.5
	-	0.2	0.5	0.75	1.45
	-	1.7	-	-	1.7
	1	-	-	-	1
	2	2	1	-	5
	1	2	1	1	5
	1	-	-	-	1
	4	-	-	-	4
	-	7.2	-	-	7.2
	59.5	86.8	33.05	7.75	187.1

PROGRAMS & SERVICES:

Goodwin Schools: CT River Academy (66.4)

1 Principal: Tara Amatrudo
1 Assistant Principal
0.5 Associate Executive Director - Goodwin University
35 Certified Teachers
4 Magnet Theme Coach (incl 2 paid under MSAP)
3 Academic Support Coordinators
5 Instructional Staff/Intervention
3 Guidance Counselor
2.1 School Psychologist/Social Worker (shared with SSS)
1 Library/Media Specialist
0.6 Bilingual/ELL Coordinator
1 Community Outreach & Engagement Coordinator
4 Office Staff (Receptionist, Office Mgr, Special Ed/Systems Mgr)
1 Grant Manager (MSAP)
4.2 Staff for CTRA Prep (Year 1) (estimate)

Goodwin Schools: Riverside Magnet School (68.9)

1 Principal: Tonja Kelly
1 Interim Assistant Principal
0.5 Associate Executive Director - Goodwin University
34 Certified Teachers
1 Magnet Theme Coach
1 Academic Support Coordinators
24 Instructional Staff
2 School Psychologist/Social Worker (shared with SSS)
1 Studio Coordinator
3 Office Staff (Receptionist, Office Mgr)
0.4 Bilingual/ELL Coordinator

MSAP-EXPECT Grant

*The EXPECT grant includes several positions for each participating school.
For RMMS, CTRA, and Organizational Support, the positions are listed with those respective areas.
For Groton and Norwich schools, the positions are hired by the districts and reimbursed from MSAP funds.
Positions generallyly include Magnet Theme Coaches/Coordinators; specialized Teacher positions; and some support roles.*

Teaching & Learning: Program & Services (6.8)

1 Curriculum Director: Sue Iwaniki
1 Educational Coordinator
1 Systems Developer/ELL
1 Systems Developer/Math
0.5 Digital Resource Coordinator (Online Learning)
1 Secretary / Budget Manager
0.4 Associate Director: Ryan Donlon (shared with Executive Services)
0.9 Magnet Office Coordinators (shared with Executive Services)

**LEARN - 2020-2021 BUDGET PROPOSAL
STAFFING SUMMARY - AS PLANNED FOR 2020-2021**

Student Support Services (194.4)

- 0.6 Deputy Director: Bridgette Gordon-Hickey (shared with Executive Services)
 - 2 Directors
- 2.8 Assistant Directors/Supervisors
- 5.9 SSS Coordinators
 - 36 Teachers
- 7.9 Psychologist/Social Worker
- 7.7 Speech Language Pathologists
- 8.8 Occupational Therapists
- 1.7 Physical Therapists
 - 8 Board Certified Behavioral Analysts
 - 4 Nurses
- 105 Intervention Specialists
 - 4 Office Staff (Secy/Operations Coord/Human Resources Mgr/Accountant)

Transportation (24)

- 1 Transportation Coordinator: Cathy Heath
- 1 Transportation & Maintenance Manager
- 18 Van Drivers
- 4 Van Aides

Young Children & Families (5)

- 1 Director: Carole Glenn
- 2 Early Care & Education Coordinators
- 1 OEC Grant Support Specialist (new position)
- 1 Operations Coordinator/Office Manager

ORGANIZATIONAL SUPPORT:

Development: Organizational Support (1.6)

- 0.6 Director: Jack Cross
 - 1 Secretary (supports all of Executive Services)

Communications (3.5)

- 1 Marketing, Communication & Advocacy Coordinator
- 1 Program Development Coordinator (0.5 MSAP)
- 0.5 Web, Lottery & Magnet Support
 - 1 EXPECT Grant Project Lead (MSAP)

Information Technology (7)

- 1 Director: Lance Hagen
- 3 IT Coordinators
- 3 IT Technicians

Executive Services (20.1)

- 1 Executive Director: Kate Ericson
- 0.4 Deputy Director: Bridgette Gordon-Hickey (shared with SSS)
- 0.6 Associate Director: Ryan Donlon (shared with OTL)
 - 1 Director of Human Resources: Nat Brown
 - 1 Chief Financial Officer: Michael Belden
- 1.1 Magnet Office Coordinators (shared with OTL)
 - 3 Business Office (Accounting/Budgeting) Coordinators
 - 4 Human Resources/Personnel/Payroll Staff
 - 1 Executive Office Manager
 - 4 Business Office Clerical Staff (A/P, A/R, Office Support)
 - 2 Part-time Fingerprinting Specialists
 - 1 Food Service/Catering Manager

**LEARN Magnet Schools
Historical Tuition Rates & Student Population**

LEARN Magnet Tuitions	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021	2021-2022
Regional Multicultural Magnet School	\$ 2,926	\$ 2,999	\$ 3,074	\$ 3,074	\$ 3,120	\$ 3,167 Additional 1.51%
Marine Science Magnet High School	\$ 5,980	\$ 5,980	\$ 5,980	\$ 5,980	\$ 6,070	\$ 6,131 Additional 1.0%
Three Rivers Middle College Magnet High School	\$ 5,980	\$ 5,980	\$ 5,980	\$ 5,980	\$ 6,070	\$ 6,131 Additional 1.0%
The Friendship School	x	\$ 3,960	\$ 3,960	\$ 3,960	\$ 4,053	\$ 4,053
Dual Language and Arts Middle Magnet School	\$ 2,502	\$ 2,652	\$ 2,652	\$ 2,652	School closed June 30,2020	School closed June 30,2020
State contribution to each school	\$ 7,600 3.8% reduction	\$ 7,489 5.2% reduction	\$ 7,900	\$ 8,058 Additional 2%	\$ 8,058	\$ 8,058 Anticipated

Total Per-Pupil Tuitions	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021	2021-2022
Regional Multicultural Magnet School	\$ 10,526	\$ 10,488	\$ 10,974	\$ 11,132	\$ 11,178	\$ 11,225
Marine Science Magnet High School	\$ 13,580	\$ 13,469	\$ 13,880	\$ 14,038	\$ 14,128	\$ 14,189
Three Rivers Middle College Magnet High School	\$ 13,580	\$ 13,469	\$ 13,880	\$ 14,038	\$ 14,128	\$ 14,189
The Friendship School	x	\$ 11,449	\$ 11,860	\$ 12,018	\$ 12,111	\$ 12,111
Dual Language and Arts Middle Magnet School	\$ 10,102	\$ 10,141	\$ 10,552	\$ 10,710	School closed June 30,2020	School closed June 30,2020
<i>Statewide Average Net Current Expenditures per Pupil (NCEP)</i>	\$ 16,576	\$ 16,988	\$ 17,438	\$ 17,748	<i>Not Available</i>	<i>Not Available</i>

STUDENT COUNT @ 10/1	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021	2021-2022
Regional Multicultural Magnet School	478 of 535	473 of 535	468 of 520 reduc in class	464 of 505 reduc in class	469 of 488	485 of 495
<i>* shows number of tuition paying students vs full student count (difference due to tuition caps)</i>						
Marine Science Magnet High School	271	271	271	272	271	271
Three Rivers Middle College Magnet High School	67	67	67	67	67	67
The Friendship School	505	503 plus 2 1076-E	503 plus 3 1076-E	503	451 plus 2 1076-E	503
Dual Language and Arts Middle Magnet School	147	150	146	148	School closed June 30,2020	School closed June 30,2020
Magnet Student Total	1,525	1,526	1,864	1,347	1,294	1,336

- In 2021-2022, with the closure of Dual Language And Arts Magnet Middle School on June 30, 2020, LEARN operates four magnet schools in Southeastern CT
- LEARN schools are funded through three primary sources:
 - ◆ State tuition (anticipated at \$8,058 for 2021-2022);
 - ◆ Local tuition (1.0% increase for MSMHS and TRMC in 2021-2022, 1.51% at RMMS, and no increase at TFS which is at the maximum for Pre-K); and
 - ◆ Additional grants or other contributions



LEARN
Student Support Services
SY 2021-2022 Tuition Rates

SERVICE/PROGRAM	2021-2022
Emotional/Behavioral Disability (ED) (without a 1:1 Para)	\$ 75,594
Emotional/Behavioral Disability (ED) (includes 1:1 para)	\$ 90,969
Autism/Developmental Delay (without a 1:1 Para)	\$ 80,719
Autism/Developmental Delay (includes 1:1 para)	\$ 96,094
18-21 / Transition Program (without a 1:1 para)	\$ 52,510
18-21 / Transition Program - per student hour	\$ 58.35
Diagnostic 45 day placements (ED Program - without a 1:1 Para) \$409.72/day	\$ 18,898
Diagnostic 45 day placements (ED Program - includes a 1:1 Para) \$493.06/day	\$ 22,743
Summer - (without a 1:1 para) *5 WEEK PROGRAM/5 HOURS PER DAY*	\$ 7,132
Summer - (includes a 1:1 para) *5 WEEK PROGRAM/5 HOURS PER DAY*	\$ 8,669
Summer - 1:1 para (not included in tuition) *5 WEEK PROGRAM/5 HOURS PER DAY*	\$ 2,751
BCBA/Professional Staff Services per hour	\$ 141.00
Related Services (SLP, COUNS, OT, PT) per hour (group rate of 2 or more = \$65.50/hour)	\$ 131.00
1:1 Para Full Time (if not included in tuition)	\$ 39,073
1:1 Para Full Time (Daily rate)	\$ 217.08
Tutoring Hourly Rate	\$ 42.48
RN Hourly Rate	\$ 80.50
LPN Hourly Rate	\$ 57.50
<u>MAGNET-SpecEd TUITION - based on academic hours per week:</u>	
<u>The Friendship School</u>	
<i>up to 2.0 hrs/wk (included in base magnet tuition)</i>	\$ -
2.01-4.00	\$ 7,070
4.01-10.00	\$ 13,245
10.01-15.00	\$ 16,085
15.01 and over	\$ 18,330
<u>LEARN DISTRICTS (SOUTHEASTERN CT) MAGNETS</u>	
<i>up to 0.5 hrs/wk</i>	\$ 2,175
<i>0.51 to 2 hrs/wk</i>	\$ 4,350
2.01-3.99	\$ 7,070
4-6.99	\$ 9,790
7-9.99	\$ 12,505
10-13.99	\$ 15,225
14-16.99	\$ 17,945
17-19.99	\$ 20,665
20 and over	\$ 25,015
<u>GOODWIN MAGNETS</u>	
<i>minimum fee (students receive only Related/BCBA Services)</i>	\$ 1,315
<i>up to 0.5 hrs/wk</i>	\$ 2,500
<i>0.51 to 2 hrs/wk</i>	\$ 5,000
2.01-3.99	\$ 8,130
4-6.99	\$ 11,255
7-9.99	\$ 14,380
10-13.99	\$ 17,510
14-16.99	\$ 20,640
17-19.99	\$ 23,765
20 and over	\$ 28,770

PLEASE NOTE

Related Services beyond that included in tuition (which varies based on the program) will be separately billed based on monthly service logs. For 2020-2021, the related services rate is \$131/hour (\$141 for BCBA and professional staff).

